ACTUAL FISCAL YEAR 2000 REVENUES AND THE STATE OF THE VIRGINIA ECONOMY



A presentation to the Senate Finance, House Finance, and House Appropriations Committees

Ronald L. Tillett
Secretary of Finance

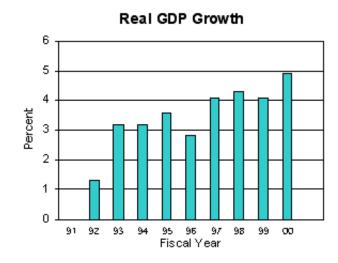
August 21, 2000

The revenue forecast was attained as ideal economic conditions prevailed...

- Revenue Growth
 - ◆ Forecast -- 10.4% Actual -- 10.5%
 - ♦ \$5.8 million surplus -- smallest since FY83
- Economic forecast close to target
 - In Virginia
 - → Job growth close to forecast of 2.4%
 - → Unemployment at generational low
 - In the US
 - → Longest expansion in US history
- Overall, another year of solid growth
 - good economic conditions = good revenue growth

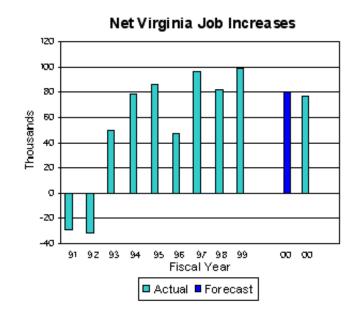
As expected, the US expansion continued on its path of robust growth...

- Real GDP growth above 4 percent for the 4th year in a row
 - Fed has raised interest rates 6 times over the last year to cool the expansion
 - Fed meets tomorrow, 8-22-00
- Inflation remains under 3.0 percent for the 7th year in a row
- Consumers continued to drive the expansion
 - · Confidence levels very high
 - Solid job and income growth



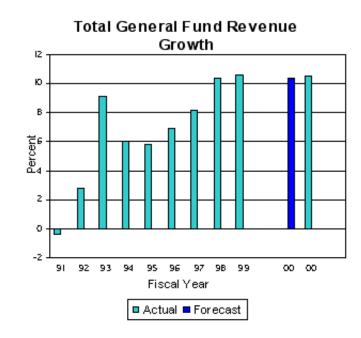
Virginia's economy grew at an impressive rate, despite tight labor markets...

- Job growth was close to 2.3%
 - 4th consecutive year of over 2.0% growth
- Unemployment at 30+ year low
 - Extremely tight labor markets
 - → 46% of state below 2.0%
- Service jobs continue to dominate the labor market
 - 1 out of every 2 jobs created
 - → a decade-long trend
 - Business services component continues to dominate
 - → High-tech industry is the driving force



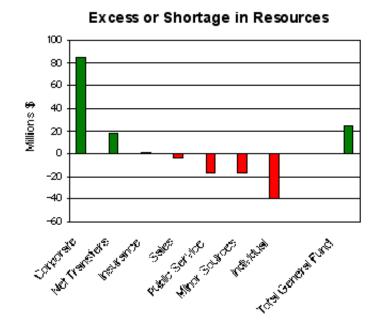
Revenue growth was consistent with expectations...

- Third year of over 10.0% growth
- Actual growth of 10.5% was onetenth of a percentage point over forecast
- Forecast accuracy highlights consensus revenue forecasting process
 - Approach includes economists' and business leaders' input
 - Most accurate forecast since FY83



Total General Fund forecast was on target...

- General Fund surplus of \$24 million
 - Revenues -- \$5.8 million
 - Net Transfers -- \$17.9 million
 - Tobacco Settlement -- \$0.3 million
- Revenue sources had a typical mixed performance
 - Unusually large corporate payments resulted in 34.6% growth
 - Individual income taxes and sales taxes were within 0.6 percentage points of forecast

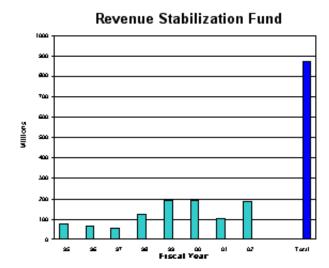


Robust corporate receipts offset slight shortfalls in individual and sales tax collections...

- Corporate receipts exceeded the forecast by \$84.4 million
 - An "April Surprise" was caused by a few large payments
 - → Historical trend of dramatic swing in payments continued
- Net individual income tax collections very close to forecast -- -\$39.5 million
 - Payroll withholding grew at 10+% for the third year in a row, however, shy of forecast by 0.9 of a percentage point.
 - Nonwithholding payments slowed slightly more than expected
 - → Tax due payments up 9.8%, lowest rate since fiscal year 1995
 - Refunds fell 1.2% after increasing 11.6% in fiscal year 1999
 - → Variability has increased over the last four fiscal years
- Sales tax missed the forecast by approximately \$4.0 million
 - Solid consumer fundamentals continue to propel strong growth in sales tax collections

The deposit to the "Rainy Day Fund" from FY00 is estimated to be an additional \$23.8 million...

- The fiscal year 2002 total deposit is projected to be \$186.8 million
- The Revenue Stabilization Fund will have close to \$900 million on deposit by the end of fiscal year 2002
- For the first time since establishing the fund, the cap as currently calculated would be met
- Virginia is well-prepared in the event of an economic "rainy day"



Components of fiscal year 2000 General Fund balance...

General Fund Balance -- Budgetary (Cash) Basis for Fiscal Year 2000

(millions of dollars)

| Total Reserved and Unreserved General Fund Balance | \$1,855.3 |
|--|-----------|
|--|-----------|

Revenue Stabilization Fund \$574.6 Revenue Stabilization Reserve (1999) \$103.3 Payroll Reserve for July 1, 2000 Payroll \$67.6

Total Reserved Balance \$745.5

Designated Amounts:

Virginia Water Quality Improvement Fund \$2.7

Revenue Stabilization Fund (2000) \$170.9

Natural Disaster Sum Sufficient \$3.9

Reappropriations of 2000 Unexpended Balances

Mandatory Operating \$117.1

Discretionary Operating \$34.8

Capital Outlay \$352.0

Total Reappropriations \$503.9 Amount Required by Chapter 1073 \$428.4

Total Designated Balance \$1,109.8

Total Undesignated Balance \$0.0

The fall forecasting process will examine the economic outlook...

- Economic growth is expected to cool after 4 years of blistering growth
 - One year after the first Fed interest rate hike -- growth is slowing
 - → Real GDP growth was 6.5% in the second half of 1999
 - → Real GDP growth was 5.3% in the first half of 2000
- Key economic indicators point towards growth slowing toward "trend"
 - Sustained higher gasoline prices are cutting into car sales growth and discretionary consumer spending
 - Housing starts are slowing from its recent torrid pace
 - Labor markets are extremely tight
- "Trend" growth is attainable because
 - Inflation is still under control
 - Lack of federal deficit is keeping Treasury interest rates low
 - The stock market is stabilizing without a prolonged correction

And will examine the official revenue estimates and further tax relief opportunities...

- Payroll withholding receipts and summer sales tax collections will provide insight in any significant revenue estimate revisions
 - Continued strong growth is needed to offset the large corporate payments in fiscal year 2000
- The 1.0 percentage point revenue surplus needed to automatically trigger the next rate reduction on the sales tax on food was not met
 - The Governor will provide the necessary resources in his amendments to the 2000-2002 budget to implement the next phase of food tax reduction
- Current revenue trends will enable additional car tax relief
 - ◆ Tax reduction will reach the 70% level on January, 2001

Additional detailed data is attached and is also available on the Web...

- At the Secretary of Finance Web site...www.state.va.us/sfin ... the following data is available:
 - ◆ Fiscal Year 2000 General Fund Collection: Actual vs Forecast
 - June 2000 Revenue Data
 - July 2000 Revenue Data
- At the Department of Accounts Web site...www.state.va.us/doa... the following data is available:
 - Preliminary Annual Report of the Comptroller to the Governor of Virginia,
 June 30, 2000

Fiscal Year 2000 General Fund Collections: Actual and Forecast (Dollars in Millions)

| | Fisc | al Year 1999 | 9 Fiscal Year 2000 | | | | | | | | |
|-------------------------------------|---------|--------------|--------------------|----|-------------|---------------|-----|----------------|----------|--------------|-----------|
| | | | | | | | | Forecast | Variance | % Growth ove | er FY1999 |
| MAJOR TAX SOURCES | Actua | l % Grow | <u>th</u> | | Forecast | <u>Actual</u> | | <u>Dollars</u> | Percent | Forecast | Actual |
| Corporate Income | 420 | .4 (6.7 |) % | \$ | 481.5 \$ | 565.9 | \$ | 84.4 | 17.5 % | 14.5 % | 34.6 % |
| Individual Income | | | | | | | | | | | |
| Gross | 6,799 | .8 12.5 | | | 7,624.3 | 7,530.9 | | (93.4) | (1.2) | 12.1 | 10.8 |
| Withholding | 5,311 | .9 11.6 | | | 5,906.8 | 5,861.3 | | (45.5) | (8.0) | 11.2 | 10.3 |
| Nonwithholding | 1,487 | | | | 1,717.5 | 1,669.7 | | (47.8) | (2.8) | 15.4 | 12.2 |
| Refunds | (711 | -/ | _ | _ | (755.9) | (702.0) | _ | 53.9 | 7.1 | 6.2 | (1.4) |
| Net Individual Income | 6,087 | .9 12.6 | | | 6,868.4 | 6,828.9 | | (39.5) | (0.6) | 12.8 | 12.2 |
| Insurance Company Premiums | 244 | .9 3.4 | | | 249.6 | 251.1 | | 1.5 | 0.6 | 1.9 | 2.5 |
| Public Service Gross Receipts | 111 | | | | 121.4 | 104.2 | | (17.2) | (14.2) | 8.4 | (6.9) |
| State Sales & Use Tax | 2,065 | .3 7.6 | _ | | 2,205.6 | 2,201.5 | _ | (4.1) | (0.2) | 6.8 | 6.6 |
| Total Major Tax Sources | 8,930 | .4 10.1 | % | \$ | 9,926.5 \$ | 9,951.6 | \$ | 25.1 | 0.3 % | 11.2 % | 11.4 % |
| MISCELLANEOUS TAXES AND OTH | ER REVE | NUES | | | | | | | | | |
| Alcoholic Beverages State Tax | 5 71 | .4 6.1 | % | \$ | 75.9 \$ | 77.3 | \$ | 1.4 | 1.8 % | 6.3 % | 8.2 % |
| Bank Franchise Tax | 13 | .3 58.1 | | | 9.7 | 12.3 | | 2.6 | 26.8 | (27.3) | (7.8) |
| Beer & Beverage Excise Tax | 39 | | | | 39.5 | 39.9 | | 0.4 | 1.1 | 0.9 | 2.0 |
| Corporate Franchise & Charter Fees | 3 22 | .1 54.6 | | | 19.9 | 21.6 | | 1.7 | 8.6 | (9.8) | (2.1) |
| Excess & Other Fees From Officers | (12 | .8) (28.2 |) | | (13.7) | (10.9) | | 2.8 | (20.1) | (6.8) | 14.7 |
| Estate & Gifts | 154 | .1 26.0 | | | 165.6 | 150.1 | | (15.5) | (9.3) | 7.5 | (2.6) |
| Institutional Revenues | 8 | .4 (21.5 |) | | 8.4 | 9.1 | | 0.7 | 8.8 | 0.6 | 9.4 |
| Interest & Rents | 126 | | | | 135.0 | 131.5 | | (3.5) | (2.6) | 6.8 | 4.0 |
| Licenses & Permits | 1 | .5 (2.1 |) | | 1.5 | 1.5 | | 0.0 | 0.9 | 10.5 | 0.6 |
| Miscellaneous Taxes & Penalties | 128 | .4 9.0 | | | 134.0 | 124.8 | | (9.2) | (6.9) | 4.4 | (2.8) |
| Other Miscellaneous Revenues | 47 | | | | 60.6 | 51.2 | | (9.4) | (15.5) | 28.4 | 8.4 |
| Tobacco Products Tax | 15 | , | , | | 14.4 | 15.2 | | 0.8 | 5.6 | (6.3) | (1.1) |
| Wills, Suits, Deeds & Contract Fees | 157 | .9 24.5 | _ | | 138.4 | 146.3 | _ | 7.9 | 5.7 | (12.3) | (7.3) |
| Total Misc. Taxes & Other Revenue | s 772 | .3 17.1 | % | | 789.2 | 769.9 | | (19.3) | (2.4) % | 2.2 % | (0.3) % |
| TOTAL REVENUES | 9,702 | .7 10.6 | % | \$ | 10,715.7 \$ | 10,721.5 | \$ | 5.8 | 0.1 % | 10.4 % | 10.5 % |
| TRANSFERS | | | | | | | | | | | |
| A.B.C. Profits | 5 25 | .5 23.0 | % | \$ | 24.9 \$ | 30.2 | \$ | 5.3 | 21.3 % | (2.4) % | 18.4 % |
| Lottery Profits | 321 | .9 0.9 | | | 311.1 | 324.3 | | 13.2 | 4.2 | (3.4) | 0.7 |
| Transfers Per Appropriations Act | 49 | .1 0.1 | _ | - | 83.7 | 83.1 | _ | (0.6) | (0.7) | 70.5 | 69.2 |
| Total Transfers | 396 | .5 2.0 | % | \$ | 419.7 \$ | 437.6 | \$ | 17.9 | 4.3 % | 5.9 % | 10.4 % |
| Tobacco Master Settlement | | | | | 66.6 | 66.9 | | 0.3 | 0.5 | | |
| TOTAL GENERAL FUND | 10,099 | .2 8.2 | % | \$ | 11,201.9 \$ | 11,226.0 | \$_ | 24.1 | 0.2 % | 10.9 % | 11.2 % |

The official forecast is the May 19, 2000 forecast based on the September 1999 WEFA U.S. Standard scenario and the corresponding Virginia forecast developed by the Department of Taxation and has been updated for actions of the 2000 General Assembly session.

COMMONWEALTH OF VIRGINIA

GENERAL FUND PRELIMINARY (UNAUDITED) ANNUAL REPORT

For the Fiscal Year Ended June 30, 2000

Presented on a Budgetary (Cash) Basis



William E. Landsidle Comptroller August 15, 2000

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COMMONWEALTH of VIRGINIA

WILLIAM E. LANDSIDLE, CPA

Office of the Comptroller

P. O. BOX 1971 RICHMOND, VIRGINIA 23215-1971

August 15, 2000

The Honorable James S. Gilmore III Governor Commonwealth of Virginia State Capitol Richmond, Virginia 23219

Dear Governor Gilmore:

In compliance with the provisions of Section 2.1-207 of the *Code of Virginia*, I hereby submit my preliminary annual report on the financial condition of the General Fund of the Commonwealth for the fiscal year ended June 30, 2000.

The Commonwealth's ending fund balance in the General Fund is \$1.855 billion, measured on the cash basis of activity. This is an increase of \$255.7 million, or 16 percent, from the prior year ending fund balance of \$1.6 billion. The first graph on page 9 shows a comparison of the last five years.

Revenue Stabilization Fund

The Revenue Stabilization Fund has principal and interest on deposit of \$574.6 million reserved as a part of General Fund equity. The amount on deposit cannot exceed ten percent of the Commonwealth' s average annual tax revenues derived from taxes on income and retail sales for FY 2000, FY 1999, and FY 1998. The maximum amount allowed in FY 2000 is \$864.9 million. The FY 2001 deposit into the Revenue Stabilization Fund, which is appropriated in the amount of \$103.3 million, is also reserved. Consistent with past policy, we have designated \$171.0 million from the General Fund balances to pay for a seventh deposit into the Fund which is required based on FY 2000 revenues. The Fund is routinely segregated from the General Fund and can be used only for constitutionally authorized purposes.

Amounts Available for Reappropriation

Various additional amounts are shown on the balance sheet as designated. Section 4-1.06(a)(1) of Chapter 1073, 2000 Acts of Assembly, requires reappropriation for fiscal year 2001 of unexpended appropriations for Legislative and Judicial Departments, as well as Independent Agencies, at June 30, 2000. Additionally, this Section of the Act gives the Governor authority to reappropriate unexpended Executive Department appropriations. Based on an analysis by the Department of Planning and Budget, \$151.8 million of this year's fund balance is designated for reappropriation in 2001 for operations, and \$352.0 million for capital project needs. Additionally, \$428.4 million is designated as available balances to meet the requirements of Chapter 1073.

The Honorable James S. Gilmore III August 15, 2000 Page 2

Virginia Water Quality Improvement Fund

Section 10.1-2128 of the *Code of Virginia* established the Virginia Water Quality Improvement Fund. The Fund was established to provide Water Quality Improvement Grants to various entities to assist in pollution prevention and reduction. The Fund shall consist of amounts appropriated by the General Assembly. Unless otherwise specified by the general appropriation act, these appropriations shall consist of ten percent of revenues collected in excess of the official estimate and ten percent of any unreserved fund balance not required for reappropriation. For the year ended June 30, 2000, we have designated \$.6 million and \$2.1 million that represent ten percent of the excess revenue collections and ten percent of the unreserved fund balance not required for reappropriation, respectively. Upon appropriation by the General Assembly, \$2.7 million will be transferred from the General Fund to the Virginia Water Quality Improvement Fund.

This preliminary annual report is comprised of cash basis financial statements that present the financial condition, results of operations, and changes in fund balance of the Commonwealth's General Fund. The notes to the financial statements are an important and integral part of the statements.

This preliminary report is presented on an unaudited basis. In preparing this report, we relied upon the internal accounting controls of the Commonwealth that are designed to provide management with reasonable, but not absolute, assurances that assets are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and are properly recorded to permit the preparation of financial statements.

The final Annual Report of the Comptroller, due on December 15, 2000, will include certain accruals and other information required for conformance with generally accepted accounting principles. It will be audited and will include any material adjustments recommended by the Auditor of Pu blic Accounts.

We are proud to report that the Comprehensive Annual Financial Report for the year ended June 30, 1999, was awarded the Certificate of Achievement for Excellence in Financial Reporting from the Government Finance Officers Association of the United States and Canada (GFOA). This is the fourteenth consecutive year that Virginia's Annual Report has received this award. In addition, Virginia was awarded a companion award from the GFOA for its FY 1999 Popular Report, entitled *Virginia Financial Perspective*. This is the fifth consecutive year that Virginia's Popular Report has eceived this award.

Respectfully submitted.

William E. Landsidle

Enclosure

SUMMARY OF GENERAL FUND ACTIVITY

Commonwealth of Virginia Preliminary Balance Sheet

General Fund - Budgetary (Cash) Basis (Unaudited)

June 30, 2000

(Dollars in Thousands)

| Assets Cash, Cash Equivalents, and Investments | | \$ 1,864,152 | | |
|---|-----------|--------------|----|-----------|
| Petty Cash and Travel Advances | | 1,264 | _ | |
| Total Assets | | | \$ | 1,865,416 |
| Liabilities and Fund Equity | | | | |
| Liabilities: | | | | |
| Deficit Loans Payable | | 10,000 | | |
| Deposits Pending Distribution | | 85 | | |
| Total Liabilities | | | \$ | 10,085 |
| Fund Equity: | | | | |
| Reserved Fund Balance: | | | | |
| Revenue Stabilization Reserve Fund | | 574,633 | | |
| Revenue Stabilization Reserve 1999 | | 103,346 | | |
| Payroll Reserve for July 3, 2000 Payroll | | 67,509 | _ | |
| Total Reserved Fund Balance | | 745,488 | - | |
| Unreserved Fund Balance: | | | | |
| Designated: | | | | |
| Amount Required for Reappropriation of 2000 Unexpended Balances | | | | |
| Mandatory Reappropriations | 117,051 | | | |
| Discretionary Reappropriations | 34,772 | | | |
| Capital Outlay | 352,038 | | | |
| Amount Required by Ch. 1073, 2000 Acts of Assembly | 428,406 | | | |
| Virginia Water Quality Improvement Fund - Part A | 622 | | | |
| Virginia Water Quality Improvement Fund - Part B | 2,070 | | | |
| Natural Disaster Sum Sufficient | 3,932 | | | |
| Revenue Stabilization Fund Contribution | 170,952 | | | |
| Totalia Susmillation and Salations | | | | |
| Total Designated Fund Balance | 1,109,843 | | | |
| Undesignated Fund Balance | | | | |
| Total Unreserved Fund Balance | | 1,109,843 | _ | |
| Total Fund Equity | | | | 1,855,331 |
| | | | | |
| Total Liabilities and Fund Balance | | | \$ | 1,865,416 |

The accompanying notes are an integral part of this statement

Commonwealth of Virginia

Preliminary Statement of Revenues, Expenditures,

and Changes in Fund Balance

General Fund - Budgetary (Cash) Basis (Unaudited)

For the Fiscal Years Ended June 30, 1996 through June 30, 2000 (Dollars in Thousands)

| | | | | Y | ear Ended | | | | |
|---|-------------|----|-------------|----|-------------|----|-------------|----|-----------|
| _ | June 30, | | June 30, | | June 30, | | June 30, | | June 30, |
| _ | 2000 | | 1999 | | 1998 | | 1997 | | 1996 |
| Revenues: | | | | | | | | | |
| Taxes: | | | | | | | | | |
| Individual and Fiduciary Income | | \$ | 6,087,851 | \$ | 5,405,440 | \$ | 4,727,791 | \$ | 4,300,922 |
| Sales and Use | 2,201,533 | | 2,065,265 | | 1,919,216 | | 1,826,761 | | 1,721,965 |
| Corporation Income | 565,909 | | 420,421 | | 450,780 | | 432,298 | | 402,337 |
| Public Service Corporations | 104,197 | | 111,949 | | 101,782 | | 126,283 | | 115,509 |
| Premiums of Insurance Companies | 251,074 | | 244,910 | | 236,971 | | 219,032 | | 218,046 |
| Other Taxes | 438,616 | | 450,656 | | 377,462 | | 320,644 | | 258,961 |
| Total Taxes | 10,390,235 | | 9,381,052 | | 8,491,651 | | 7,652,809 | | 7,017,740 |
| Rights and Privileges | 34,098 | | 34,623 | | 26,795 | | 32,348 | | 30,400 |
| Sales of Property and Commodities | 1,146 | | 2,955 | | 533 | | 881 | | 14 |
| Assessments and Receipts for Support | | | | | | | | | |
| of Special Services | 170 | | 323 | | 240 | | 390 | | 459 |
| Institutional Revenue | 9,142 | | 8,353 | | 10,636 | | 11,691 | | 11,033 |
| Interest, Dividends, and Rents | 150,545 | | 139,824 | | 115,470 | | 120,282 | | 88,244 |
| Fines, Forfeitures, Court Fees, Penalties, and Escheats | | | 128,945 | | 119,141 | | 285,256 | | 101,224 |
| Receipts from Cities, Counties, and Towns | 9,368 | | 10,097 | | 10,784 | | 13,515 | | 11,524 |
| Private Donations, Gifts and Contracts | 5 | | 2 | | - | | - | | 91 |
| Tobacco Master Settlement | 66,938 | | - | | - | | - | | - |
| Other | 24,717 | | 10,019 | | 7,181 | _ | 13,745 | | 21,045 |
| Total Revenues | 10,813,644 | | 9,716,193 | | 8,782,431 | | 8,130,917 | | 7,281,774 |
| Expenditures: | | | | | | | | | |
| General Government | 809,485 | | 591,531 | | 381,435 | | 381,388 | | 373,465 |
| Education | 3,921,500 | | 3,713,657 | | 3,226,260 | | 3,056,863 | | 2,790,664 |
| Transportation | 232 | | 47 | | 24 | | 1,738 | | 12 |
| Resources and Economic Development | 226,280 | | 213,466 | | 168,587 | | 145,794 | | 166,707 |
| Individual and Family Services | 2,333,410 | | 2,082,840 | | 1,962,171 | | 1,867,247 | | 1,839,400 |
| Administration of Justice | 1,780,235 | | 1,658,837 | | 1,478,440 | | 1,338,454 | | 1,267,365 |
| Capital Projects | 40,076 | | 32,557 | | 25,250 | | 31,909 | | 25,797 |
| Total Expenditures | 9,111,218 | | 8,292,935 | | 7,242,167 | | 6,823,393 | | 6,463,410 |
| Revenues over Expenditures | 1,702,426 | | 1,423,258 | | 1,540,264 | | 1,307,524 | | 818,364 |
| Other Financing Sources (Uses): | | | | | | | | | |
| Transfers: | | | | | | | | | |
| Operating Transfers Mandated by Appropriation Act | - | | 396,453 | | 388,595 | | 407,120 | | 459,881 |
| Operating Transfers In | 452,636 | | 5,003 | | 3,968 | | 1,579 | | 8,951 |
| Operating Transfers In From Component Units | 1,940 | | 37 | | 2,161 | | - | | - |
| Operating Transfers Out | (324,743) | | (344,328) | | (244,119) | | (203,775) | | (182,483) |
| Operating Transfers Out To Component Units | (1,576,558) | | (1,325,031) | | (1,183,787) | _ | (1,051,599) | | (979,121) |
| Total Other Financing Sources (Uses) | (1,446,725) | | (1,267,866) | | (1,033,182) | | (846,675) | | (692,772) |
| Revenues and Other Sources Over | | | .== | | | | 400.040 | | |
| (Under) Expenditures and Other Uses | 255,701 | | 155,392 | | 507,082 | | 460,849 | | 125,592 |
| Fund Balance, July 1 | | | | | | | | | |
| Reserved | 616,589 | | 473,722 | | 292,316 | | 155,109 | | 151,647 |
| Unreserved | 983,041 | | 970,516 | _ | 644,840 | | 321,198 | | 199,068 |
| Fund Balance, July 1 | 1,599,630 | | 1,444,238 | | 937,156 | _ | 476,307 | _ | 350,715 |
| Fund Balance, June 30 | 7 | | 040 =05 | | 470 705 | | 000 015 | | 455 105 |
| Reserved | 745,488 | | 616,589 | | 473,722 | | 292,316 | | 155,109 |
| Unreserved | 1,109,843 | _ | 983,041 | _ | 970,516 | _ | 644,840 | | 321,198 |
| Fund Balance, June 30 | 1,855,331 | \$ | 1,599,630 | \$ | 1,444,238 | \$ | 937,156 | \$ | 476,307 |

The accompanying notes are an integral part of this financial statement.

Commonwealth of Virginia

Preliminary Statement of Revenues, Expenditures, and Changes in Fund Balance - Budget and Actual General Fund - Budgetary (Cash) Basis (Unaudited) For the Fiscal Year Ended June 30, 2000

(Dollars in Thousands)

| | | Gene | eral Fund | | |
|--|-----------------|------|-------------|----|------------|
| | | | | \ | /ariance |
| | | | | F | avorable |
| | Budget | | Actual | | favorable) |
| Revenues: | | | | | |
| Taxes: | | | | | |
| Individual and Fiduciary Income | \$ 6,868,400 | \$ | 6,828,906 | \$ | (39,494) |
| State Sales and Use | 2,205,600 | | 2,201,533 | | (4,067) |
| Corporation Income | 481,500 | | 565,909 | | 84,409 |
| Public Service Corporations | 121,400 | | 104,197 | | (17,203) |
| Premiums of Insurance Companies | 249,600 | | 251,074 | | 1,474 |
| Other Taxes | 438,700 | | 438,616 | | (84) |
| Rights and Privileges | 33,000 | | 34,098 | | 1,098 |
| Sales of Property | 1,000 | | 1,146 | | 146 |
| Assessments and Receipts for Support of Special Services | 300 | | 170 | | (130) |
| Institutional Revenue | 8,400 | | 9,142 | | 742 |
| Interest, Dividends, and Rents | 135,000 | | 150,545 | | 15,545 |
| Fines, Forfeitures, Court Fees, Penalties, and Escheats | 138,800 | | 127,280 | | (11,520) |
| Receipts from Cities, Counties, and Towns | 9,700 | | 9,368 | | (332) |
| Private Donations, Gifts and Contracts | - | | 5 | | 5 |
| Tobacco Master Settlement | 66,600 | | 66,938 | | 338 |
| Other | 24,300 | | 24,717 | | 417 |
| Total Revenues | 10,782,300 | _ | 10,813,644 | - | 31,344 |
| Expenditures: Current: | | | | | |
| General Government | 823,781 | | 809,485 | | 14,296 |
| Education | 3,937,823 | | 3,921,500 | | 16,323 |
| Transportation | 238 | | 232 | | 6 |
| Resources and Economic Development | 246,540 | | 226,280 | | 20,260 |
| Individual and Family Services | 2,351,858 | | 2,333,410 | | 18,448 |
| Administration of Justice | 1,832,760 | | 1,780,235 | | 52,525 |
| Capital Outlay | 40,076 | | 40,076 | | - |
| Total Expenditures | 9,233,076 | | 9,111,218 | | 121,858 |
| Revenues Over (Under) Expenditures | 1,549,224 | | 1,702,426 | | 153,202 |
| Other Financing Sources (Uses): | | | | | |
| Transfers: | 400.007 | | 450 000 | | 40.000 |
| Operating Transfers In | 433,937 | | 452,636 | | 18,699 |
| Operating Transfers In From Component Units | 1,900 | | 1,940 | | 40 |
| Operating Transfers Out | (325,125) | | (324,743) | | 382 |
| Operating Transfers Out To Component Units | (1,578,326) | | (1,576,558) | | 1,768 |
| Total Other Financing Sources (Uses) | (1,467,614) | | (1,446,725) | | 20,889 |
| Revenues and Other Sources Over (Under) | 04 040 | | 055 704 | | 474.007 |
| Expenditures and Other Uses | 81,610 | | 255,701 | | 174,091 |
| Fund Balance, July 1 | 1,599,630 | | 1,599,630 | | |
| Fund Balance, June 30 | \$ 1,681,240 | \$ | 1,855,331 | \$ | 174,091 |

The accompanying notes are an integral part of this financial statement.

Commonwealth of Virginia

Preliminary Comparison of Sum-Sufficient Estimated Appropriations

With Actual Expenditures

General Fund - Budgetary (Cash) Basis (Unaudited)

For the Fiscal Year Ended June 30, 2000 (Dollars in Thousands)

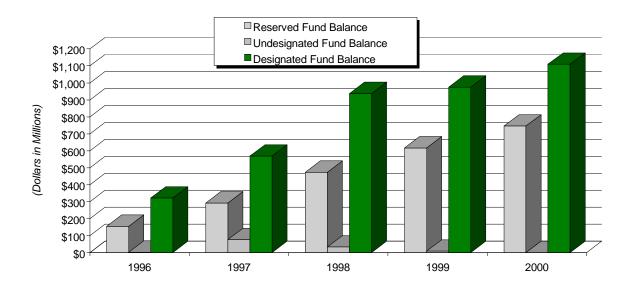
| | Estimated Appropriations | | Actual Expenditures | | ount Under r) Estimate |
|---|-----------------------------|---------|---------------------|---------|---------------------------|
| Enactment of Laws | \$ | 29,057 | \$ | 26,492 | \$ 2,565 |
| Financial Assistance to Localities From Sale of Alcoholic Beverages and Other Distributions | | 66,640 | | 66,640 | |
| Financial Assistance for Special State Revenue Sharing (Sales Tax) | | 734,100 | | 730,739 | 3,361 |
| Disaster Planning and Operations | | 110 | | 104 | 6 |
| Totals | \$ | 829,907 | \$ | 823,975 | \$ 5,932 |

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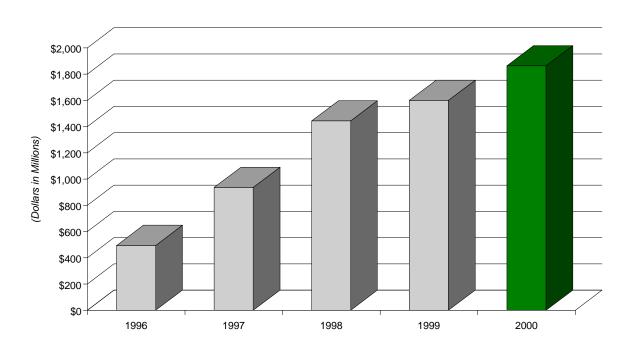
GENERAL FUND GRAPHICS

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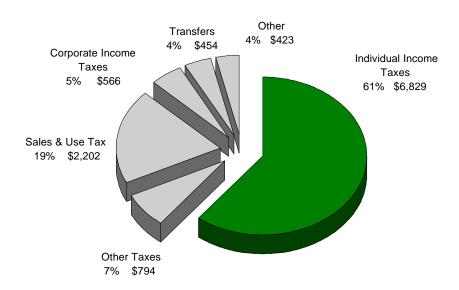
General Fund Fund Balance Fiscal Years 1996-2000



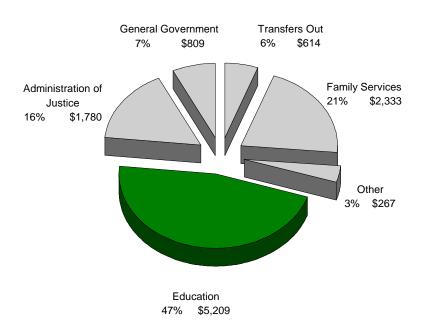
General Fund
Cash, Cash Equivalents, and Investments
Fiscal Years 1996-2000



General Fund
Revenues by Revenue Class and Other Sources
Fiscal Year 2000
(Dollars in Millions)

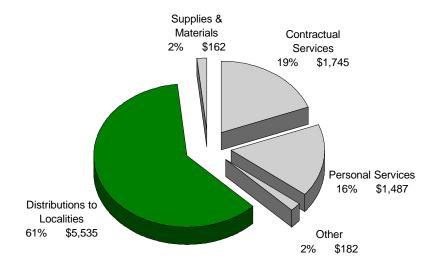


General Fund
Expenditures by Function and Other Uses
Fiscal Year 2000
(Dollars in Millions)

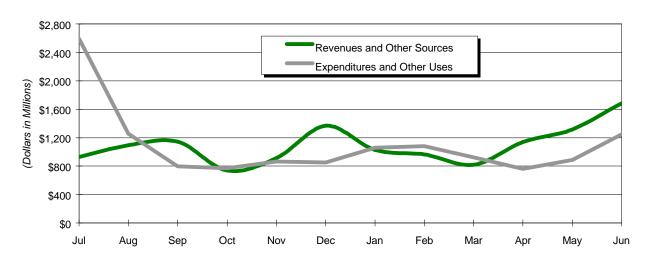


Note: Net Education Transfers of \$1.287 billion are reclassified from Transfers Out to Education expenditures.

General Fund
Expenditures by Object
Fiscal Year 2000
(Dollars in Millions)



General Fund
Revenues and Other Sources and
Expenditures and Other Uses by Month
Fiscal Year 2000



Note: July expenditures include 1.269 billion in Transfers Out to Higher Education.

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GENERAL FUND NOTES

COMMONWEALTH OF VIRGINIA

NOTES TO PRELIMINARY FINANCIAL STATEMENTS

JUNE 30, 2000

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Basis of Presentation

The accompanying General Fund financial statements of the Commonwealth of Virginia have been prepared on a budgetary (cash) basis of accounting. Revenues and expenditures are recorded at the time cash is actually received or disbursed according to the provisions of the Appropriation Act; therefore, no accruals of revenues or expenditures have been included.

The General Fund includes transactions related to cash received and used for those services traditionally provided by a state government, which are not accounted for in other funds. It is a governmental fund and therefore its focus is on the measurement of financial position and related changes thereto, rather than on income determination. No other funds are presented in this report.

All funds will be presented using the appropriate bases of accounting as defined by generally a c-cepted accounting principles in the Annual Report of the Comptroller, to be issued December 15, 2000.

B. Budget

Budgetary amounts shown in the financial statements represent Chapter 464, as amended by Chapters 1, 935, and 1072, and as adjusted for executive and other administrative actions. The Commonwealth's budget is prepared principally on a cash basis and represents appropriations as authorized by the General Assembly. The Governor, as required by the *Code of Virginia*, submits to the General Assembly a budget composed of all proposed expenditures for the State and of estimated revenues and borrowings for a biennium.

The budget is prepared on a biennial basis; however, the budget of the General Fund contains separate appropriations for each year within the biennial budget, as approved by the General Assembly and signed into law by the Governor. For management control purposes, the budget is controlled at the program level. The Director of the Department of Planning and Budget may transfer an appropriation within a State agency or from one State agency to another, provided that total fund appropriations, as contained within the budget, are not exceeded. Increases in General Fund appropriations must be approved by the General Assembly.

2. ANALYSIS OF GENERAL FUND REVENUE

The Department of Accounts produces a monthly General Fund Statement of Revenue Collections, Estimates, and Transfers. The following analysis relates components of the Preliminary General Fund Statement of Revenues, Expenditures, and Changes in Fund Balance with the monthly revenue report for June 30, 2000.

| | Preliminary Financial | | | Monthly | | |
|---|--------------------------|------------|----|--------------|--------------|-----|
| | | | S | Statement of | | |
| (Dollars in Thousands) | : | Statements | | Revenue | Variance | |
| Total Revenue | \$ | 10,813,644 | \$ | 10,788,482 | \$ 25,162 | (a) |
| (a) Reversal of prior year reclass of Non-sufficient Fund Checks not reflected on the Revenue Report | | | \$ | 490 | | |
| Interest on the Revenue Stabilization Fund not reported in the Revenue Report | | | | 19,025 | | |
| Appropriation Act transfers recorded as revenue on the Preliminary Financial Statements | | | | 6,421 | | |
| Non-sufficient Fund Checks reclassified as a reduction | n | | | | | |
| in revenue for financial reporting purposes | | | | (774) | | |
| | | | \$ | 10,813,644 | | |

3. APPROPRIATION ACT TRANSFERS

Prior to fiscal year ended June 30, 2000, Appropriation Act transfers were reported on a separate line item. For fiscal year ended June 30, 2000, Appropriation Act transfers are \$437.5 million. The following analysis shows where Appropriation Act transfers are reported on the Statement of Revenues, Expenditures, and Changes in Fund Balance.

| (Dollars in Thousands) | · | propriation Act ransfers | |
|-----------------------------------|----|--------------------------------|-----|
| Revenue - Other | \$ | 6,421 | |
| Transfers In | | 446,727 | (b) |
| Transfers In From Component Units | | 1,940 | |
| Transfers Out | | (17,418) | |
| Transfers Out To Component Units | | (127) | |
| Total Appropriation Act Transfers | \$ | 437,543 | |

⁽b) Includes ABC Profit transfers of approximately \$30.1 million.

4. REVENUE STABILIZATION FUND

In accordance with Article X, Section 8 of the *Constitution of Virginia*, the amount estimated as required for the Revenue Stabilization Fund must be appropriated for that purpose by the General Assembly. The next deposit of \$103.3 million was appropriated by Chapter 1073, 2000 Acts of Assembly, for the 2000-2002 biennium. In accordance with past policies, the deposit resulting from FY 2000 revenue collections is designated, to the extent funds are available, pending certification from the Auditor of Public Accounts. This deposit is estimated at \$187.1 million; however, only \$171.0 million is designated. For FY 2000, sufficient cash is not available to designate the entire estimated deposit.

The Revenue Stabilization Fund has principal and interest on deposit of \$574.6 million reserved as a part of General Fund equity. The amount on deposit cannot exceed ten percent of the Commonwealth's

average annual tax revenues derived from taxes on income and retail sales for FY 2000, FY 1999, and FY 1998. The maximum amount allowed in FY 2000 is \$864.9 million.

5. THE REPORTING ENTITY

Government Accounting Standards Board Statement (GASBS) No. 14, *The Reporting Entity*, effective for fiscal years beginning after June 15, 1993, requires that specific criteria be used to determine entities that must be included in the Commonwealth's financial statements. Effective July 1, 1996, the Virginia Department of Economic Development was divided into two entities: the Department of Business Assistance and the Virginia Economic Development Partnership (VEDP). The VEDP is reported as a discrete component unit of the Commonwealth, and thus is not included in this cash basis report of the General Fund. Fiscal year 1996 has not been restated for GASBS No. 14, and includes expenditures for the VEDP. Thus, a comparison of expenditures between years may not be appropriate.

6. VIRGINIA WATER QUALITY IMPROVEMENT FUND

Section 10.1-2128 of the *Code of Virginia* established the Virginia Water Quality Improvement Fund. The Fund was established to provide Water Quality Improvement Grants to various entities to assist in pollution prevention and reduction. The Fund shall consist of amounts appropriated by the General Assembly. Unless otherwise specified by the general appropriation act, these appropriations shall consist of ten percent of revenues collected in excess of the official estimate and ten percent of any unreserved fund balance not required for reappropriation. For the year ended June 30, 2000, we have designated \$.6 million and \$2.1 million that represent ten percent of the excess revenue collections and ten percent of the unreserved fund balance not required for reappropriation, respectively. Upon appropriation by the General Assembly, \$2.7 million will be transferred from the General Fund to the Virginia Water Quality Improvement Fund.

GLOSSARY

BALANCE SHEET

- 1. Cash, Cash Equivalents, and Investments All cash, cash equivalents, and investments are maintained by the Treasurer of Virginia. Cash includes demand deposits, time deposits, and certificates of deposit. Cash equivalents are investments with an original maturity of three months or less. Short-term investments held are stated at cost, which approximates market value.
- 2. **Petty Cash and Travel Advances** Funds advanced to agencies to make immediate cash payments for authorized purposes. Also included are funds advanced to agency employees to cover expenses incurred while traveling on State business.
- 3. Deficit Loans Payable Loans authorized in accordance with Chapter 1072, Section 4-3.01(a)
- 4. **Deposits Pending Distribution** This represents miscellaneous amounts held by several agencies in suspense accounts pending distribution.
- 5. **Reserved Fund Balance** Items are reserved to indicate that a particular portion of fund balance is not available to fund operations.
- 6. **Designated Fund Balance** Consists of designations established to reflect tentative plans for future utilization of current financial resources. Designated Fund Balance represents:
 - Amount Required for Reappropriation of 2000 Unexpended Balances, Mandatory Reappropriations, Discretionary Reappropriations and Capital Outlay This portion of fund balance represents the fiscal year 2000 unexpended appropriations which the Department of Planning and Budget anticipates reappropriating in the next fiscal year.
 - Amount Required by Chapter 1073, 2000 Acts of Assembly This portion of fund balance represents the amount that must be carried forward to the following year to balance the biennial budget.
 - Virginia Water Quality Improvement Fund This portion of fund balance represents amounts to be transferred to the Virginia Water Quality Improvement fund upon appropriation by the General Assembly. As prescribed by Section 10.1-2128 of the *Code of Virginia*, the calculated contribution is \$2.7 million.
 - Natural Disaster Sum Sufficient This portion of fund balance represents the estimated costs
 of responding to and recovering from damage caused by hurricanes, blizzards, and floods. The
 majority of these funds will be used to provide the state match for assistance to individuals and
 for repairing damage to public property facilities.
 - Revenue Stabilization Fund Contribution This figure represents a portion of the fund balance available as a future deposit to the Revenue Stabilization Fund. As prescribed by the Constitution of Virginia, Article X, Section 8, the Revenue Stabilization Fund calculated contribution, resulting from revenues collected for the year ended June 30, 2000, is \$187.1 million; however, only \$171.0 million is designated. For FY 2000, sufficient cash is not available to designate the entire amount.
- 7. **Undesignated Fund Balance** The amount of fund balance remaining from operations of the current and prior years, net of amounts established as reserved and designated. As of June 30, 2000, there is no unreserved undesignated fund balance remaining.

INCOME STATEMENT

Revenues:

- 8. Taxes Charges of money imposed by the Commonwealth on persons or property for public purposes.
- 9. **Rights and Privileges** Registration fees, licenses, and permits. Examples include domestic and foreign corporate registration fees and marriage licenses.

- Sales of Property and Commodities Revenue collected from sales of Commonwealth assets and goods. Examples include sales of State publications.
- 11. Assessments and Receipts for Support of Special Services Revenues collected for services provided by the Commonwealth's agencies. An example is audit services provided to cities, counties, and towns.
- 12. **Institutional Revenue** Revenue generated primarily from sales by the Departments of Corrections and Mental Health, Mental Retardation and Substance Abuse Services. Examples include the sale of farm and dairy products.
- 13. **Interest, Dividends, and Rent** Interest earnings and rental income. Examples include interest on Commonwealth bank accounts and investments and interest on delinquent taxes. Interest allocated to various other funds is not included here.
- 14. Fines, Forfeitures, Court Fees, Penalties, and Escheats Fines, penalties, etc., primarily collected by the Department of Taxation and the court system. Examples include court processing fees and penalties for nonpayment of taxes.
- 15. **Receipts from Cities, Counties, and Towns** Revenue collected from city and county treasurers representing miscellaneous fees and allowances of local law enforcement officials.
- 16. **Private Donations, Gifts, and Contracts** This amount represents donations and grants from individuals and private companies to State programs, such as donations to the Frontier Culture Museum.
- 17. **Tobacco Master Settlement** This amount represents the revenue generated from the Tobacco Master Settlement Agreement with tobacco companies.
- 18. **Other Revenue** All other revenue collections that are not included in the above categories. Examples include refunds of expenditures and miscellaneous disbursements made in prior years, excess fees paid into the State Treasury, and recovery of Statewide indirect costs.

Expenditures:

- 19. **General Government** Expenditures to support the general activities of the state, regional, and local levels of government. Examples include administrative and support services, general financial assistance to localities, and information systems management and direction.
- 20. **Education** Expenditures to assist individuals in developing knowledge, skills, and cultural awareness. Examples include elementary and secondary education, instruction, supervision and assistance and higher education. Education and General transfers to colleges and universities are reflected as an Operating Transfer Out to Component Units and not an expenditure.
- 21. **Transportation** Expenditures related to the movement of people, goods, and services and their regulation. Examples include ground, water and air transportation.
- 22. Resources and Economic Development Expenditures to develop the economic base, including alternative natural resources and to regulate it with regard to varied public interests of the Commonwealth. Examples include resource management, economic development, promotion and improvement, as well as the regulation of professions and occupations.
- 23. **Individual and Family Services** Expenditures to support the economic, social and physical well being of the individual and family. Included are disease research, prevention, and control, state health services and community health services.
- 24. **Administration of Justice** Expenditures related to civil and criminal justice, including apprehension, trial, punishment, and rehabilitation of law violators. Examples include crime deterrence, suppression and control, adjudication, confinement and community custody.

25. Capital Projects - Construction and preparation of Commonwealth assets.

Other Financing Sources (Uses):

- 26. Operating Transfers In This balance reflects transfers in from other nongeneral funds.
- 27. **Operating Transfers In From Component Units -** This relates to transfers in from component units as defined by GASB Statement No. 14, "*The Reporting Entity*."
- 28. **Operating Transfers Out** The balance represents transfers from the General Fund to other nongeneral funds.
- 29. **Operating Transfers Out To Component Units -** This represents General Fund transfers out to component units. It includes net transfers to higher education of \$1.287 billion.

For additional copies of this report, contact:

Department of Accounts

Financial Reporting Unit

(804) 225-3102 or visit

the Department of Accounts' web site at

http://www.doa.va.us

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Commonwealth of Virginia/Department of Accounts Summary Report on General Fund and Lottery Revenue Collections For the Fiscal Years 1999 and 2000 (Dollars in Thousands)

| | (1) | (2) As a % of | (3) | (4) | (5) | (6) | (7) | (8) | (9) % Annual |
|---|--------------------------|------------------|----------------------|----------------------|-------------|--------------------------|--------------------------|--------------|-----------------|
| | | Gen Fund Rev | | June | | | Year-To-Date | | Growth |
| _ | FY 2000 | & Net Lottery | | | % | | | % | Req By |
| Revenue | Estimate | Transfer | FY 2000 | FY 1999 | Change | FY 2000 | FY 1999 | Change | Est |
| Individual Income Tax: | #F 000 000 | 50.05 | #504.400 | # 405 500 | 7.0 | #F 004 0FF | #F 244 000 | 40.0 | 44.0 |
| Withholding Tax Dues/Estimated Payments | \$5,906,800 1,717,500 | 53.25 15.48 | \$501,182 198,738 | \$465,593 179,461 | 7.6 10.7 | \$5,861,255 1,669,664 | \$5,311,926 1,487,848 | 10.3 12.2 | 11.2 15.4 |
| Gross Individual Income Tax | \$7,624,300 | 68.73 | \$699,920 | \$645,054 | 8.5 | \$7,530,919 | \$6,799,774 | 10.8 | 12.1 |
| Individual and Fiduciary Income | 41,021,021 | | 7555,5 | | | **,000,000 | 70,100,111 | | |
| (Refunds) | (755,900) | (6.81) | (30,812) | (38,029) | (19.0) | (702,012) | (711,923) | (1.4) | 6.2 |
| Net Individual Income Tax | \$6,868,400 | 61.92 | \$669,108 | \$607,025 | 10.2 | \$6,828,907 | \$6,087,851 | 12.2 | 12.8 |
| Sales and Use Tax (a) | 2,205,600 | 19.88 | 186,638 | 176,084 | 6.0 | 2,201,533 | 2,065,265 | 6.6 | 6.8 |
| Corporations Income Tax | 481,500 | 4.34 | 86,353 | 78,713 | 9.7 | 565,909 | 420,421 | 34.6 | 14.5 |
| Public Service Corporations | 121,400 | 1.10 | 27,488 | 31,218 | (11.9) | 104,197 | 111,949 | (6.9) | 8.4 |
| Insurance Premiums | 249,600 | 2.25 | 60,056 | 60,938 | (1.4) | 251,074 | 244,910 | 2.5 | 1.9 |
| Interest Income (b) | 134,700 | 1.21 | (3,363) | (9,955) | 66.2 | 131,160 | 126,113 | 4.0 | 6.8 |
| Alcoholic Beverage Sales (c) | 115,400 | 1.04 | 22,062 | 20,194 | 9.3 | 117,204 | 110,576 | 6.0 | 4.4 |
| All Other Revenues | 539,100 | 4.86 | 77,071 | 66,127 | 16.5 | 521,559 | 535,662 | (2.6) | 0.6 |
| General Fund Revenues Excluding | | | | | | | | | |
| Tobacco Master Settlement | \$10,715,700 | 96.60 | \$1,125,413 | \$1,030,344 | 9.2 | \$10,721,543 | \$9,702,747 | 10.5 | 10.4 |
| | | | | | | | | | |
| Tobacco Master Settlement | \$66,600 | 0.60 | \$0 | \$0 | - | \$66,939 | \$0 | - | - |
| Total General Fund Revenues | \$10,782,300 | 97.20 | \$1,125,413 | \$1,030,344 | 9.2 | \$10,788,482 | \$9,702,747 | 11.2 | 11.1 |
| | | | | | | | | | |
| Gross Lottery Revenue | \$954,890 | 8.61 | \$82,680 | \$87,330 | (5.3) | \$972,972 | \$934,521 | 4.1 | 2.2 |
| Less: Expenses | (644,590) | (5.81) | (60,233) | (55,749) | 8.0 | (649,497) | (617,646) | 5.2 | 4.4 |
| Net Lottery Profits | \$310,300 | 2.80 | \$22,447 | \$31,581 | (28.9) | \$323,475 | \$316,875 | 2.1 | (2.1) |
| Elimination of Prize Reserve | \$0 | 0.00 | \$0 | \$5,000 | (100.0) | \$0 | \$5,000 | (100.0) | (100.0) |
| Total Lottery Transfer | \$310,300 | 2.80 | \$22,447 | \$36,581 | (38.6) | \$323,475 | \$321,875 | 0.5 | (3.6) |
| | | | | | | | | | |
| Total General Fund Revenues | | | | | | | | | |
| and Net Lottery Transfer | \$11,092,600 | 100.00 | \$1,147,860 | \$1,066,925 | 7.6 | \$11,111,957 | \$10,024,622 | 10.8 | 10.7 |
| | | | | | | | | | |
| Local Portion of State Sales/Use Tax | \$731,533 | 6.59 | \$63,023 | \$58,365 | 8.0 | \$735,246 | \$684,451 | 7.4 | 6.9 |

[#] Percentage is greater than 1,000%.

⁽a) Includes Local Portion of State Sales and Use Tax.

⁽b) Interest income for the April - June quarter attributable to nongeneral funds was transferred in June resulting in negative interest income for the general fund.

⁽c) Includes Beer and Beverage Excise Tax and Alcoholic Beverage State Tax.

Commonwealth of Virginia/Department of Accounts General Fund Statement of Revenue Collections and Estimates For the Fiscal Years 1999 and 2000 (Dollars in Thousands)

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) Year-To-Date | (8) | (9) % Appual |
|--|-----------------|--------------------|-------------------|-------------|-------------|-----------------|---------------------|-------------|--------------------|
| | FY 2000 | As a % of Total | | June | % | | fear-10-Date | % | % Annual Growth |
| Revenue | Estimate | Gen Fund Rev | FY 2000 | FY 1999 | % Change | FY 2000 | FY 1999 | % Change | Req By Est |
| Taxes: | Lotimate | oen i ana itev | 112000 | | Onunge | 1 1 2000 | | Onunge | ricq by Est |
| Individual Income Tax - Withholding | \$5,906,800 | 54.78 | \$501,182 | \$465,593 | 7.6 | \$5,861,255 | \$5,311,926 | 10.3 | 11.2 |
| Tax Dues/Estimated Payments | 1,717,500 | 15.93 | 198,738 | 179,461 | 10.7 | 1,669,664 | 1,487,848 | 12.2 | 15.4 |
| Gross Individual Income Tax | \$7,624,300 | 70.71 | \$699,920 | \$645,054 | 8.5 | \$7,530,919 | \$6,799,774 | 10.8 | 12.1 |
| Individ and Fiduc Income (Refunds) | (755,900) | (7.01) | (30,812) | (38,029) | (19.0) | (702,012) | (711,923) | (1.4) | 6.2 |
| Net Individual Income Tax | \$6,868,400 | 63.70 | \$669,108 | \$607,025 | 10.2 | \$6,828,907 | \$6,087,851 | 12.2 | 12.8 |
| Sales and Use Tax | 2,205,600 | 20.45 | 186,638 | 176,084 | 6.0 | 2,201,533 | 2,065,265 | 6.6 | 6.8 |
| Corporations Income | 481,500 | 4.47 | 86,353 | 78,713 | 9.7 | 565,909 | 420,421 | 34.6 | 14.5 |
| Public Service Corporations | 121,400 | 1.13 | 27,488 | 31,218 | (11.9) | 104,197 | 111,949 | (6.9) | 8.4 |
| Insurance Premiums | 249,600 | 2.31 | 60,056 | 60,938 | (1.4) | 251,074 | 244,910 | 2.5 | 1.9 |
| Alcoholic Beverage Excise | 75,900 | 0.70 | 18,100 | 16,600 | 9.0 | 77,289 | 71,435 | 8.2 | 6.3 |
| Beer and Beverage Excise | 39,500 | 0.37 | 3,962 | 3,594 | 10.2 | 39,915 | 39,141 | 2.0 | 0.9 |
| Wills, Suits, Deeds, Contracts | 138,400 | 1.28 | 17,586 | 16,217 | 8.4 | 146,288 | 157,872 | (7.3) | (12.3) |
| Inheritance, Gift, and Estate | 165,600 | 1.54 | 14,946 | 6,874 | 117.4 | 150,121 | 154,079 | (2.6) | 7.5 |
| Tobacco Products | 14,400 | 0.13 | 1,429 | 1,364 | 4.8 | 15,208 | 15,376 | (1.1) | (6.3) |
| Bank Franchise | 9,700 | 0.09 | 8,411 | 7,314 | 15.0 | 12,304 | 13,339 | (7.8) | (27.3) |
| Other Taxes | (4,800) | (0.04) | (247) | 320 | (177.2) | (2,509) | (586) | (328.2) | (719.1) |
| Total Taxes | \$10,365,200 | 96.13 | \$1,093,830 | \$1,006,261 | 8.7 | \$10,390,236 | \$9,381,052 | 10.8 | 10.5 |
| Rights and Privileges: | | | | | | | | | |
| Licenses and Permits | \$1,500 | 0.01 | \$152 | \$160 | (5.0) | \$1,514 | \$1,505 | 0.6 | (0.3) |
| Corp. Franchise and Charters | 19,900 | 0.19 | 15,007 | 16,885 | (11.1) | 21,606 | 22,073 | (2.1) | (9.8) |
| Fees for Practice of Prof | 1,000 | 0.01 | 21 | 9 | 133.3 | 1,040 | 1,000 | 4.0 | 0.0 |
| Fees for Misc. Privileges & Services | 10,600 | 0.10 | 607 | 1,107 | (45.2) | 9,938 | 10,045 | (1.1) | 5.5 |
| Total Rights and Privileges | \$33,000 | 0.31 | \$15,787 | \$18,161 | (13.1) | \$34,098 | \$34,623 | (1.5) | (4.7) |
| Other Revenues: | | | | | | | | | |
| Sales of Property & Commodities | \$1,000 | 0.01 | \$143 | \$850 | (83.2) | \$1,146 | \$2,955 | (61.2) | (66.2) |
| Assessmts & Ropts for Support of Special Svces | 300 | 0.00 | Ψ1 4 3 | 26 | 234.6 | 170 | 323 | (47.4) | (7.1) |
| Institutional Revenue | 8,400 | 0.08 | 1,185 | 1,482 | (20.0) | 9,142 | 8,353 | 9.4 | 0.6 |
| Interest (a) | 134,700 | 1.25 | (3,363) | (9,955) | 66.2 | 131,160 | 126,113 | 4.0 | 6.8 |
| Dividends and Rent | 300 | 0.00 | 37 | 41 | (9.8) | 359 | 333 | 7.8 | (9.9) |
| Fines, Forfeitures & Fees | 138,800 | 1.29 | 12,844 | 12,380 | 3.7 | 127,280 | 128,945 | (1.3) | 7.6 |
| Other Revenue | 38,000 | 0.35 | 4,699 | 1,181 | 297.9 | 29,522 | 22,783 | 29.6 | 66.8 |
| Excess Fees | (13,700) | (0.13) | (806) | (985) | 18.2 | (10,943) | (12,832) | 14.7 | (6.8) |
| Private Donations, Gifts & Cont. | 0 | 0.00 | 0 | 0 | - | 5 | 2 | 150.0 | (100.0) |
| Cities, Counties, and Towns | 9,700 | 0.09 | 970 | 902 | 7.5 | 9,368 | 10,097 | (7.2) | (3.9) |
| Total Other Revenues | \$317,500 | 2.94 | \$15,796 | \$5,922 | 166.7 | \$297,209 | \$287,072 | 3.5 | 10.6 |
| General Fund Revenues Excluding | | | | | | | | | |
| Tobacco Master Settlement | \$10,715,700 | 99.38 | \$1,125,413 | \$1,030,344 | 9.2 | \$10,721,543 | \$9,702,747 | 10.5 | 10.4 |
| Tahasaa Maataa Cattlama | # 00.000 | 0.00 | 00 | 40 | | # 00.000 | 0.0 | | |
| Tobacco Master Settlement | \$66,600 | 0.62 | \$0 | \$0 | | \$66,939 | \$0 | | |
| Total General Fund Revenues | \$10,782,300 | 100.00 | \$1,125,413 | \$1,030,344 | 9.2 | \$10,788,482 | \$9,702,747 | 11.2 | 11.1 |

[#] Percentage is greater than 1,000%.

⁽a) Interest income for the April - June quarter attributable to nongeneral funds was transferred in June resulting in negative interest income for the general fund.

Commonwealth of Virginia/Department of Lottery Summary Report on Lottery Collections For the Fiscal Years 1999 and 2000 (Dollars in Thousands)

| | | Luna | | V | | % Annual | | |
|---|-----------------|--------------|----------|---------------|---------------|-------------|---------------|--------------------|
| | FY 2000 | | June | % | Y | ear-To-Date | % | Growth Required |
| | <u>Estimate</u> | FY 2000 | FY 1999 | <u>Change</u> | FY 2000 | FY 1999 | <u>Change</u> | By Estimate |
| Lottery Collections | | | | | | | | |
| Lotto (c) | \$107,100 | \$5,717 | \$13,409 | (57.4) | \$90,601 | \$129,655 | (30.1) | (17.4) |
| Cash 5 | 28,970 | 2,228 | 2,644 | (15.7) | 28,391 | 32,145 | (11.7) | (9.9) |
| Pick 4 | 122,760 | 10,438 | 9,404 | 11.0 | 119,428 | 115,760 | 3.2 | 6.0 |
| Pick 3 | 235,910 | 19,718 | 18,746 | 5.2 | 235,689 | 239,701 | (1.7) | (1.6) |
| Multi-State (Big Game) | 80,150 | 5,800 | 4,367 | 32.8 | 96,604 | 79,556 | 21.4 | 0.7 |
| Instant | 380,000 | 38,779 | 38,760 | 0.0 | 402,259 | 337,704 | 19.1 | 12.5 |
| Gross Lottery Revenue | 954,890 | 82,680 | 87,330 | (5.3) | 972,972 | 934,521 | 4.1 | 2.2 |
| Expenses (b) | 644,590 | 60,233_(a) | 55,749 | 8.0 | 649,497_(a) | 617,646 | 5.2 | 4.4 |
| Net Lottery Ticket Profits | \$310,300 | \$22,447 (a) | \$31,581 | (28.9) | \$323,475_(a) | \$316,875 | 2.1 | (2.1) |
| Elimination of Special Prize Reserve | <u>\$0</u> | \$0 _ | \$5,000 | (100.0) | <u> </u> | \$5,000 | (100.0) | (100.0) |
| Total Transfer | \$310,300 | \$22,447 | \$36,581 | (38.6) | \$323,475 | \$321,875 | 0.5 | (3.6) |

⁽a) Current month includes actual operating expenses (unaudited closing).

⁽b) "Expenses" includes prizes to winners, compensation to retailers, instant ticket printing costs, and Lottery operating expenses.

⁽c) Includes Kicker.

Commonwealth of Virginia/Department of Accounts

Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues

Summary Statement of Revenue Estimates & Collections

For the Fiscal Years 1999 and 2000

(Dollars in Thousands)

| | | | | | | | | | % Annual |
|---------------------------------|-------------|----------|-----------|-----------|--------|-------------|--------------|--------|-------------|
| | | As a % | | June | | | Year-To-Date | | Growth |
| | FY 2000 | of Total | | | % | | | % | Required |
| Revenue | Estimate | Fund | FY 2000 | FY 1999 | Change | FY 2000 | FY 1999 | Change | By Estimate |
| | | | | | | | | | |
| Motor Fuel Taxes | \$779,534 | 29.85 | \$118,901 | \$117,280 | 1.4 | \$784,434 | \$771,572 | 1.7 | 1.0 |
| | | | | | | | | | |
| Motor Vehicle Sales and Use Tax | 456,142 | 17.47 | 47,542 | 46,598 | 2.0 | 498,098 | 441,586 | 12.8 | 3.3 |
| | | | | | | | | | |
| State Sales and Use Tax | 371,400 | 14.22 | 31,763 | 29,522 | 7.6 | 372,473 | 345,101 | 7.9 | 7.6 |
| | | | | | | | | | |
| Motor Vehicle License Fees | 139,636 | 5.34 | 14,967 | 13,556 | 10.4 | 144,800 | 138,530 | 4.5 | 0.8 |
| | | | | | | | | | |
| International Registration Plan | 52,068 | 1.99 | 8,533 | 5,606 | 52.2 | 54,804 | 49,495 | 10.7 | 5.2 |
| | | | | | | | | | |
| Interest Earnings | 4,624 | 0.18 | 3,346 | 2,165 | 54.5 | 10,658 | 10,417 | 2.3 | (55.6) |
| | | | | | | | | | |
| Misc. Taxes, Fees, and Revenues | 12,596 | 0.48 | 1,958 | 1,486 | 31.8 | 17,640 | 14,638 | 20.5 | (13.9) |
| | | | | | | | | | |
| Total State Taxes and Fees | \$1,816,000 | 69.53 | \$227,010 | \$216,213 | 5.0 | \$1,882,907 | \$1,771,339 | 6.3 | 2.5 |

[#] Percentage is greater than 1,000%.

Commonwealth of Virginia/Department of Accounts

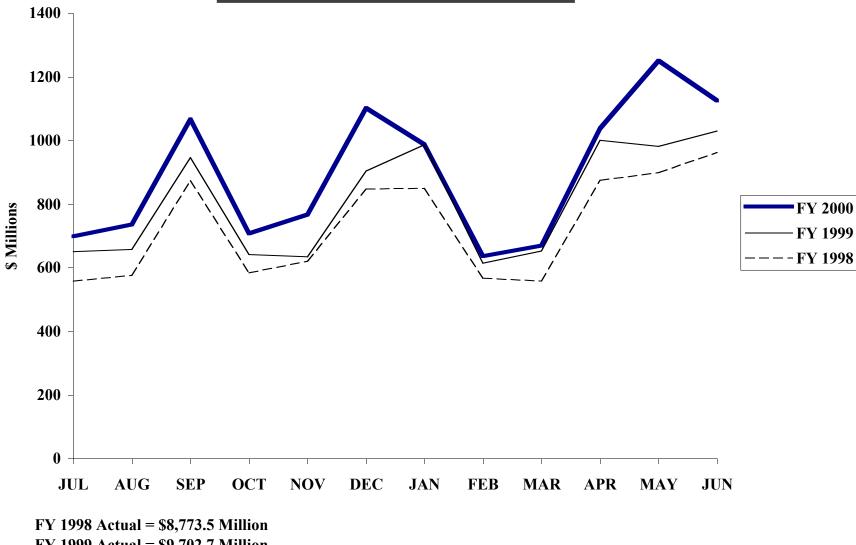
Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues

Statement of Revenue Estimates & Collections For the Fiscal Years 1999 and 2000 (Dollars in Thousands)

| | | | | % Annual | | | | | |
|---|------------------|--------------|-------------------|-------------------|-------------|------------------|------------------|---------------|-----------------|
| | | As a % | | June | | | Year-To-Date | | % Annuai Growth |
| | FY 2000 | of Total | | Cuito | % | | 100. 10 20.0 | % | Required |
| Revenue | Estimate | Fund | FY 2000 | FY 1999 | Change | FY 2000 | FY 1999 | Change | By Est |
| HIGHWAY MAINTENANCE | | | | | | | | | |
| AND OPERATING FUND: | | | | | | | | | |
| Motor Fuel Taxes (Includes Road Tax) | \$676,991 | 25.92 | \$103,077 | \$101,107 | 1.9 | \$676,009 | \$663,221 | 1.9 | 2.1 |
| Motor Vehicle Sales and Use Tax | 294,216 | 11.27 | 30,077 | 29,444 | 2.1 | 318,580 | 279,812 | 13.9 | 5.1 |
| Motor Vehicle License Fees | 121,747 | 4.66 | 13,071 | 11,796 | 10.8 | 126,097 | 120,353 | 4.8 | 1.2 |
| International Registration Plan | 52,068 | 1.99 | 8,533 | 5,606 | 52.2 | 54,804 | 49,495 | 10.7 | 5.2 |
| Misc. Taxes, Fees, and Revenues | 12,596 | 0.48 | 1,958 | 1,486 | 31.8 | 17,640 | 14,638 | 20.5 | (13.9) |
| Total State Taxes and Fees | \$1,157,618 | 44.32 | \$156,716 | \$149,439 | 4.9 | \$1,193,130 | \$1,127,519 | 5.8 | 2.7 |
| Other Developer | | | | | | | | | |
| Other Revenues: Federal Grants and Contracts | \$11,078 | 0.42 | \$951 | \$454 | 109.5 | \$8,989 | \$6,619 | 35.8 | 67.4 |
| rederal Grants and Contracts | \$11,076 | 0.42 | \$951 | \$454 | 109.5 | \$0,909 | \$0,019 | 33.6 | 07.4 |
| Transfer (to) / from Transportation | | | | | | | | | |
| Trust Fund | (11,223) | (0.43) | (317) | (40,621) | 99.2 | (1,274) | (89,205) | 98.6 | 87.4 |
| Total Highway Maintenance and | | | | | | | | | |
| Operating Fund | \$1,157,473 | 44.31 | \$157,350 | \$109,272 | 44.0 | \$1,200,845 | \$1,044,933 | 14.9 | 10.8 |
| TRANSPORTATION TRUST FUND: | | | | | | | | | |
| Motor Fuel Taxes | | | | | | | | | |
| (Includes Aviation & Road Taxes) | \$102,543 | 3.93 | \$15,824 | \$16,173 | (2.2) | \$108,425 | \$108,351 | 0.1 | (5.4) |
| Motor Vehicle Sales and Use Tax | , , , , , | | ,- | , -, - | (/ | ,, | , | | (- / |
| (Includes Rental Tax) | 161,926 | 6.20 | 17,465 | 17,154 | 1.8 | 179,518 | 161,774 | 11.0 | 0.1 |
| State Sales and Use Tax | 371,400 | 14.22 | 31,763 | 29,522 | 7.6 | 372,473 | 345,101 | 7.9 | 7.6 |
| Motor Vehicle License Fees | 17,889 | 0.68 | 1,896 | 1,760 | 7.7 | 18,703 | 18,177 | 2.9 | (1.6) |
| Interest Earnings | 4,624 | 0.18 | 3,346 | 2,165 | 54.5 | 10,658 | 10,417 | 2.3 | (55.6) |
| Total State Taxes and Fees | \$658,382 | 25.21 | \$70,294 | \$66,774 | 5.3 | \$689,777 | \$643,820 | 7.1 | 2.3 |
| | | | | | | | | | |
| Other Revenues: | # 700 704 | 00.00 | #50.004 | 077 444 | (0.4.0) | 0504.704 | \$500.500 | (F.4) | 24.0 |
| Federal Grants and Contracts | \$700,701 | 26.82 | \$58,694 | \$77,414 | (24.2) | \$504,791 | \$533,506 | (5.4) | 31.3 |
| Receipts from Cities/Counties Toll Revenues (Includes Route 28) | 28,161 56,123 | 1.08 2.15 | (26,301) 4,984 | (54,629) 4,775 | 51.9 4.4 | 44,994 57,813 | 17,950 50,603 | 150.7 14.2 | 56.9 10.9 |
| Miscellaneous Revenues | 0 | 0.00 | 4,964 | 3,703 | (99.2) | 8,074 | 10,399 | (22.4) | |
| | | | | | | | | | (100.0) |
| Total Other Revenues | \$784,985 | 30.05 | \$37,408 | \$31,263 | 19.7 | \$615,672 | \$612,458 | 0.5 | 28.2 |
| Transfer (to) / from Highway | | | | | | | | | |
| Maintenance and Operating Fund | \$11,223 | 0.43 | \$317 | \$40,621 | (99.2) | \$1,274 | \$89,205 | (98.6) | (87.4) |
| Total Transportation Trust Fund | \$1,454,590 | 55.69 | \$108,019 | \$138,658 | (22.1) | \$1,306,723 | \$1,345,483 | (2.9) | 8.1 |
| TOTAL HIGHWAY MAINTENANCE AND | _ | | _ | _ | | _ | _ | _ | _ |
| TOTAL HIGHWAY MAINTENANCE AND | | | | | | | | | |
| OPERATING AND TRANSPORTATION | | | | | | | | | |
| TRUST FUND | \$2,612,063 | 100.00 | \$265,369 | \$247,930 | 7.0 | \$2,507,568 | \$2,390,416 | 4.9 | 9.3 |

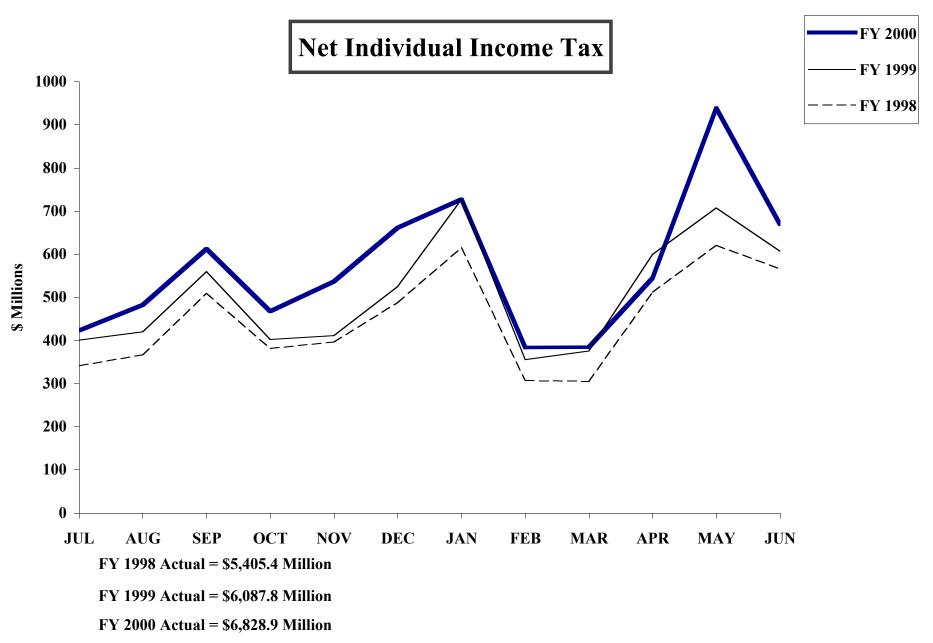
[#] Percentage is greater than 1,000%.

Total General Fund Revenues

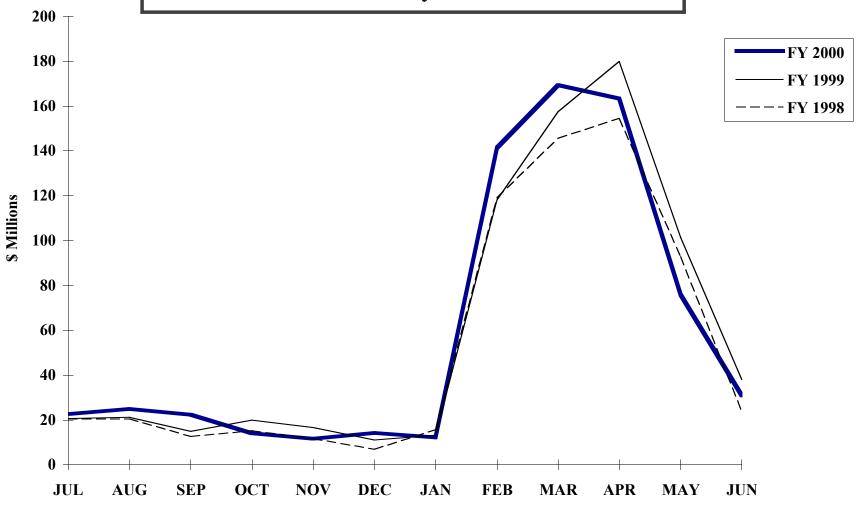


FY 1999 Actual = \$9,702.7 Million

FY 2000 Actual = \$10,788.5 Million



Individual and Fiduciary Income Tax Refunds



FY 1998 Actual = \$638.2 Million FY 1999 Actual = \$711.9 Million FY 2000 Actual = \$702.0 Million

DEPARTMENT OF THE TREASURY GENERAL ACCOUNT COMPARISON OF RECEIPTS, DISBURSEMENTS AND BALANCES FOR PERIODS INDICATED (DOLLARS IN THOUSANDS)

FISCAL YEAR 1999 - 2000 FISCAL YEAR 1998 - 1999 GENERAL ACCOUNT BALANCES HIGHWAY FUND **OVER OVER INCREASE** RECEIPTS DISB (UNDER) **CUMULATIVE** RECEIPTS DISB (UNDER) 1999-2000 1998-1999 (DECREASE) 1999-2000 1998-1999 Beginning Balance 3,478,782 3,414,639 July 1,731,011 2,239,837 (508,826)1,544,694 1,954,530 2,969,956 3,004,803 (34,847)200,196 207,428 (508,826)(409,836)August 1,877,630 1,527,039 350,591 (158,235)1,703,673 1,526,868 176,805 3,320,547 3,181,608 138,939 225,108 225,648 1,903,892 1,708,994 194,898 36,663 1,878,501 1,840,371 38,130 3,515,445 3,219,738 295,707 231,714 261,296 September October 1,594,225 1,803,210 150,200 1,601,086 (6,861)29,802 1,535,595 (267,615)3,508,584 2,952,123 556,461 196,429 November 1,638,853 1,764,036 (125,183)(95,381)1,591,546 1,398,038 193,508 3,383,401 3,145,631 237,770 198,787 167,770 December 2,372,004 2,238,687 133,317 37,936 1,715,691 1,908,753 (193,062)3,516,718 2,952,569 564,149 221,881 202,226 January 1,833,141 1,297,642 535,499 573,435 2,102,534 1,417,265 685,269 4,052,217 3,637,838 414,379 215,687 163,675 3,300,689 1,525,524 2,277,052 1,782,641 160,900 February (751,528)(178,093)1,505,504 (277,137)3,360,701 (60,012)233,181 March 1,999,155 1,976,783 198,416 2,173,059 (173,904)(351,997)1,682,637 (294,146)3,126,785 3,066,555 60,230 267,798 April 2,087,043 1,533,383 553,660 201,663 2,067,645 1,716,364 351,281 3,680,445 3,417,836 262,609 258,170 194.047 2,230,764 2,180,409 50,355 252,018 1,900,096 1,966,337 3,730,800 379,205 268,100 217,949 May (66,241)3,351,595

2,327,037

166,879

2,493,916

June

1,947,313

127,187

3,897,679

3,478,782

418,897

324,938

294,789 *

418,897

2,074,500

^{*} Figure revised to reflect final CARS numbers.

DEPARTMENT OF THE TREASURY

General Account Investment Portfolio Monthly Average Balances and Yields For the Fiscal Year 2000 (Dollars in Millions)

| MONTH | PRIMARY LIQUIDITY | | EXTERNAL MANA EXTENDED DUR | | COMPOSITE | | |
|----------------------|-------------------|-------|-------------------------------|-------|--------------|-------|--|
| | Avg. Balance | Yield | Avg. Balance | Yield | Avg. Balance | Yield | |
| July | \$2,639.9 | 5.35% | \$763.2 | 4.43% | \$3,403.1 | 5.14% | |
| August | \$2,614.2 | 5.41% | \$765.5 | 2.74% | \$3,379.7 | 4.80% | |
| September | \$2,756.5 | 5.56% | \$768.3 | 5.46% | \$3,524.8 | 5.54% | |
| October | \$2,825.2 | 5.59% | \$771.4 | 4.42% | \$3,596.6 | 5.34% | |
| November | \$2,725.8 | 5.76% | \$774.4 | 5.32% | \$3,500.2 | 5.66% | |
| December | \$2,563.0 | 5.69% | \$777.6 | 5.48% | \$3,340.6 | 5.64% | |
| January | \$3,040.4 | 5.79% | \$780.8 | 4.58% | \$3,821.2 | 5.54% | |
| February | \$3,181.5 | 6.05% | \$783.3 | 3.16% | \$3,964.8 | 5.48% | |
| March | \$2,953.3 | 5.94% | \$785.0 | 2.59% | \$3,738.3 | 5.23% | |
| April | \$2,818.3 | 6.11% | \$821.8 | 2.20% | \$3,640.1 | 5.23% | |
| Мау | \$3,232.9 | 6.19% | \$831.9 | 5.27% | \$4,064.8 | 6.00% | |
| June | \$3,275.2 | 6.18% | \$832.8 | 7.81% | \$4,108.0 | 6.51% | |
| Year-to-Date Average | \$2,885.5 | 5.82% | \$788.0 | 4.47% | \$3,673.5 | 5.53% | |

Commonwealth of Virginia/Department of Accounts Report on the Revenue Stabilization Fund For the Fiscal Year 2000 (Dollars in Thousands)

| Month | Beginning Balance | Deposits/(Withdrawals) | Interest Allocated (A) | Ending Balance |
|-----------|-------------------|------------------------|------------------------|----------------|
| July | \$361,472 | \$0 | \$0 | \$361,472 |
| August | \$361,472 | \$0 | \$0 | \$361,472 |
| September | \$361,472 | \$0 | \$0 | \$361,472 |
| October | \$361,472 | \$0 | \$4,628 | \$366,100 |
| November | \$366,100 | \$0 | \$0 | \$366,100 |
| December | \$366,100 | \$0 | \$0 | \$366,100 |
| January | \$366,100 | \$0 | \$4,350 | \$370,450 |
| February | \$370,450 | \$0 | \$0 | \$370,450 |
| March | \$370,450 | \$0 | \$0 | \$370,450 |
| April | \$370,450 | \$0 | \$5,000 | \$375,450 |
| Мау | \$375,450 | \$0 | \$0 | \$375,450 |
| June | \$375,450 | \$194,136 (B) | \$5,047 | \$574,633 |

Notes: (A) Interest is earned monthly but credited to nongeneral funds on a quarterly basis and will appear on this report in the months of October, January, April, and final June.

⁽B) Deposit as required by Item 299 of Chapter 1072 (2000 Reconvened Session).

Commonwealth of Virginia/Department of Accounts Summary Report on General Fund and Lottery Revenue Collections For the Fiscal Years 2000 and 2001 (Dollars in Thousands)

| | (1) | (2) As a % of | (3) | (4) | (5) | (6) | (7) | (8) | (9) % Annual |
|---|--------------|------------------|-----------|-----------|--------|-----------|--------------|--------|-----------------|
| | | Gen Fund Rev | | July | | | Year-To-Date | | Growth |
| | FY 2001 | & Net Lottery | | | % | | | % | Req By |
| Revenue | Estimate | Profits | FY 2001 | FY 2000 | Change | FY 2001 | FY 2000 | Change | Est |
| Individual Income Tax: | | | | | | | | | |
| Withholding | \$6,426,800 | 55.07 | \$461,483 | \$428,355 | 7.7 | \$461,483 | \$428,355 | 7.7 | 9.6 |
| Tax Dues/Estimated Payments | 1,848,700 | 15.84 | 19,310 | 16,966 | 13.8 | 19,310 | 16,966 | 13.8 | 10.7 |
| Gross Individual Income Tax | \$8,275,500 | 70.91 | \$480,793 | \$445,321 | 8.0 | \$480,793 | \$445,321 | 8.0 | 9.9 |
| Individual and Fiduciary Income (Refunds) | (859,600) | (7.37) | (71,632) | (22,615) | 216.7 | (71,632) | (22,615) | 216.7 | 22.4 |
| Net Individual Income Tax | \$7,415,900 | 63.54 | \$409,161 | \$422,706 | (3.2) | \$409,161 | \$422,706 | (3.2) | 8.6 |
| Sales and Use Tax (a) | 2,313,200 | 19.82 | 202,584 | 196,838 | 2.9 | 202,584 | 196,838 | 2.9 | 5.1 |
| Corporations Income Tax | 461,700 | 3.96 | 17,386 | 12,872 | 35.1 | 17,386 | 12,872 | 35.1 | (18.4) |
| Public Service Corporations | 85,300 | 0.73 | 314 | 82 | 282.9 | 314 | 82 | 282.9 | (18.1) |
| Insurance Premiums | 261,100 | 2.24 | 1,978 | 892 | 121.7 | 1,978 | 892 | 121.7 | 4.0 |
| Interest Income (b) | 143,900 | 1.23 | 18,114 | 18,518 | (2.2) | 18,114 | 18,518 | (2.2) | 9.7 |
| Alcoholic Beverage Sales (c) | 117,300 | 1.01 | 4,016 | 3,720 | 8.0 | 4,016 | 3,720 | 8.0 | 0.1 |
| All Other Revenues | 509,500 | 4.37 | 34,433 | 43,479 | (20.8) | 34,433 | 43,479 | (20.8) | (2.3) |
| General Fund Revenues Excluding | | | | | | | | | |
| Tobacco Master Settlement | \$11,307,900 | 96.90 | \$687,986 | \$699,107 | (1.6) | \$687,986 | \$699,107 | (1.6) | 5.5 |
| Tobacco Master Settlement | \$51,600 | 0.44 | \$0 | \$0 | - | \$0 | \$0 | - | (22.9) |
| Total General Fund Revenues | \$11,359,500 | 97.34 | \$687,986 | \$699,107 | (1.6) | \$687,986 | \$699,107 | (1.6) | 5.3 |
| Gross Lottery Revenue | \$975,860 | 8.36 | \$73,106 | \$71,992 | 1.5 | \$73,106 | \$71,992 | 1.5 | 0.3 |
| Less: Expenses | (665,560) | (5.70) | (46,862) | (49,433) | (5.2) | (46,862) | (49,433) | (5.2) | 2.5 |
| Net Lottery Profits | \$310,300 | 2.66 | \$26,244 | \$22,559 | 16.3 | \$26,244 | \$22,559 | 16.3 | (4.1) |
| Total General Fund Revenues | | | | | | | | | |
| and Net Lottery Profits | \$11,669,800 | 100.00 | \$714,230 | \$721,666 | (1.0) | \$714,230 | \$721,666 | (1.0) | 5.0 |
| Local Portion of State Sales/Use Tax | \$780,900 | 6.69 | \$68,432 | \$65,298 | 4.8 | \$68,432 | \$65,298 | 4.8 | 6.2 |

Percentage is greater than 1,000%.

⁽a) Includes Local Portion of State Sales and Use Tax.

⁽b) Approximately 60% of the interest for the current quarter is due to nongeneral funds and will be transferred in October.

⁽c) Includes Beer and Beverage Excise Tax and Alcoholic Beverage State Tax.

Commonwealth of Virginia/Department of Accounts General Fund Statement of Revenue Collections and Estimates For the Fiscal Years 2000 and 2001 (Dollars in Thousands)

| | (1) | (2) As a % | (3) | (4) July | (5) | (6) | (7) Year-To-Date | (8) | (9) % Annual |
|--|--------------|---------------|-----------|-------------------|---------|-------------------|---------------------|---------|-----------------|
| | FY 2001 | of Total | | | % | | | % | Growth |
| Revenue | Estimate | Gen Fund Rev | FY 2001 | FY 2000 | Change | FY 2001 | FY 2000 | Change | Req By Est |
| Taxes: | | | | | | | | | |
| Individual Income Tax - Withholding | \$6,426,800 | 56.58 | \$461,483 | \$428,355 | 7.7 | \$461,483 | \$428,355 | 7.7 | 9.6 |
| Tax Dues/Estimated Payments | 1,848,700 | 16.27 | 19,310 | 16,966 | 13.8 | 19,310 | 16,966 | 13.8 | 10.7 |
| Gross Individual Income Tax | \$8,275,500 | 72.85 | \$480,793 | \$445,321 | 8.0 | \$480,793 | \$445,321 | 8.0 | 9.9 |
| Individ and Fiduc Income (Refunds) | (859,600) | (7.57) | (71,632) | (22,615) | 216.7 | (71,632) | (22,615) | 216.7 | 22.4 |
| Net Individual Income Tax | \$7,415,900 | 65.28 | \$409,161 | \$422,706 | (3.2) | \$409,161 | \$422,706 | (3.2) | 8.6 |
| Sales and Use Tax | 2,313,200 | 20.36 | 202,584 | 196,838 | 2.9 | 202,584 | 196,838 | 2.9 | 5.1 |
| Corporations Income | 461,700 | 4.07 | 17,386 | 12,872 | 35.1 | 17,386 | 12,872 | 35.1 | (18.4) |
| Public Service Corporations | 85,300 | 0.75 | 314 | 82 | 282.9 | 314 | 82 | 282.9 | (18.1) |
| Insurance Premiums | 261,100 | 2.30 | 1,978 | 892 | 121.7 | 1,978 | 892 | 121.7 | 4.0 |
| Alcoholic Beverage Excise | 77,800 | 0.69 | 0 | 0 | - | 0 | 0 | - | 0.7 |
| Beer and Beverage Excise | 39,500 | 0.35 | 4,016 | 3,720 | 8.0 | 4,016 | 3,720 | 8.0 | (1.0) |
| Wills, Suits, Deeds, Contracts | 146,800 | 1.29 | 12,517 | 12,736 | (1.7) | 12,517 | 12,736 | (1.7) | 0.3 |
| Inheritance, Gift, and Estate | 133,300 | 1.17 | 8,138 | 12,701 | (35.9) | 8,138 | 12,701 | (35.9) | (11.2) |
| Tobacco Products | 14,000 | 0.12 | 1,185 | 1,362 | (13.0) | 1,185 | 1,362 | (13.0) | (7.9) |
| Bank Franchise | 9,800 | 0.09 | (102) | 2,322 | (104.4) | (102) | 2,322 | (104.4) | (20.4) |
| Other Taxes | (4,800) | (0.04) | 100 | 221 | (54.8) | 100 | 221 | (54.8) | (91.3) |
| Total Taxes | \$10,953,600 | 96.43 | \$657,277 | \$666,452 | (1.4) | \$657,277 | \$666,452 | (1.4) | 5.4 |
| Rights and Privileges: | | | | | | | | | |
| Licenses and Permits | \$1,500 | 0.01 | \$122 | \$124 | (1.6) | \$122 | \$124 | (1.6) | (0.9) |
| Corp. Franchise and Charters | 20,900 | 0.19 | 602 | 387 | 55.6 | 602 | 387 | 55.6 | (3.3) |
| Fees for Practice of Prof | 1,000 | 0.01 | 0 | 15 | (100.0) | 0 | 15 | (100.0) | (3.8) |
| Fees for Misc. Privileges & Services | 11,200 | 0.10 | 1,839 | 1,774 | 3.7 | 1,839 | 1,774 | 3.7 | 12.7 |
| Total Rights and Privileges | \$34,600 | 0.31 | \$2,563 | \$2,300 | 11.4 | \$2,563 | \$2,300 | 11.4 | 1.5 |
| Other Revenues: | | | | | | | | | |
| Sales of Property & Commodities | \$100 | 0.00 | \$4 | \$865 | (99.5) | \$4 | \$865 | (99.5) | (91.3) |
| Assessmts & Ropts for Support of Special Svces | 300 | 0.00 | 96 | 53 | 81.1 | 96 | 53 | 81.1 | 76.5 |
| Institutional Revenue | 8,400 | 0.08 | 182 | 1,277 | (85.7) | 182 | 1,277 | (85.7) | (8.1) |
| Interest (a) | 143,900 | 1.27 | 18,114 | 18,518 | (2.2) | 18,114 | 18,518 | (2.2) | 9.7 |
| Dividends and Rent | 300 | 0.00 | 21 | 20 | 5.0 | 21 | 20 | 5.0 | (16.4) |
| Fines, Forfeitures & Fees | 144,500 | 1.27 | 10,380 | 9,566 | 8.5 | 10,380 | 9,566 | 8.5 | 13.5 |
| Other Revenue | 26,300 | 0.23 | (47) | 1,200 | (103.9) | (47) | 1,200 | (103.9) | (10.9) |
| Excess Fees | (14,600) | (0.13) | (1,174) | (1,742) | 32.6 | (1,174) | (1,742) | 32.6 | (33.4) |
| Private Donations, Gifts & Cont. | (11,000) | 0.00 | 0 | (1,7.12) | - | (1,171) | 0 | - | (100.0) |
| Cities, Counties, and Towns | 10,500 | 0.09 | 570 | 598 | (4.7) | 570 | 598 | (4.7) | 12.1 |
| Total Other Revenues | \$319,700 | 2.81 | \$28,146 | \$30,355 | (7.3) | \$28,146 | \$30,355 | (7.3) | 7.6 |
| General Fund Revenues Excluding | ψο.ο,.οο | | Ψ=0,0 | 400,000 | () | +=== , | 455,550 | (1.0) | |
| Tobacco Master Settlement | \$11,307,900 | 99.55 | \$687,986 | \$699,107 | (1.6) | \$687,986 | \$699,107 | (1.6) | 5.5 |
| Tobacco Master Settlement | \$51,600 | 0.45 | \$0 | \$0 | _ | \$0 | \$0 | _ | (22.9) |
| Total General Fund Revenues | \$11,359,500 | 100.00 | \$687,986 | \$699,107 | (1.6) | \$687,986 | \$699,107 | (1.6) | 5.3 |
| iotal Gelieral Fullu Revellues | φ11,339,300 | 100.00 | φυσ1,900 | φυσθ, IU <i>I</i> | (1.0) | φυσ1,900 | क्ठिल, १७७ | (1.0) | 5.5 |

[#] Percentage is greater than 1,000%.

⁽a) Approximately 60% of the interest for the current quarter is due to nongeneral funds and will be transferred in October.

Commonwealth of Virginia/Department of Lottery Summary Report on Lottery Collections For the Fiscal Years 2000 and 2001 (Dollars in Thousands)

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| | | | July | | Vos | % Annual Growth | | |
|----------------------------|-----------------|--------------|----------|---------------|--------------|-----------------|------------|-------------|
| | FY 2001 | | outy | % | 100 | ar-To-Date | % | Required |
| | Estimate | FY 2001 | FY 2000 | <u>Change</u> | FY 2001 | FY 2000 | Change (b) | By Estimate |
| Lottery Collections | | | | | | | | |
| Lotto (d) | \$89,550 | \$7,448 | \$7,838 | (5.0) | \$7,448 | \$7,838 | (5.0) | (1.2) |
| Cash 5 | 24,670 | 2,253 | 2,703 | (16.6) | 2,253 | 2,703 | (16.6) | (13.1) |
| Pick 4 | 122,040 | 10,473 | 9,765 | 7.3 | 10,473 | 9,765 | 7.3 | 2.2 |
| Pick 3 | 229,400 | 18,920 | 19,542 | (3.2) | 18,920 | 19,542 | (3.2) | (2.7) |
| Multi-State (Big Game) | 80,200 | 7,065 | 8,806 | (19.8) | 7,065 | 8,806 | (19.8) | (17.0) |
| Instant | 430,000 | 26,947 | 23,338 | 15.5 | 26,947 | 23,338 | 15.5 | 6.9 |
| Gross Lottery Revenue | 975,860 | 73,106 | 71,992 | 1.5 | 73,106 | 71,992 | 1.5 | 0.3 |
| Expenses (c) | 665,560 | 46,862_(a) | 49,433 | (5.2) | 46,862_(a) | 49,433 | (5.2) | 2.5 |
| Net Lottery Ticket Profits | \$310,300 | \$26,244 (a) | \$22,559 | 16.3 | \$26,244 (a) | \$22,559 | 16.3 | (4.1) |

⁽a) Current month includes operating expenses estimate (unaudited closing).

⁽b) The current year figures on this chart, including growth percentages, are not an indicator of the probable outcome for the fiscal year. Lottery revenues can have dramatic swings up and down month-to-month depending on the lotto jackpot, prize expense and game related administrative expenses.

⁽c) "Expenses" includes prizes to winners, compensation to retailers, instant ticket printing costs, and Lottery operating expenses.

⁽d) Includes Kicker.

Commonwealth of Virginia/Department of Accounts

Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues

Summary Statement of Revenue Estimates & Collections

For the Fiscal Years 2000 and 2001 (Dollars in Thousands)

| | | As a % | | July | | | Year-To-Date | | % Annual Growth |
|---------------------------------|---------------------|------------------|-----------|-----------|-------------|-----------|--------------|-------------|-------------------------|
| Revenue | FY 2001 Estimate | of Total Fund | FY 2001 | FY 2000 | % Change | FY 2001 | FY 2000 | % Change | Required By Estimate |
| Motor Fuel Taxes | \$791,046 | 28.32 | \$18,888 | \$22,692 | (16.8) | \$18,888 | \$22,692 | (16.8) | 0.8 |
| Priority Transportation Fund | 35,232 | 1.26 | 0 | 0 | - | 0 | 0 | - | - |
| Motor Vehicle Sales and Use Tax | 459,122 | 16.45 | 42,891 | 40,980 | 4.7 | 42,891 | 40,980 | 4.7 | (7.8) |
| State Sales and Use Tax | 395,500 | 14.16 | 34,432 | 33,092 | 4.0 | 34,432 | 33,092 | 4.0 | 6.2 |
| Motor Vehicle License Fees | 138,325 | 4.95 | 11,734 | 13,849 | (15.3) | 11,734 | 13,849 | (15.3) | (4.5) |
| International Registration Plan | 57,489 | 2.06 | 3,833 | 6,164 | (37.8) | 3,833 | 6,164 | (37.8) | 4.9 |
| Interest Earnings | 3,868 | 0.14 | 20 | 0 | - | 20 | 0 | - | (63.7) |
| Misc. Taxes, Fees, and Revenues | 13,042 | 0.47 | 1,421 | 1,253 | 13.4 | 1,421 | 1,253 | 13.4 | (26.1) |
| Total State Taxes and Fees | \$1,893,624 | 67.81 | \$113,219 | \$118,030 | (4.1) | \$113,219 | \$118,030 | (4.1) | 0.6 |

[#] Percentage is greater than 1,000%.

Commonwealth of Virginia/Department of Accounts

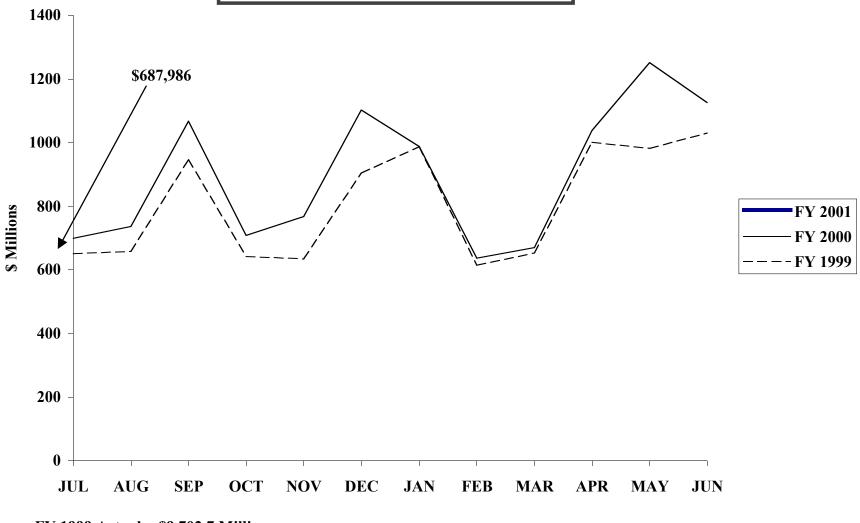
Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues

Statement of Revenue Estimates & Collections For the Fiscal Years 2000 and 2001 (Dollars in Thousands)

| | | | | % Annual | | | | | | |
|--|-------------------|---------------|-------------------|--------------------|------------|---------------------|---------------------|------------|--------------|--|
| | | As a % | | July | | | Year-To-Date | | Growth | |
| | FY 2001 | of Total | | • | % | | | % | Required | |
| Revenue | Estimate | Fund | FY 2001 | FY 2000 | Change | FY 2001 | FY 2000 | Change | By Est | |
| HIGHWAY MAINTENANCE | | | _ | | | | | · · | | |
| AND OPERATING FUND: | | | | | | | | | | |
| Motor Fuel Taxes (Includes Road Tax) | \$683,744 | 24.48 | \$15,142 | \$18,305 | (17.3) | \$15,142 | \$18,305 | (17.3) | 1.1 | |
| Motor Vehicle Sales and Use Tax | 293,929 | 10.53 | 27,163 | 25,839 | 5.1 | 27,163 | 25,839 | 5.1 | (7.7) | |
| Motor Vehicle License Fees | 120,118 | 4.30 | 10,218 | 12,070 | (15.3) | 10,218 | 12,070 | (15.3) | (4.7) | |
| International Registration Plan | 57,489 | 2.06 | 3,833 | 6,164 | (37.8) | 3,833 | 6,164 | (37.8) | 4.9 | |
| Misc. Taxes, Fees, and Revenues | 13,042 | 0.47 | 1,421 | 1,253 | 13.4 | 1,421 | 1,253 | 13.4 | (26.1) | |
| Total State Taxes and Fees | \$1,168,322 | 41.84 | \$57,777 | \$63,631 | (9.2) | \$57,777 | \$63,631 | (9.2) | (2.1) | |
| Other Revenues: | | | | | | | | | | |
| Federal Grants and Contracts | \$5,697 | 0.20 | \$826 | \$1,326 | (37.7) | \$826 | \$1,326 | (37.7) | (36.6) | |
| Transfer (to) / from Transportation | | | | | | | | | | |
| Trust Fund | (4,008) | (0.14) | 0 | 10,000 | (100.0) | 0 | 10,000 | (100.0) | (214.6) | |
| Total Highway Maintenance and | | | | | | | | | | |
| Operating Fund | \$1,170,011 | 41.90 | \$58,603 | \$74,957 | (21.8) | \$58,603 | \$74,957 | (21.8) | (2.6) | |
| TRANSPORTATION TRUST FUND: | | | | | | | | | | |
| Motor Fuel Taxes | | | | | | | | | | |
| (Includes Aviation & Road Taxes) | \$107,302 | 3.84 | \$3,746 | \$4,387 | (14.6) | \$3,746 | \$4,387 | (14.6) | (1.0) | |
| Priority Transportation Fund | 35,232 | 1.26 | 0 | 0 | - | 0 | 0 | - | - | |
| Motor Vehicle Sales and Use Tax | 105 100 | 5 00 | 45 700 | 45.444 | 0.0 | 45.700 | 45.444 | 0.0 | (0.0) | |
| (Includes Rental Tax) State Sales and Use Tax | 165,193 | 5.92 14.16 | 15,728 34,432 | 15,141 33,092 | 3.9 4.0 | 15,728 34,432 | 15,141 33,092 | 3.9 4.0 | (8.0) 6.2 | |
| Motor Vehicle License Fees | 395,500 18,207 | 0.65 | 1,516 | 1,779 | (14.8) | 1,516 | 1,779 | (14.8) | (2.7) | |
| Interest Earnings | 3,868 | 0.03 | 20 | 0 | (14.0) | 20 | 0 | (14.0) | (63.7) | |
| Total State Taxes and Fees | \$725,302 | 25.97 | \$55,442 | \$54,399 | 1.9 | \$55,442 | \$54,399 | 1.9 | 5.2 | |
| Total State Taxes and Fees | \$725,302 | 25.91 | \$35,442 | 404,399 | 1.9 | \$55,442 | \$34,399 | 1.9 | 5.2 | |
| Other Revenues: | | | | | | | | | | |
| Federal Grants and Contracts | \$799,606 | 28.63 | \$32,222 | \$22,176 | 45.3 | \$32,222 | \$22,176 | 45.3 | 58.4 | |
| Receipts from Cities/Counties | 34,237 | 1.23 | 2,294 | (56,765) | 104.0 | 2,294 | (56,765) | 104.0 | (23.9) | |
| Toll Revenues (Includes Route 28) | 59,482 | 2.13 | 7,243 | 4,786 | 51.3 | 7,243 | 4,786 | 51.3 | 2.9 | |
| Miscellaneous Revenues | 0 | 0.00 | 2,433 | 513 | 374.3 | 2,433 | 513 | 374.3 | (100.0) | |
| Total Other Revenues | \$893,325 | 31.99 | \$44,192 | (\$29,290) | 250.9 | \$44,192 | (\$29,290) | 250.9 | 45.1 | |
| Transfer (to) / from Highway | | | | | | | | | | |
| Maintenance and Operating Fund | \$4,008 | 0.14 | \$0 | (\$10,000) | 100.0 | \$0 | (\$10,000) | 100.0 | 214.6 | |
| Total Transportation Trust Fund | \$1,622,635 | 58.10 | \$99,634 | \$15,109 | 559.4 | \$99,634 | \$15,109 | 559.4 | 24.2 | |
| TOTAL HIGHWAY MAINTENANCE AND OPERATING AND TRANSPORTATION | | | | | | | | | | |
| TRUST FUND | \$2,792,646 | 100.00 | \$158,237 | \$90,066 | 75.7 | \$158,237 | \$90,066 | 75.7 | 11.4 | |
| · · · · · · · · · · · · · · · · · · · | ,_, _ , | | Ţ.30, 2 0. | +-0,000 | | Ţ . , | +30,000 | | | |

[#] Percentage is greater than 1,000%.

Total General Fund Revenues

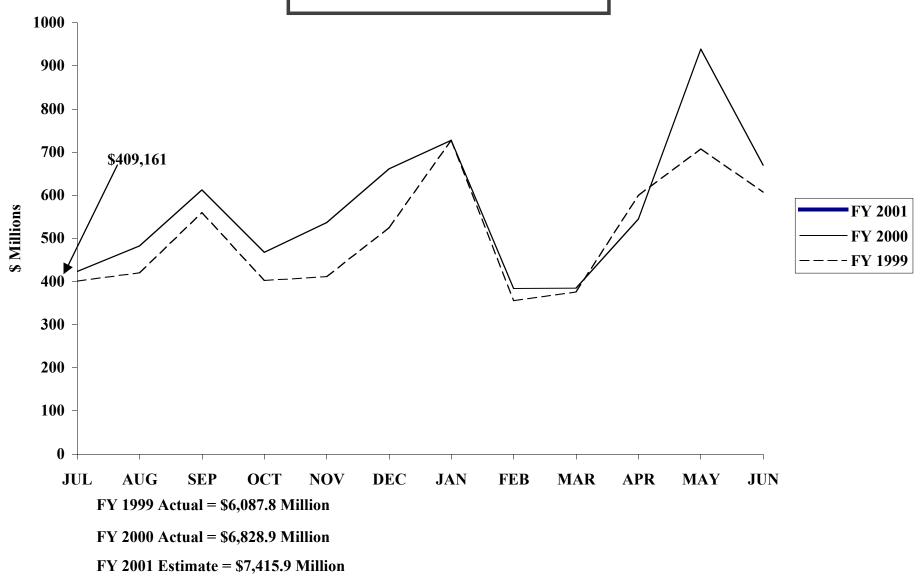


FY 1999 Actual = \$9,702.7 Million

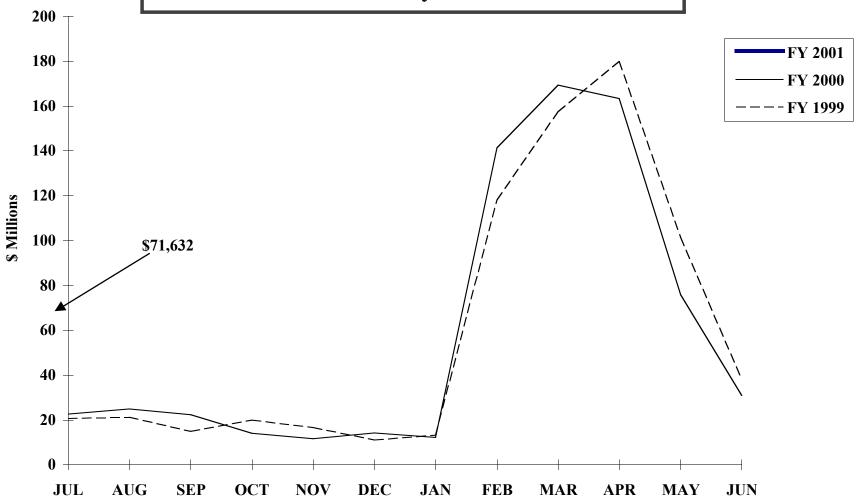
FY 2000 Actual = \$10,788.5 Million

FY 2001 Estimate = \$11,359.5 Million

Net Individual Income Tax



Individual and Fiduciary Income Tax Refunds



FY 1999 Actual = \$711.9 Million FY 2000 Actual = \$702.0 Million FY 2001 Estimate = \$859.6 Million

DEPARTMENT OF THE TREASURY GENERAL ACCOUNT COMPARISON OF RECEIPTS, DISBURSEMENTS AND BALANCES FOR PERIODS INDICATED (DOLLARS IN THOUSANDS)

FISCAL YEAR 2000 - 2001 FISCAL YEAR 1999 - 2000 GENERAL ACCOUNT BALANCES HIGHWAY FUND

| | RECEIPTS | DISB | OVER (UNDER) | CUMULATIVE | RECEIPTS | DISB | OVER (UNDER) | 2000-2001 | 1999-2000 | INCREASE (DECREASE) | 2000-2001 | 1999-2000 |
|-------------|-----------|-----------|-----------------|------------|-----------|-----------|-----------------|-----------|-----------|------------------------|-----------|-----------|
| Beginning B | alance | | | _ | | | _ | 3,897,679 | 3,478,782 | | | |
| July | 1,619,514 | 1,667,803 | (48,289) | (48,289) | 1,731,011 | 2,239,837 | (508,826) | 3,849,390 | 2,969,956 | 879,434 | 228,622 | 200,196 |
| August | | | | | 1,877,630 | 1,527,039 | 350,591 | | 3,320,547 | | | 225,108 |
| September | | | | | 1,903,892 | 1,708,994 | 194,898 | | 3,515,445 | | | 231,714 |
| October | | | | | 1,594,225 | 1,601,086 | (6,861) | | 3,508,584 | | | 196,429 |
| November | | | | | 1,638,853 | 1,764,036 | (125,183) | | 3,383,401 | | | 198,787 |
| December | | | | | 2,372,004 | 2,238,687 | 133,317 | | 3,516,718 | | | 221,881 |
| January | | | | | 1,833,141 | 1,297,642 | 535,499 | | 4,052,217 | | | 215,687 |
| February | | | | | 1,525,524 | 2,277,052 | (751,528) | | 3,300,689 | | | 233,181 |
| March | | | | | 1,999,155 | 2,173,059 | (173,904) | | 3,126,785 | | | 267,798 |
| April | | | | | 2,087,043 | 1,533,383 | 553,660 | | 3,680,445 | | | 258,170 |
| May | | | | | 2,230,764 | 2,180,409 | 50,355 | | 3,730,800 | | | 268,100 |
| June | | | | | 2,493,916 | 2,327,037 | 166,879 | | 3,897,679 | | | 329,391 * |

^{*} Figure revised to reflect final CARS numbers.

DEPARTMENT OF THE TREASURY

General Account Investment Portfolio Monthly Average Balances and Rates For the Fiscal Year 2001 (Dollars in Millions)

| монтн | PRIMARY LIQUIDITY | | EXTERNAL MAN EXTENDED DU | | COMPOSITE | | |
|----------------------|-------------------|-------|-----------------------------|----------------------------|--------------|-------|--|
| | Avg. Balance | Yield | Avg. Balance | Annualized Total Return | Avg. Balance | Rate | |
| July | \$2,978.4 | 6.36% | \$889.2 | 8.04% | \$3,867.6 | 6.75% | |
| August | | | | | | | |
| September | | | | | | | |
| October | | | | | | | |
| November | | | | | | | |
| December | | | | | | | |
| January | | | | | | | |
| February | | | | | | | |
| March | | | | | | | |
| April | | | | | | | |
| Мау | | | | | | | |
| June | | | | | | | |
| Year-to-Date Average | \$2,978.4 | 6.36% | \$889.2 | 8.04% | \$3,867.6 | 6.75% | |

¹ Performance on the extended duration portion of the General Account is now reported on an annualized total return basis, net of management fees. Total return includes unrealized gains and losses, which in the short term can make returns more volatile. Over an extended time period the fluctuations average out and total return approaches the portfolio yield.

Commonwealth of Virginia/Department of Accounts Report on the Revenue Stabilization Fund For the Fiscal Year 2001 (Dollars in Thousands)

| Month | Beginning Balance | Deposits/(Withdrawals) | Interest Allocated (A) | Ending Balance |
|------------|---|---------------------------------------|------------------------|----------------|
| July | \$574,633 | \$0 | \$0 | \$574,633 |
| August | | | | |
| September | | | | |
| October | | | | |
| November | | | | |
| December | | | | |
| January | | | | |
| February | | | | |
| March | | | | |
| April | | | | |
| Мау | | | | |
| June | | | | |
| | | | | |
| Notes: (A) | Interest is earned monthly but credited | to nongeneral funds on a quarterly ba | asis and | |

will appear on this report in the months of October, January, April, and final June.