# Governor McDonnell's Proposed 2014-2016 Budget

Economic Outlook & Revenue Forecast

A Briefing for the Senate Finance, House Finance, and House Appropriations Committees

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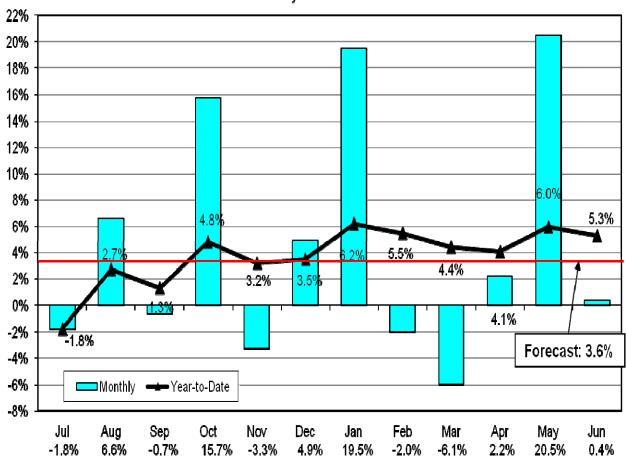
#### Outline...

- Fiscal Year 2013 Year-in-Review
- U.S. and Virginia Economic Outlook
- December Revenue Forecast
- November Revenue Collections
- Next Steps

# Calendar Effects Throughout Fiscal Year 2013 Led to a Roller Coaster for Monthly Revenue...

#### **Growth in Total General Fund Revenue Collections**

FY13 Monthly and Year-to-Date



- Total general fund revenue collections exceeded the forecast by \$263.6 million in fiscal year 2013, a forecast variance of 1.6 percent. Total revenues rose 5.3 percent, ahead of the revised annual forecast of 3.6 percent growth.
  - Adjusting for the accelerated sales tax (AST) program, total revenues grew 5.1 percent, ahead of the economic-base forecast of 3.4 percent growth.

# Fiscal Year 2013 Revenues and Transfers Finished \$264.3 Million (1.6 Percent) Above Forecast...

#### Summary of Fiscal Year 2013 Revenue Collections

(millions of dollars)

|                     | `               |               | <u>Varia</u>   | <u>ance</u>    | % Growth Over FY12 |  |  |  |
|---------------------|-----------------|---------------|----------------|----------------|--------------------|--|--|--|
| Major Source        | <u>Forecast</u> | <u>Actual</u> | <u>Dollars</u> | <u>Percent</u> | Forecast Actual    |  |  |  |
| Withholding         | \$ 10,366.3     | \$ 10,251.3   | \$ (115.0)     | (1.1) %        | 3.3 % 2.1 %        |  |  |  |
| Nonwithholding      | 2,517.6         | 2,807.7       | 290.1          | 11.5           | 6.8 19.1           |  |  |  |
| Refunds             | (1,791.3)       | (1,719.1)     | 72.2           | (4.0)          | 0.4 (3.7)          |  |  |  |
| Net Individual      | 11,092.6        | 11,340.0      | 247.4          | 2.2            | 4.5 6.9            |  |  |  |
| Sales               | 3,248.8         | 3,219.8       | (29.0)         | (0.9)          | 4.1 3.1            |  |  |  |
| Corporate           | 820.9           | 796.7         | (24.2)         | (2.9)          | (4.5) (7.3)        |  |  |  |
| Wills (Recordation) | 336.5           | 377.5         | 41.0           | 12.2           | 4.5 17.2           |  |  |  |
| Insurance           | 255.6           | 262.2         | 6.6            | 2.6            | 1.1 3.7            |  |  |  |
| All Other Revenue   | 666.6           | 688.4         | 21.8           | 3.3            | (1.6) 1.6          |  |  |  |
| Total Revenues      | \$ 16,421.0     | \$ 16,684.6   | \$ 263.6       | 1.6 %          | 3.6 % 5.3 %        |  |  |  |
| ABC Profits         | 66.6            | 68.0          | 1.4            | 2.1            | 4.4 6.6            |  |  |  |
| Sales Tax (0.25%)   | 222.8           | 221.4         | (1.4)          | (0.6)          | 4.1 3.4            |  |  |  |
| Transfers           | 134.5           | 135.2         | 0.7            | 0.5            | (39.8) (39.5)      |  |  |  |
| Total Transfers     | \$ 423.9        | \$ 424.6      | \$ 0.7         | 0.2 %          | (15.4) % (15.3) %  |  |  |  |
| Total General Fund  | \$ 16,844.9     | \$ 17,109.2   | \$ 264.3       | 1.6 %          | 3.0 % 4.7 %        |  |  |  |

 Total revenues are 5.7% above the previous peak year of fiscal year 2008.

## All Surplus Dollars Are Either Reserved, Committed, or Assigned...

#### General Fund - Budgetary (Cash) Basis (Unaudited) Fiscal Year 2013

(millions of dollars)

| Assets   |    |         |            |
|--|----|---------|------------|
| Cash, Cash Equivalents, and Investments                | \$ | 1,839.7 |            |
| Cash, Travel Advances and Amounts Due from Other Funds |    | 1.4     |            |
| Total Assets   |    |         | \$ 1,841.1 |
| Liabilities and Fund Equity                            |    |         |            |
| Liabilities:   |    | 40.4    |            |
| Due to Other Funds                                     |    | 13.1    |            |
| Deposits Pending Distribution                          | -  | 7.3     |            |
| Total Liabilities                                      | \$ |         | 20.4       |
| Fund Equity:   |    |         |            |
| Reserved Fund Balance:                                 |    |         |            |
| Revenue Stabilization Reserve Fund                     |    | 440.0   |            |
| Revenue Stabilization Reserve 2014                     |    | 244.6   |            |
| Revenue Stabilization Reserve 2015                     |    | 243.2   |            |
| Lottery Proceeds Fund                                  |    | 1.2     |            |
| Water Supply Assistance Grant Fund                     |    | 12.0    |            |
| Total Reserved Fund Balance                            |    | 941.0   |            |
| Commitments and Assignments:                           |    |         |            |
| Reapp. 2013 Unexpended Bal. for Cap Outlay             |    | 26.0    |            |
| Central Capital Planning Fund                          |    | 12.3    |            |
| Communication Sales and Use Tax                        |    | 33.9    |            |
| Natural Disaster Sum Sufficient                        |    | 34.5    |            |
| Amount Required by Chapter 806                         |    | 232.3   |            |
| Amt. Required for Mandatory Reapp.                     |    | 134.6   |            |
| AST for Transportation Trust Fund                      |    | 21.7    |            |
| Fed. Portion of Va. Power Rebate/Internal Service Fund |    | 4.8     |            |
| Virginia WQIF - Part A                                 |    | 26.4    |            |
| Virginia WQIF - Part B                                 |    | 5.1     |            |
| Discretionary Reappropriations                         |    | 46.1    |            |
| Federal Action Contigency Trust Fund                   |    | 22.5    |            |
| Select NGF Balances                                    | _  | 279.5   |            |
| Total Committed and Assigned Fund Balance              |    | 879.7   |            |
| Total Fund Equity                                      |    |         | 1,820.7    |
| Total Liabilities and Fund Balance                     |    |         | \$ 1,841.1 |

# Recent National and State Economic Indicators Suggest a Continuing Modest Economic Expansion ...

- Real GDP grew 3.6 percent in the third quarter of 2013, a significant improvement over growth of 1.2 percent in the first quarter and 2.5 percent in the second quarter.
- Payroll employment grew by 203,000 jobs in November.
   Monthly gains have averaged 193,000 over the last three months.
- The unemployment rate fell from 7.3 to 7.0 percent in November, its lowest rate since November 2008.
  - The decline resulted from an increase in household employment, even as the labor force increased.
- In Virginia employment has been growing at about 1 percent.
   Payroll employment grew 0.7 percent in October.
  - Employment increased 0.3 percent Northern Virginia, 1.5 percent in Hampton Roads and 1.0 percent in Richmond-Petersburg.
- The unseasonally adjusted unemployment rate in Virginia rose slightly from 5.3 percent in September to 5.5 percent in October. The rate is unchanged from October of last year.
- During the week ending November 30, initial claims for unemployment fell from 321,000 to 298,000, although initial claims are volatile around the Veterans Day and Thanksgiving. The four-week moving average decreased from 333,000 to 322,250.
- The Conference Board's index of leading indicators rose 0.2
  percent in October, its fourth consecutive monthly increase.
  The behavior of the index is consistent with a strengthening in underlying economic conditions.

# Recent National and State Economic Indicators Suggest a Continuing Modest Economic Expansion (continued)...

- Consumer confidence continued to slide in November, as the Conference Board's index of consumer confidence fell from 72.4 to 70.4.
  - Although both components fell, the expectations component drove the decline.
- Conditions in the manufacturing sector strengthened in November as the Institute of Supply Management index rose from 56.4 to 57.3, its sixth consecutive gain.
  - This gain is consistent with a slowly growing economy.
- Driven by falling energy prices, the CPI fell 0.1 percent in October from the previous month and stands 1.0 percent above October of last year, the lowest level since October 2009.
  - Core inflation (excluding food and energy prices) rose 0.1 percent and has increased 1.7 percent from October 2012.
- According to RealtyTrac, U.S. foreclosure activity for November declined 37 percent from November 2012.
  - One in every 1,155 U.S. housing units received a foreclosure notice in November.
  - In Virginia, one in every 2,051 households received a foreclosure notice.
- The U.S. personal savings rate fell from 5.2 percent in September to 4.8 percent in October.
- The Federal Reserve announced at its October meeting that it will keep the federal funds rate target at 0.0 to 0.25 percent and continue the quantitative easing program.

## Global Insight's October U.S. standard forecast...

- Real GDP growth of 1.6 percent in the 4<sup>th</sup> quarter of calendar year 2013 accelerating to 2.7 percent in the 1<sup>st</sup> quarter of 2014.
  - Growth is not expected to be above 3.0 percent until the second quarter of 2014.
- The standard forecast, which was released in the midst of the federal government shutdown, assumes that:
  - The shutdown will last about one week and that the furloughed workers will receive back pay;
  - The debt-ceiling will be raised; and
  - The automatic spending cuts (or "sequester"), which began in March, will continue through the end of the year. Federal government contributions to real GDP will continue to decline throughout the forecast horizon.
- The Fed is expected to begin its quantitative easing (QE) tapering in December and eliminate QE entirely during 2014; the federal funds rate will remain 0 0.25% until late 2015.
- Global Insight also has two alternative forecasts a 20 percent probability that the recovery stalls and a 20 percent chance the recovery reignites and grows faster.

## The Fall 2013 Consensus Forecasting Process...

- The Joint Advisory Board of Economists (JABE) met in October.
  - Members were presented the September standard economic outlook, a forecast that was moderately weaker than the official economic forecast.
  - A majority of JABE members supported the standard outlook; however, most members felt more comfortable lowering Virginia's employment growth to 1.0 percent in FY14. The members also unanimously approved of maintaining a <u>key assumption that Virginia would</u> <u>underperform the nation</u>.
  - The October standard outlook was adjusted consistent with these concerns – specifically lowering employment and wages and salary growth in FY14.
- The Governor's Advisory Council on Revenue Estimates (GACRE) met in November.
  - Members evaluated JABE recommendations, revenue collections through October, and the associated revenue forecasts for FY14 and the FY15-16 biennium.
  - At the GACRE meeting, 7 business members voted for the <u>standard minus forecast</u> – the forecast presented, 2 voted for standard minus-minus, and 1 voted for the standard forecast.
  - Members of the General Assembly who attended had differing opinions: 4 supported the standard minus, 3 supported the standard plus and 3 supported the standard minus-minus.

## Since GACRE, the U.S. and Virginia Economic Outlooks Have Been Slightly Revised...

- Global Insight's November U.S. standard forecast reflects better-than-expected economic growth since October, including the advance estimate of 3<sup>rd</sup> quarter GDP growth of 2.8 percent.
  - As a result, in FY14 real GDP is now expected to grow
     2.1 percent instead of 1.9 percent, and employment is expected to grow 1.6 percent instead of 1.7 percent.
- Given GACRE's support of the <u>standard minus forecast</u>, JABE adjustments to the Virginia outlook to account for the standard minus were retained.

#### **Key Virginia Economic Indicators**

Official and November Forecasts
Annual Percent Change

|  | Fiscal Year |     |            |            |            |            |  |  |
|--|-------------|-----|------------|------------|------------|------------|--|--|
|  | 11          | 12  | 13         | 14         | 15         | 16         |  |  |
| Employment<br>Official (Nov '12)<br>Nov Standard       | 1.0         | 1.6 | 1.2<br>1.3 | 1.4<br>1.0 | 2.0<br>1.5 | 2.0<br>1.7 |  |  |
| Personal Income<br>Official (Nov '12)<br>Nov Standard  | 5.6         | 4.0 | 3.4<br>3.0 | 4.1<br>2.9 | 4.6<br>4.3 | 4.7<br>4.4 |  |  |
| Wages & Salaries<br>Official (Nov '12)<br>Nov Standard | 3.6         | 2.6 | 3.7<br>3.0 | 3.9<br>2.6 | 4.4<br>4.0 | 4.2<br>4.2 |  |  |
| Average Wage<br>Official (Nov '12)<br>Nov Standard     | 2.5         | 1.0 | 2.5<br>1.7 | 2.5<br>1.6 | 2.3<br>2.5 | 2.2<br>2.5 |  |  |

 As a result, the November 2013 Virginia Economic Outlook for FY14-16 remains a <u>low growth forecast</u> that is weaker than last year's official forecast.

# Fiscal Year 2014 Year-to-Date Revenue Collections Through November Continue Along a Path of Slow Revenue Growth...

## November Year-to-Date Collections and FY 2014 Forecasts (annual percent change)

|                    | As a %   | Percent Growth over Prior Year |                 |                 |               |  |  |  |  |  |  |
|--------------------|----------|--------------------------------|-----------------|-----------------|---------------|--|--|--|--|--|--|
|                    | of Total | Nov YTD                        | Official        | December        | Dec-Jun Req'd |  |  |  |  |  |  |
| Major Source       | Revenues | <u>Actual</u>                  | <b>Estimate</b> | <b>Estimate</b> | Meet Dec Est. |  |  |  |  |  |  |
| Withholding        | 63.8 %   | 3.4 %                          | 5.4 %           | 3.3 %           | 3.2 %         |  |  |  |  |  |  |
| Nonwithholding     | 15.6     | 6.6                            | (5.9)           | 6.3             | 6.2           |  |  |  |  |  |  |
| Refunds            | (10.8)   | 33.5                           | 6.3             | 5.1             | 1.7           |  |  |  |  |  |  |
| Net Individual     | 68.6     | 2.5                            | 2.5             | 3.7             | 4.5           |  |  |  |  |  |  |
| Sales              | 18.8     | (2.6)                          | (1.0)           | (4.4)           | (5.4)         |  |  |  |  |  |  |
| Corporate          | 5.0      | (12.1)                         | 5.4             | 0.4             | 4.4           |  |  |  |  |  |  |
| Wills (Recordation | ) 2.0    | (4.7)                          | (10.9)          | 0.0             | 3.1           |  |  |  |  |  |  |
| Insurance          | 1.7      | 0.0                            | 7.0             | 10.4            | 10.4          |  |  |  |  |  |  |
| All Other Revenue  | 4.0      | (1.5)                          | (2.3)           | (3.8)           | (5.0)         |  |  |  |  |  |  |
| Total              | 100.0 %  | 0.7 %                          | 1.5 %           | 1.7 %           | 2.3 %         |  |  |  |  |  |  |
| Sales x HB2313 &   | AST      | 2.6 %                          | 5.2 %           | 1.6 %           | 1.0 %         |  |  |  |  |  |  |
| Total x HB2313 &   | AST      | 2.7 %                          | 2.9 %           | 3.6 %           |               |  |  |  |  |  |  |

- In November, total revenues grew 1.1 as payroll withholding grew 2.6% and sales tax increased 1.8 percent.
  - Present trends in refunds are influenced by the use of Land Preservation Credits.
  - Wills declined by 21.6 percent the fourth consecutive double digit monthly decline.
- Total revenues grew 0.7 percent through November, behind the official estimate of 1.5 percent -- adjusting for HB2313 & AST, total revenues grew 1.7 percent, behind the economic-base forecast of 2.7 percent growth.

#### The December Revenue Forecast Has Been Revised Minimally Upward From The Official Forecast...

- Nonwithholding is the main driver of the upward revision to total revenues for the next three years.
  - Exceeded the forecast in fiscal year 2013 by \$290.1 million, thereby raising its revenue base;
  - Fiscal year 2014 year-to-date growth is 6.6 percent, significantly ahead of the annual official estimate of a 5.9 percent decline; and
  - Expectations in the financial markets have improved.
- Receipts from the recordation tax also contributed to the increase for the next three years.
  - Exceeded the forecast in fiscal year 2013 by \$41.0 million, increasing its revenue base;
- Withholding underperformed in fiscal year 2013 and the estimate was reduced over the next three years.
  - Withholding grew 2.1 percent in fiscal year 2013, about 1.2 percentage points or \$115.0 million lower than the official estimate; and
  - Fiscal year 2014 year-to-date growth is 3.4 percent, significantly behind the annual official estimate of 5.4 percent.
- Sales tax revenue also trailed the official estimate in fiscal year
   2013 and the estimates over the forecast horizon were reduced.
  - Sales tax grew 3.1 percent in fiscal year 2013, 1.0
     percentage points slower than the official estimate; and
  - Fiscal year 2014 year-to-date is down 2.6 percent, behind the annual official estimate of a 1.0 percent decline.

#### The December General Fund Revenue Forecast Includes Minor Adjustments for Fiscal Year 2014...

#### **Decomposition of the December Revenue Forecast**

Fiscal Year 2014 (millions of dollars)

|   | FY14               |
|---|--------------------|
| Base Revenue Forecast                     |                    |
| GACRE Forecast                            | \$56.4             |
| Post-GACRE Adjustments                    |                    |
| Sales Tax                                 | (16.0)             |
| Total                                     | (\$16.0)           |
| Policy Adjustments Sale of Property Total | (10.3)<br>(\$10.3) |
| Technical Budget Adjustments              |                    |
| Miscellaneous Revenue Adjustments         | (1.0)              |
| Transfers Per Appropriations Act          | (24.0)             |
| Total                                     | (\$25.0)           |
| December Forecast Revision                | \$5.1              |

## The December General Fund Revenue Forecast For Fiscal Year 2014...

#### **Summary of the December General Fund Revenue Forecast**

Fiscal Year 2014 (millions of dollars)

|                     | As a % of Total | Fiscal Year 2014 |           |          |    |           |          |    |         |
|---------------------|-----------------|------------------|-----------|----------|----|-----------|----------|----|---------|
| Major Source        | General Fund    |                  | Official  | % Growth | [  | December  | % Growth | 9  | Change  |
| Withholding         | 61.8 %          | \$               | 10,809.8  | 5.4 %    | \$ | 10,585.2  | 3.3 %    | \$ | (224.6) |
| Nonwithholding      | 15.1            |                  | 2,641.9   | (5.9)    |    | 2,984.3   | 6.3      |    | 342.4   |
| Refunds             | (10.4)          |                  | (1,827.1) | 6.3      |    | (1,807.1) | 5.1      |    | 20.0    |
| Net Individual      | 66.5 %          | \$               | 11,624.6  | 2.5 %    | \$ | 11,762.4  | 3.7 %    | \$ | 137.8   |
| Sales               | 18.2 %          | \$               | 3,187.4   | (1.0) %  | \$ | 3,079.4   | (4.4) %  | \$ | (108.0) |
| Corporate           | 4.8             |                  | 839.8     | 5.4      |    | 799.9     | 0.4      |    | (39.9)  |
| Wills (Recordation) | 1.9             |                  | 336.5     | (10.9)   |    | 377.5     | 0.0      |    | 41.0    |
| Insurance           | 1.6             |                  | 280.7     | 7.0      |    | 289.4     | 10.4     |    | 8.7     |
| All Other Revenue   | 3.8             | _                | 672.8     | (2.3)    |    | 662.3     | (3.8)    |    | (10.5)  |
| Total Revenues      | 96.9 %          | \$               | 16,941.8  | 1.5 %    | \$ | 16,970.9  | 1.7 %    | \$ | 29.1    |
| ABC Profits         | 0.4             | \$               | 69.3      | 1.9 %    | \$ | 70.6      | 3.8 %    | \$ | 1.3     |
| Sales Tax (0.25%)   | 2.0             |                  | 345.6     | 56.1     |    | 334.7     | 51.2     |    | (10.9)  |
| Transfers           | 0.8             |                  | 131.9     | (2.4)    |    | 117.5     | (13.1)   |    | (14.4)  |
| Total Transfers     | 3.1 %           | \$               | 546.8     | 28.8 %   | \$ | 522.8     | 23.1 %   | \$ | (24.0)  |
| Total General Fund  | 100.0 %         | \$               | 17,488.6  | 2.2 %    | \$ | 17,493.7  | 2.2 %    | \$ | 5.1     |

 Total general fund resources, including revenues and transfers, are \$5.1 million above the official forecast for fiscal year 2014.

#### The December General Fund Revenue Forecast Also Includes Adjustments for Fiscal Years 2015 and 2016 ...

#### **Decomposition of the December Revenue Forecast**

Fiscal Years 2015 and 2016 (millions of dollars)

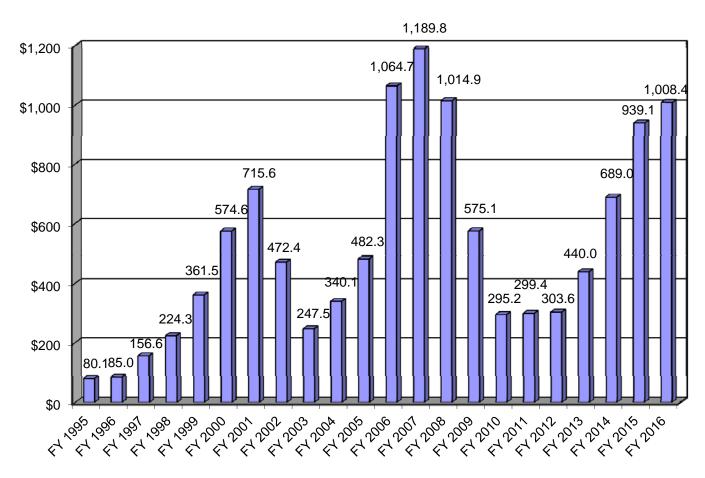
|   | FY15        | FY16        | FY15-16<br>Biennium |
|---|-------------|-------------|---------------------|
| GACRE Revenue Forecast                    | \$17,681.4  | \$18,393.4  | \$36,074.8          |
|   |             |             |                     |
| Policy Adjustments                        |             |             |                     |
| Accelerated Sales Tax (Additional Relief) | -           | (29.9)      | (29.9)              |
| Increase Neighborhood Ass. Credit         | (1.0)       | (2.0)       | (3.0)               |
| Firearm Transaction Fee                   | 0.9         | 0.9         | 1.8                 |
| Tax Compliance Initiative                 | 10.0        | 10.0        | 20.0                |
| Sale of Property                          | -           | 10.0        | 10.0                |
| Unwind NGF Interest Adjustment            | (3.8)       | (7.6)       | (11.4)              |
| <u>Minor</u>                              | (1.4)       | (1.5)       | (2.9)               |
| Total                                     | \$4.7       | (\$20.1)    | (\$15.4)            |
| Total General Fund Revenues               | \$ 17,686.1 | \$ 18,373.3 | \$ 36,059.4         |

# Summary of the December Standard General Fund Forecast: Fiscal Years 2015-2016 (millions of dollars)

|                      |    | Fiscal Yea | r 2015 | _  | Fiscal Year 2016 |           |               | 2014-16 Biennium |    | iennium   |          |
|----------------------|----|------------|--------|----|------------------|-----------|---------------|------------------|----|-----------|----------|
|                      |    |            | Growth |    |                  |           | Growth        |                  |    |           | % Growth |
|                      |    |            | Over   |    |                  |           | Over          |                  |    |           | Over     |
| Major Source         |    | ecember    | FY14   |    |                  | December  | FY15          |                  |    | December  | FY14-16  |
| Withholding          | \$ | 11,040.4   | 4.3    | %  | \$               | 11,504.1  | 4.2           | %                | \$ | 22,544.4  | 8.2      |
| Nonwithholding       |    | 3,203.7    | 7.4    |    |                  | 3,393.6   | 5.9           |                  |    | 6,597.3   | 13.9     |
| Refunds              |    | (1,885.0)  | 4.3    | _  |                  | (1,965.0) | 4.2           |                  |    | (3,850.0) | 9.2      |
| Net Individual       | \$ | 12,359.0   | 5.1    | %  | \$               | 12,932.7  | 4.6           | %                | \$ | 25,291.7  | 9.5      |
| Sales                | \$ | 3,175.7    | 3.1    | %  | \$               | 3,256.7   | 2.6           | %                | \$ | 6,432.5   | 2.1      |
| Corporate            | Ψ  | 816.6      | 2.1    | 70 | Ψ                | 822.7     | 0.7           | 70               | Ψ  | 1,639.3   | 2.7      |
| Wills (Recordation)  |    | 377.5      | 0.0    |    |                  | 377.5     | 0.0           |                  |    | 755.0     | 0.0      |
| Insurance            |    | 290.9      | 0.5    |    |                  | 303.1     | 4.2           |                  |    | 594.1     | 7.7      |
| All Other Revenue    |    | 666.3      | 0.6    |    |                  | 680.6     | 2.1           |                  |    | 1,346.9   | (0.3)    |
| 7 til Gulot Hovorido | _  | 000.0      | 0.0    | -  |                  |           |               | -                | _  | 1,01010   | (0.0)    |
| Total GF Revenue     | \$ | 17,686.1   | 4.2    | %  | \$               | 18,373.3  | 3.9           | %                | \$ | 36,059.5  | 7.1      |
| A.B.C. Profits       |    | 70.8       | 0.3    |    |                  | 71.0      | 0.3           |                  |    | 141.8     | 2.3      |
| Sales Tax (0.375%)   |    | 348.9      | 4.2    |    |                  | 361.1     | 3.5           |                  |    | 710.0     | 27.7     |
| Transfers Per Act    |    | 117.8      | 0.3    | _  |                  | 103.3     | (12.3)        |                  |    | 221.1     | (12.5)   |
|                      | _  |            |        |    |                  |           | <b>(2.1</b> ) |                  | _  |           |          |
| Total Transfers      | \$ | 537.5      | 2.8    | %  | \$               | 535.4     | (0.4)         | %                | \$ | 1,072.9   | 13.2     |
| Total General Fund   | \$ | 18,223.6   | 4.2    | %  | \$               | 18,908.7  | 3.8           | %                | \$ | 37,132.3  | 7.3      |

 Total general fund revenue is expected to grow 4.2 percent in fiscal year 2015 and 3.9 percent in fiscal year 2016. Mandatory Deposits into the Revenue Stabilization Fund Will Triple the Size of the Fund between the end of FY2010 and FY2016 Reaching over \$1.0 Billion by June 30, 2016...

#### Revenue Stabilization Fund – June 30 Balance FY1995-2013 Actual and FY2014-2016 Forecast (millions of dollars)



 Mandatory deposits of \$244.6 million in fiscal year 2014 and \$243.2 in fiscal year 2015 are required. The deposit in fiscal year 2016 is \$59.9 million based on official revenue projections.

## Next Steps In The Revenue Forecasting Process...

- The mid-session review will incorporate the latest economic and revenue data.
  - Global Insight January U.S. economic outlook.
    - Impact of any federal budget and debt ceiling agreement.
    - > Retail holiday sales.
  - Key additional revenue data will be available.
    - December 16: Due date for the fourth quarter corporate estimated income tax payment.
    - ➤ January 15: Due date for the fourth quarter individual estimated income tax payment.
    - ➤ Retail sales tax collections reflecting the main holiday shopping season.

#### **APPENDIX**

This presentation and the appendix data listed below are also available at the Secretary of Finance website (www.finance.virginia.gov).

U.S. Economic Indicators

Virginia Economic Indicators

General Fund Forecast, FY 2014-2020

Commonwealth Transportation Fund Forecast, FY 2014-2020

Virginia Health Care Fund Forecast, FY 2014-2020

**GACRE November Standard Revenue Forecast** 

**GACRE November Alternative Revenue Forecast** 

Growth in General Fund Revenues, FY 1961-2016

Nongeneral Fund Forecast, FY 2014-2020

November 2013 Revenue Report

U.S. Economic Forecasts - Employment and Labor Markets

|   | FY2011 FY2012 FY2013 FY2014 FY2015 FY2                |                |                   |                         |                     |                     | FY2016                  |
|---|---|----------------|-------------------|-------------------------|---------------------|---------------------|-------------------------|
| Employment and Labor Markets (% Change) |   |                |                   |                         |                     |                     |                         |
| Total Nonfarm Payrolls                  | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 0.7<br>0.6     | 1.4<br>1.6        | 1.4<br>1.6<br>1.6       | 1.7<br>1.6<br>1.3   | 1.9<br>1.7<br>0.6   | 1.9<br>1.8<br>1.0       |
| Construction (4%)                       | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | (2.9)<br>(2.9) | 0.7<br>2.0        | 0.8<br>2.1<br>2.1       | 4.7<br>3.0<br>1.8   | 10.5<br>7.0<br>0.7  | 11.3<br>10.1<br>5.1     |
| Manufacturing (9%)                      | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 0.9<br>0.8     | 1.9<br>1.8        | 1.2<br>1.0<br>1.0       | 1.5<br>0.8<br>0.6   | 1.9<br>2.4<br>0.8   | 1.8<br>1.5<br>1.2       |
| Trade, Transportation & Utilities (19%) | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 0.8<br>0.8     | 1.5<br>1.9        | 1.3<br>1.7<br>1.7       | 1.4<br>1.7<br>1.4   | 1.1<br>1.0<br>0.1   | 1.4<br>1.2<br>0.6       |
| Financial Activities (6%)               | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | (0.2)<br>(0.7) | 0.5<br>0.7        | 0.9<br>1.3<br>1.3       | 1.4<br>0.8<br>(0.3) | 0.7<br>0.1<br>(0.5) | (0.5)<br>(0.2)<br>(1.0) |
| Professional & Business Services (14%)  | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 3.1<br>3.1     | 3.6<br>3.6        | 3.2<br>3.3<br>3.3       | 4.0<br>3.5<br>2.6   | 5.1<br>4.1<br>1.0   | 4.5<br>4.1<br>2.6       |
| Education & Health Services (15%)       | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 1.7<br>1.7     | 2.1<br>2.1        | 1.9<br>2.0<br>2.0       | 1.5<br>1.5<br>1.7   | 1.6<br>1.1<br>1.7   | 2.1<br>1.7<br>1.7       |
| Leisure & Hospitality (10%)             | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 1.4<br>1.4     | 2.3<br>2.9<br>2.9 | 2.3<br>2.8<br>2.8       | 1.7<br>2.7<br>3.1   | (0.2)<br>1.4<br>1.6 | (0.2)<br>0.8<br>0.1     |
| Government (16%)                        | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | (1.4)<br>(1.3) | (1.2)<br>(1.4)    | (0.1)<br>(0.4)<br>(0.4) | 0.0<br>0.1<br>(0.4) | 0.3<br>0.6<br>(0.6) | 0.7<br>0.6<br>0.1       |
| Civilian unemployment rate (%)          | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 9.3<br>9.3     | 8.6<br>8.5        | 7.9<br>7.8<br>7.8       | 7.6<br>7.1<br>7.4   | 7.0<br>6.6<br>7.7   | 6.4<br>6.1<br>7.6       |

The Official forecast is Global Insight's November 2012 U.S. standard forecast.

The Nov Standard forecast is Global Insight's November 2013 U.S. standard forecast.

The Nov Pessimistic forecast is Global Insight's November 2013 U.S. pessimistic alternative scenario.

U.S. Economic Forecasts - Income and Other Indicators

|   |   | FY2011 FY2012 FY2013 FY2014 FY2015 FY2016 |            |                   |                   |                   |                   |
|---|---|---|------------|-------------------|-------------------|-------------------|-------------------|
| Output, Income, and Spending (% Change)   |   |   |            |                   |                   |                   |                   |
| Real gross domestic product               | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 2.2<br>2.4                                | 2.0<br>2.4 | 1.9<br>2.0<br>2.0 | 2.3<br>2.1<br>1.3 | 3.3<br>2.8<br>0.9 | 3.1<br>3.2<br>2.3 |
| Personal income                           | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 5.5<br>5.3                                | 3.7<br>4.7 | 3.7<br>3.7<br>3.7 | 4.5<br>3.6<br>2.8 | 5.0<br>4.8<br>2.5 | 5.0<br>4.9<br>3.8 |
| Wage & salary disbursements (50%)         | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 3.9<br>3.9                                | 3.4<br>3.7 | 3.7<br>3.9<br>3.9 | 4.4<br>3.2<br>2.4 | 4.7<br>4.9<br>2.7 | 4.7<br>5.1<br>4.1 |
| Average Wages                             | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 3.2<br>3.2                                | 2.0<br>2.1 | 2.3<br>2.2<br>2.2 | 2.6<br>1.6<br>1.0 | 2.8<br>3.1<br>2.1 | 2.7<br>3.2<br>3.0 |
| Real Consumer Spending                    | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 2.6<br>2.7                                | 2.0<br>2.3 | 2.0<br>2.0<br>2.0 | 2.6<br>2.0<br>1.6 | 2.7<br>2.8<br>1.3 | 2.5<br>2.7<br>1.2 |
| Interest Rates (%)                        |   |   |            |                   |                   |                   |                   |
| Discount rate on 3-month Treasury bills   | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 0.1<br>0.1                                | 0.0<br>0.0 | 0.1<br>0.1<br>0.1 | 0.1<br>0.1<br>0.0 | 0.2<br>0.1<br>0.0 | 1.7<br>1.2<br>0.1 |
| Yield on 30-year Treasury bonds           | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 4.2<br>4.2                                | 3.2<br>3.2 | 2.9<br>3.0<br>3.0 | 3.5<br>3.8<br>3.4 | 4.0<br>4.1<br>3.3 | 4.5<br>4.4<br>3.8 |
| Prices (% Change)                         |   |   |            |                   |                   |                   |                   |
| Consumer price index, all-urban           | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 2.0<br>2.0                                | 2.9<br>2.9 | 1.5<br>1.7<br>1.7 | 1.6<br>1.3<br>1.0 | 1.8<br>1.6<br>1.3 | 1.7<br>1.9<br>2.5 |
| Chained price indexgross domestic product | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 1.9<br>1.8                                | 2.0<br>1.9 | 1.8<br>1.6<br>1.6 | 1.5<br>1.4<br>1.0 | 1.6<br>1.7<br>1.1 | 1.6<br>1.7<br>1.8 |

The Official forecast is Global Insight's November 2012 U.S. standard forecast.

The Nov Standard forecast is Global Insight's November 2013 U.S. standard forecast.

The Nov Pessimistic forecast is Global Insight's November 2013 U.S. pessimistic alternative scenario.

Virginia Economic Forecasts - Employment and Labor Markets

|  |   |                |                |                     | FY2011 FY2012 FY2013 FY2014 FY2015 FY2016 |                     |                         |  |  |  |  |
|--|---|----------------|----------------|---------------------|---|---------------------|-------------------------|--|--|--|--|
| Employment and Labor Markets (% Change) Total Nonagricultural Employment | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 1.0<br>1.1     | 1.6<br>1.2     | 1.2<br>1.3<br>1.3   | 1.4<br>1.0<br>0.6                         | 2.0<br>1.5<br>0.4   | 2.0<br>1.7<br>0.8       |  |  |  |  |
| Construction and Mining (5%)   | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | (1.1)<br>(1.1) | (1.8)<br>(1.9) | 1.6<br>1.7<br>1.7   | 3.5<br>3.0<br>1.8                         | 8.8<br>3.7<br>(2.5) | 9.6<br>5.3<br>(0.1)     |  |  |  |  |
| Manufacturing (6%)   | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | (1.4)<br>(1.3) | 1.2<br>0.7     | 1.1<br>0.1<br>0.1   | 1.2<br>(0.1)<br>(0.4)                     | 2.1<br>1.9<br>(0.8) | 2.0<br>1.7<br>1.1       |  |  |  |  |
| Trade, Transportation, and Utilities (17%)                               | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 1.1<br>1.1     | 1.8<br>0.9     | 1.2<br>1.1<br>1.1   | 0.9<br>0.9<br>0.6                         | 0.4<br>0.6<br>(0.3) | 1.0<br>0.7<br>0.1       |  |  |  |  |
| Financial Activities (5%)  | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 1.3<br>1.4     | 2.4<br>2.5     | 0.7<br>3.2<br>3.2   | 1.9<br>(1.0)<br>(3.1)                     | 0.9<br>0.2<br>(0.9) | (0.6)<br>(0.1)<br>(1.9) |  |  |  |  |
| Professional and Business Services (18%)                                 | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 2.9<br>2.9     | 1.6<br>2.0     | 2.0<br>0.8<br>0.8   | 1.9<br>1.0<br>0.4                         | 3.2<br>2.7<br>0.3   | 3.1<br>3.2<br>1.8       |  |  |  |  |
| Education and Health Services (13%)                                      | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 2.0<br>2.1     | 3.4<br>1.6     | 2.0<br>2.3<br>2.3   | 1.2<br>1.4<br>1.6                         | 1.8<br>1.2<br>2.0   | 2.5<br>2.0<br>2.0       |  |  |  |  |
| Leisure and Hospitality (10%)  | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 1.8<br>1.8     | 2.7<br>2.5     | 2.4<br>3.1<br>3.1   | 2.6<br>0.1<br>0.5                         | 0.7<br>1.5<br>1.7   | 0.4<br>0.9<br>0.2       |  |  |  |  |
| Government (19%)   | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 0.4<br>0.3     | 0.8<br>0.9     | (0.3)<br>0.5<br>0.5 | 0.0<br>(0.1)<br>(0.5)                     | 1.6<br>1.7<br>0.8   | 1.3<br>1.4<br>1.5       |  |  |  |  |
| Unemployment Rate (%)  | Official (Nov '12)<br>Nov Standard<br>Nov Pessimistic | 6.5<br>6.7     | 6.0<br>6.2     | 5.3<br>5.6<br>5.6   | 5.1<br>5.0<br>5.2                         | 4.7<br>4.9<br>5.7   | 4.3<br>4.8<br>6.0       |  |  |  |  |

The Official forecast is based on Global Insight's November 2012 U.S. standard forecast.

The Nov Standard forecast from the Department of Taxation is based on Global Insight's November 2013 U.S. standard forecast.

The Nov Pessimistic forecast from the Department of Taxation is based on Global Insight's November 2013 U.S. pessimistic alternative scenario.

Virginia Economic Forecasts - Income

|   |                    | FY2011 | FY2012 | FY2013 | FY2014 | FY2015 | FY2016 |
|---|--------------------|--------|--------|--------|--------|--------|--------|
| Income (% Change)                       |                    |        |        |        |        |        |        |
| Total Personal Income                   | Official (Nov '12) | 5.6    | 4.0    | 3.4    | 4.1    | 4.6    | 4.7    |
|   | Nov Standard       | 5.1    | 4.7    | 3.0    | 2.9    | 4.3    | 4.4    |
|   | Nov Pessimistic    |        |        | 3.0    | 2.2    | 2.7    | 3.5    |
| Wages and Salaries (53%)                | Official (Nov '12) | 3.6    | 2.6    | 3.7    | 3.9    | 4.4    | 4.2    |
|   | Nov Standard       | 3.4    | 2.7    | 3.0    | 2.6    | 4.0    | 4.2    |
|   | Nov Pessimistic    |        |        | 3.0    | 1.7    | 2.3    | 3.3    |
| Average Wages                           | Official (Nov '12) | 2.5    | 1.0    | 2.5    | 2.5    | 2.3    | 2.2    |
|   | Nov Standard       | 2.3    | 1.5    | 1.7    | 1.6    | 2.5    | 2.5    |
|   | Nov Pessimistic    |        |        | 1.7    | 1.1    | 2.0    | 2.5    |
| Dividends, Interest, and Rent (20%)     | Official (Nov '12) | 7.2    | 6.8    | 4.5    | 5.6    | 6.0    | 6.8    |
|   | Nov Standard       | 7.3    | 7.9    | 4.8    | 4.7    | 5.1    | 4.5    |
|   | Nov Pessimistic    |        |        | 4.8    | 3.9    | 1.6    | 1.7    |
| Supplements to Wages and Salaries (12%) | Official (Nov '12) | 3.7    | 3.1    | 3.1    | 5.2    | 5.9    | 6.0    |
|   | Nov Standard       | 0.3    | 2.0    | 2.5    | 2.1    | 4.5    | 6.9    |
|   | Nov Pessimistic    |        |        | 2.5    | 2.0    | 4.2    | 6.5    |
| Proprietor Income (7%)                  | Official (Nov '12) | 11.6   | 4.1    | 0.9    | 0.3    | 1.5    | 4.3    |
|   | Nov Standard       | 11.1   | 13.4   | 6.7    | 3.8    | 2.1    | 0.7    |
|   | Nov Pessimistic    |        |        | 6.7    | 3.4    | 1.1    | 0.3    |
| Net Transfer Payments (6%)              | Official (Nov '12) | 19.8   | 11.2   | 4.1    | 4.3    | 3.8    | 2.5    |
| (0.0)                                   | Nov Standard       | 16.4   | 9.5    | (2.2)  | (1.6)  | 7.2    | 4.5    |
|   | Nov Pessimistic    |        | 0.0    | (2.2)  | (1.8)  | 9.8    | 8.6    |
|   |                    |        |        | (/     | ( /    |        |        |

The Official forecast is based on Global Insight's November 2012 U.S. standard forecast.

The Nov Standard forecast from the Department of Taxation is based on Global Insight's November 2013 U.S. standard forecast.

The Nov Pessimistic forecast from the Department of Taxation is based on Global Insight's November 2013 U.S. pessimistic alternative scenario.

#### The Official to December Standard General Fund Forecast for Fiscal Year 2014 (Dollars in Millions)

December 16, 2013

|                                      |      |                      |     | Fisc                 | al Ye | ar 2014  |              |                        |     | 2                    | 012-2 | 2014 Bienniur        | n   |          |
|--------------------------------------|------|----------------------|-----|----------------------|-------|----------|--------------|------------------------|-----|----------------------|-------|----------------------|-----|----------|
|                                      |      | Official<br>Forecast |     | December<br>Forecast |       | Change   | % Growth (   | Over FY 13<br>December |     | Official<br>Forecast | [     | December<br>Forecast |     | Change   |
| MAJOR TAX SOURCES                    |      |                      | -   |                      |       | <u> </u> |              |                        |     |                      |       |                      |     | <u> </u> |
| Corporate Income                     | \$   | 839.8                | \$  | 799.9                | \$    | (39.9)   | 5.4 %        | 0.4 %                  | \$  | 1,636.5              | \$    | 1,596.6              | \$  | (39.9)   |
| Individual Income Tax:               | Ψ    | 039.0                | Ψ   | 133.3                | Ψ     | (55.5)   | 3.4 /6       | 0.4 /0                 | Ψ   | 1,030.3              | Ψ     | 1,330.0              | Ψ   | (55.5)   |
| Gross                                |      | 13,451.7             |     | 13,569.5             |       | 117.8    | 3.0          | 3.9                    |     | 26,510.7             |       | 26,628.5             |     | 117.8    |
| Withholding                          |      | 10,809.8             |     | 10,585.2             |       | (224.6)  | 5.4          | 3.3                    |     | 21,061.1             |       | 20,836.5             |     | (224.6)  |
| Nonwithholding                       |      | 2,641.9              |     | 2,984.3              |       | 342.4    | (5.9)        | 6.3                    |     | 5,449.6              |       | 5,792.0              |     | 342.4    |
| Refunds                              |      | (1,827.1)            |     | (1,807.1)            |       | 20.0     | 6.3          | <u>5.1</u>             |     | (3,546.2)            |       | (3,526.2)            |     | 20.0     |
| Net                                  |      | 11,624.6             |     | 11,762.4             |       | 137.8    | 2.5          | 3.7                    |     | 22,964.6             |       | 23,102.4             |     | 137.8    |
| Insurance Company Premiums           |      | 280.7                |     | 289.4                |       | 8.7      | 7.0          | 10.4                   |     | 542.9                |       | 551.6                |     | 8.7      |
| State Sales & Use Tax                |      | 3,187.4              |     | 3,079.4              |       | (108.0)  | (1.0)        | (4.4)                  |     | 6,407.2              |       | 6,299.2              |     | (108.0)  |
| Wills, Suits, Deeds, & Contract Fees |      | 336.5                | _   | 377.5                | _     | 41.0     | (10.9)       | 0.0                    | _   | 714.0                | _     | 755.0                | _   | 41.0     |
| Total Major Tax Sources              | \$   | 16,269.0             | \$  | 16,308.6             | \$    | 39.6     | 1.7 %        | 2.0 %                  | \$  | 32,265.2             | \$    | 32,304.8             | \$  | 39.6     |
| MISCELLANEOUS TAXES AND OTHER        | REV  | ENUES                |     |                      |       |          |              |                        |     |                      |       |                      |     |          |
| Alcoholic Beverage State Tax         | \$   | 151.0                | \$  | 154.5                | \$    | 3.5      | (1.2) %      | 1.1 %                  | \$  | 303.9                | \$    | 307.4                | \$  | 3.5      |
| Bank Franchise Tax                   |      | 16.0                 |     | 20.0                 |       | 4.0      | (21.7)       | (2.2)                  |     | 36.4                 |       | 40.4                 |     | 4.0      |
| Beer & Beverage Excise Tax           |      | 43.0                 |     | 42.3                 |       | (0.7)    | 1.6          | (0.0)                  |     | 85.3                 |       | 84.6                 |     | (0.7)    |
| Corporate Franchise & Charter Fees   |      | 40.5                 |     | 47.9                 |       | 7.4      | (14.0)       | 1.7                    |     | 87.6                 |       | 95.0                 |     | 7.4      |
| Excess & Other Fees from Officers    |      | (8.7)                |     | (9.4)                |       | (0.7)    | 19.4         | 13.0                   |     | (19.5)               |       | (20.2)               |     | (0.7)    |
| Estate & Gifts                       |      | 0.0                  |     | 0.0                  |       | 0.0      | n/a          | n/a                    |     | (0.3)                |       | (0.3)                |     | n/a      |
| Institutional Revenues               |      | 5.7                  |     | 5.6                  |       | (0.1)    | 0.1          | (1.7)                  |     | 11.4                 |       | 11.3                 |     | (0.1)    |
| Interest & Rents                     |      | 65.0                 |     | 50.3                 |       | (14.7)   | (4.2)        | (25.9)                 |     | 132.8                |       | 118.1                |     | (14.7)   |
| Licenses & Permits                   |      | 4.3                  |     | 4.3                  |       | 0.0      | 3.0          | 3.0                    |     | 8.5                  |       | 8.5                  |     | 0.0      |
| Miscellaneous Taxes and Penalties    |      | 222.0                |     | 218.4                |       | (3.6)    | (1.0)        | (2.6)                  |     | 446.2                |       | 442.6                |     | (3.6)    |
| Other Miscellaneous Revenues         |      | 38.7                 |     | 30.7                 |       | (8.0)    | 0.1          | (20.6)                 |     | 77.4                 |       | 69.4                 |     | (8.0)    |
| Public Service GR / Consumption Tax  | _    | 95.3                 | _   | 97.7                 | _     | 2.4      | (1.0)        | 1.5                    | _   | 191.5                | _     | 193.9                | _   | 2.4      |
| Total Misc. Taxes and Other Revenues | \$   | 672.8                | \$  | 662.3                | \$    | (10.5)   | (2.3) %      | (3.8) %                | \$  | 1,361.2              | \$    | 1,350.7              | \$  | (10.5)   |
| TOTAL GF REVENUES                    | \$   | 16,941.8             | \$  | 16,970.9             | \$    | 29.1     | 1.5 %        | 1.7 %                  | \$  | 33,626.4             | \$    | 33,655.5             | \$  | 29.1     |
| TRANSFERS                            |      |                      |     |                      |       |          |              |                        |     |                      |       |                      |     |          |
| A.B.C. Profits                       | \$   | 69.3                 | \$  | 70.6                 | \$    | 1.3      | 1.9 %        | 3.8 %                  | \$  | 137.3                | \$    | 138.6                | \$  | 1.3      |
| Sales Tax (0.375%)                   | Ψ    | 345.6                | Ψ   | 334.7                | Ψ     | (10.9)   | 56.1         | 51.2                   | Ψ   | 567.0                | Ψ     | 556.1                | Ψ   | (10.9)   |
| Transfers Per Appropriations Act     |      | 131.9                |     | 117.5                |       | (14.4)   | (2.4)        | (13.1)                 |     | 267.1                |       | 252.7                |     | (14.4)   |
| Total Transfers                      | \$   | 546.8                | \$  | 522.8                | \$    | (24.0)   | 28.8 %       | 23.1 %                 | \$  | 971.4                | \$    | 947.4                | \$  | (24.0)   |
|                                      |      |                      |     | .= =                 |       | , ,      |              |                        |     |                      |       |                      |     | , ,      |
| TOTAL GENERAL FUND                   | \$ _ | 17,488.6             | \$_ | 17,493.7             | \$ _  | 5.1      | <u>2.2</u> % | <u>2.2</u> %           | \$_ | 34,597.8             | \$ _  | 34,602.9             | \$_ | 5.1      |

The Official forecast is based on the November 2012 Global Insight US Standard outlook and the corresponding Virginia economic outlook developed by the Department of Taxation. It includes actions of the 2013 General Assembly - Chapter 806.

The Official and December General Fund sales tax forecast includes a reduction of \$49.0m and \$47.2m for the 0.05% transfer to the HMOF, respectively.

The Official General Fund sales tax forecast includes a \$115.2m reduction and corresponding increase in the Transfers Sales Tax of 0.125% to total 0.375% as set forth in HB2313 and the December General Fund sales tax forecast includes a \$111.6m reduction.

#### The December Standard General Fund Forecast for Fiscal Years 2015-2016 (Dollars in Millions)

December 16, 2013

|                                      |      | Fiscal Ye            | ar 2015                |    | Fiscal Ye            | ar 2016                |    | 2014-2016            | Biennium               |
|--------------------------------------|------|----------------------|------------------------|----|----------------------|------------------------|----|----------------------|------------------------|
|                                      |      | December<br>Forecast | % Growth<br>Over FY 14 |    | December<br>Forecast | % Growth<br>Over FY 15 |    | December<br>Forecast | % Growth<br>Over 12-14 |
| MAJOR TAX SOURCES                    |      |                      |                        |    |                      |                        |    |                      |                        |
| Corporate Income                     | \$   | 816.6                | 2.1 %                  | \$ | 822.7                | 0.7 %                  | \$ | 1,639.3              | 2.7 %                  |
| Individual Income Tax:               |      |                      |                        |    |                      |                        |    |                      |                        |
| Gross                                |      | 14,244.0             | 5.0                    |    | 14,897.7             | 4.6                    |    | 29,141.7             | 9.4                    |
| Withholding                          |      | 11,040.4             | 4.3                    |    | 11,504.1             | 4.2                    |    | 22,544.4             | 8.2                    |
| Nonwithholding                       |      | 3,203.7              | 7.4                    |    | 3,393.6              | 5.9                    |    | 6,597.3              | 13.9                   |
| Refunds                              |      | (1,885.0)            | 4.3                    |    | (1,965.0)            | <u>4.2</u>             |    | (3,850.0)            | 9.2                    |
| Net                                  |      | 12,359.0             | 5.1                    |    | 12,932.7             | 4.6                    |    | 25,291.7             | 9.5                    |
| Insurance Company Premiums           |      | 290.9                | 0.5                    |    | 303.1                | 4.2                    |    | 594.1                | 7.7                    |
| State Sales & Use Tax                |      | 3,175.7              | 3.1                    |    | 3,256.7              | 2.6                    |    | 6,432.5              | 2.1                    |
| Wills, Suits, Deeds, & Contract Fees | _    | 377.5                | 0.0                    | _  | 377.5                | 0.0                    | _  | 755.0                | 0.0                    |
| Total Major Tax Sources              | \$   | 17,019.8             | 4.4 %                  | \$ | 17,692.7             | 4.0 %                  | \$ | 34,712.5             | 7.5 %                  |
| MISCELLANEOUS TAXES AND OTHER REVE   | NUES |                      |                        |    |                      |                        |    |                      |                        |
| Alcoholic Beverage State Tax         | \$   | 156.5                | 1.3 %                  | \$ | 159.2                | 1.7 %                  | \$ | 315.7                | 2.7 %                  |
| Bank Franchise Tax                   |      | 20.0                 | 0.0                    |    | 20.0                 | 0.0                    |    | 40.0                 | (1.1)                  |
| Beer & Beverage Excise Tax           |      | 42.3                 | 0.0                    |    | 42.3                 | 0.0                    |    | 84.6                 | (0.0)                  |
| Corporate Franchise & Charter Fees   |      | 47.9                 | 0.0                    |    | 47.9                 | 0.0                    |    | 95.8                 | 0.8                    |
| Excess & Other Fees from Officers    |      | (9.4)                | 0.0                    |    | (9.4)                | 0.0                    |    | (18.8)               | (6.9)                  |
| Estate & Gifts                       |      | 0.0                  | n/a                    |    | 0.0                  | n/a                    |    | 0.0                  | n/a                    |
| Institutional Revenues               |      | 5.6                  | 0.0                    |    | 5.6                  | 0.0                    |    | 11.2                 | (0.8)                  |
| Interest & Rents                     |      | 51.5                 | 2.4                    |    | 52.7                 | 2.3                    |    | 104.2                | (11.8)                 |
| Licenses & Permits                   |      | 4.3                  | 0.0                    |    | 4.3                  | 0.0                    |    | 8.6                  | 1.5                    |
| Miscellaneous Taxes and Penalties    |      | 218.9                | 0.2                    |    | 219.4                | 0.2                    |    | 438.3                | (1.0)                  |
| Other Miscellaneous Revenues         |      | 31.0                 | 1.0                    |    | 40.9                 | 31.9                   |    | 71.9                 | 3.7                    |
| Public Service GR / Consumption Tax  | _    | 97.7                 | 0.0                    | _  | 97.7                 | 0.0                    |    | 195.4                | 0.8                    |
| Total Misc. Taxes and Other Revenues | \$   | 666.3                | 0.6 %                  | \$ | 680.6                | 2.1 %                  | \$ | 1,346.9              | (0.3) %                |
| TOTAL GF REVENUES                    | \$   | 17,686.1             | 4.2 %                  | \$ | 18,373.3             | 3.9 %                  | \$ | 36,059.4             | 7.1 %                  |
| TRANSFERS                            |      |                      |                        |    |                      |                        |    |                      |                        |
| A.B.C. Profits                       | \$   | 70.8                 | 0.3 %                  | \$ | 71.0                 | 0.3 %                  | \$ | 141.8                | 2.3 %                  |
| Sales Tax (0.375%)                   | ,    | 348.9                | 4.2                    |    | 361.1                | 3.5                    |    | 710.0                | 27.7                   |
| Transfers Per Appropriations Act     |      | 117.8                | 0.3                    |    | 103.3                | (12.3)                 |    | 221.1                | (12.5)                 |
| Total Transfers                      | \$   | 537.5                | 2.8 %                  | \$ | 535.4                | (0.4) %                | \$ | 1,072.9              | 13.2 %                 |
| TOTAL GENERAL FUND                   | \$   | 18.223.6             | 4.2 %                  | \$ | 18.908.7             | 3.8 %                  | \$ | 37,132.3             | 7.3 %                  |

The December Standard forecast is based on the November 2013 Global Insight Standard Outlook and the corresponding Virginia state forecast developed by the Department of Taxation, which incorporates the Governor's Advisory Council on Revenue Estimates recommendations.

This forecast includes the sales tax diversion to the Commonwealth Transportation Fund as passed in HB2313 2013 without the impact for the federal Marketplace Fairness Act.

|  | F           | scal Year<br>2017 | F   | iscal Year<br>2018 | F   | iscal Year<br>2019 | F   | iscal Year<br>2020 |
|--|-------------|-------------------|-----|--------------------|-----|--------------------|-----|--------------------|
| MAJOR TAX SOURCES                      |             |                   |     |                    |     |                    |     |                    |
| Corporate Income                       | \$          | 845.6             | \$  | 846.8              | \$  | 856.3              | \$  | 865.8              |
| Individual Income Tax:                 |             |                   |     |                    |     |                    |     |                    |
| Gross                                  |             | 15,618.7          |     | 16,360.1           |     | 17,139.4           |     | 17,958.4           |
| Withholding                            |             | 11,987.2          |     | 12,478.7           |     | 12,990.3           |     | 13,522.9           |
| Nonwithholding                         |             | 3,631.4           |     | 3,881.4            |     | 4,149.0            |     | 4,435.5            |
| Refunds                                |             | (2,051.9)         |     | (2,143.1)          |     | (2,237.4)          |     | (2,335.8           |
| Net                                    |             | 13,566.8          |     | 14,217.0           |     | 14,902.0           |     | 15,622.6           |
| Insurance Company Premiums             |             | 321.8             |     | 339.3              |     | 350.4              |     | 363.9              |
| State Sales & Use Tax                  |             | 3,414.1           |     | 3,550.2            |     | 3,695.3            |     | 3,842.7            |
| Wills, Suits, Deeds, & Contract Fees   | _           | 377.5             | _   | 377.5              | _   | 377.5              | _   | 377.5              |
| Total Major Tax Sources                | \$          | 18,525.7          | \$  | 19,330.9           | \$  | 20,181.4           | \$  | 21,072.5           |
| MISCELLANEOUS TAXES AND OTHER REVENUES |             |                   |     |                    |     |                    |     |                    |
| Alcoholic Beverage State Tax           | \$          | 159.2             | \$  | 159.2              | \$  | 159.2              | \$  | 159.2              |
| Bank Franchise Tax                     |             | 16.0              |     | 16.0               |     | 16.0               |     | 16.0               |
| Beer & Beverage Excise Tax             |             | 43.0              |     | 43.0               |     | 43.0               |     | 43.0               |
| Corporate Franchise & Charter Fees     |             | 47.9              |     | 47.9               |     | 47.9               |     | 47.9               |
| Excess & Other Fees from Officers      |             | (8.7)             |     | (8.7)              |     | (8.7)              |     | (8.7               |
| Estate & Gifts                         |             | 0.0               |     | 0.0                |     | 0.0                |     | 0.0                |
| Institutional Revenues                 |             | 5.7               |     | 5.7                |     | 5.7                |     | 5.7                |
| Interest & Rents                       |             | 60.3              |     | 60.3               |     | 60.3               |     | 60.3               |
| Licenses & Permits                     |             | 4.3               |     | 4.3                |     | 4.3                |     | 4.3                |
| Miscellaneous Taxes and Penalties      |             | 223.2             |     | 223.5              |     | 223.5              |     | 223.5              |
| Other Miscellaneous Revenues           |             | 26.0              |     | 26.0               |     | 26.0               |     | 26.0               |
| Public Service GR / Consumption Tax    | _           | 93.9              | _   | 93.9               | _   | 93.9               | _   | 93.9               |
| Total Misc. Taxes and Other Revenues   | \$          | 670.8             | \$  | 671.1              | \$  | 671.1              | \$  | 671.1              |
| TOTAL GF REVENUES                      | \$          | 19,196.5          | \$  | 20,002.0           | \$  | 20,852.5           | \$  | 21,743.6           |
| TRANSFERS                              |             |                   |     |                    |     |                    |     |                    |
| A.B.C. Profits                         | \$          | 71.0              | \$  | 71.0               | \$  | 71.0               | \$  | 71.0               |
| Sales Tax (0.375%)                     |             | 375.2             |     | 390.2              |     | 405.8              |     | 422.1              |
| Transfers Per Appropriations Act       |             | 120.0             |     | 120.0              |     | 120.0              |     | 120.0              |
| Total Transfers                        | \$          | 566.2             | \$  | 581.2              | \$  | 596.8              | \$  | 613.1              |
| TOTAL GENERAL FUND                     | \$ <u>_</u> | 19,762.7          | \$_ | 20,583.2           | \$_ | 21,449.3           | \$_ | 22,356.7           |
| \$ Change From Previous Year           | \$          | 854.0             | \$  | 820.5              | \$  | 866.1              | \$  | 907.3              |
| TOTAL BIENNIUM GENERAL FUND            |             |                   | \$  | 40,345.9           |     |                    | \$  | 43,806.0           |
| \$ Change From Previous Biennium       |             |                   | \$  | 3,213.6            |     |                    | \$  | 3,460.1            |
| % Growth From Previous Biennium        |             |                   | -   | 8.7                |     |                    | -   | 8.6                |

|  | FY 17<br>% Growth<br>Over FY 16 | FY 18<br>% Growth<br>Over FY 17 | FY 19<br>% Growth<br>Over FY 18 | FY 20<br>% Growth<br>Over FY 19 |
|--|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| MAJOR TAX SOURCES                      |                                 |                                 |                                 |                                 |
| Corporate Income                       | 2.8 %                           | 0.1 %                           | 1.1 %                           | 1.1 %                           |
| Individual Income Tax:                 |                                 |                                 |                                 |                                 |
| Gross                                  | 4.8                             | 4.7                             | 4.8                             | 4.8                             |
| Withholding                            | 4.2                             | 4.1                             | 4.1                             | 4.1                             |
| Nonwithholding                         | 7.0                             | 6.9                             | 6.9                             | 6.9                             |
| Refunds                                | <u>4.4</u>                      | <u>4.4</u>                      | <u>4.4</u>                      | <u>4.4</u>                      |
| Net                                    | 4.9                             | 4.8                             | 4.8                             | 4.8                             |
| Insurance Company Premiums             | 6.1                             | 5.4                             | 3.3                             | 3.8                             |
| State Sales & Use Tax                  | 4.8                             | 4.0                             | 4.1                             | 4.0                             |
| Wills, Suits, Deeds, & Contract Fees   | 0.0                             | 0.0                             | 0.0                             | 0.0                             |
| Total Major Tax Sources                | 4.7 %                           | 4.3 %                           | 4.4 %                           | 4.4                             |
| MISCELLANEOUS TAXES AND OTHER REVENUES |                                 |                                 |                                 |                                 |
| Alcoholic Beverage State Tax           | 0.0 %                           | 0.0 %                           | 0.0 %                           | 0.0                             |
| Bank Franchise Tax                     | (20.0)                          | 0.0                             | 0.0                             | 0.0                             |
| Beer & Beverage Excise Tax             | 1.7                             | 0.0                             | 0.0                             | 0.0                             |
| Corporate Franchise & Charter Fees     | 0.0                             | 0.0                             | 0.0                             | 0.0                             |
| Excess & Other Fees from Officers      | (7.4)                           | 0.0                             | 0.0                             | 0.0                             |
| Estate & Gifts                         |                                 |                                 |                                 |                                 |
| Institutional Revenues                 | 1.8                             | 0.0                             | 0.0                             | 0.0                             |
| Interest & Rents                       | 14.4                            | 0.0                             | 0.0                             | 0.0                             |
| Licenses & Permits                     | 0.0                             | 0.0                             | 0.0                             | 0.0                             |
| Miscellaneous Taxes and Penalties      | 1.7                             | 0.1                             | 0.0                             | 0.0                             |
| Other Miscellaneous Revenues           | (36.4)                          | 0.0                             | 0.0                             | 0.0                             |
| Public Service GR / Consumption Tax    | (3.9)                           | 0.0                             | 0.0                             | 0.0                             |
| Total Misc. Taxes and Other Revenues   | (1.4) %                         | 0.0 %                           | 0.0 %                           | 0.0                             |
| TOTAL GF REVENUES                      | 4.5 %                           | 4.2 %                           | 4.3 %                           | 4.3                             |
| TRANSFERS                              |                                 |                                 |                                 |                                 |
| A.B.C. Profits                         | 0.0 %                           | 0.0 %                           | 0.0 %                           | 0.0                             |
| Sales Tax (0.375%)                     | 3.9                             | 4.0                             | 4.0                             | 4.0                             |
| Transfers Per Appropriations Act       | 16.2                            | 0.0                             | 0.0                             | 0.0                             |
| Total Transfers                        | 5.8 %                           | 2.6 %                           | 2.7 %                           | 2.7                             |
| TOTAL GENERAL FUND                     | 4.5 %                           | 4.2 %                           | 4.2 %                           | 4.2                             |

#### The Official and December Commonwealth Transportation Fund Forecast for Fiscal Year 2014 (Dollars in Millions)

December 16, 2013

|                                    |                 | Fiscal Y | ear 2013 | _  |                      |    |                      | iscal Year 201 |                          |                      |
|------------------------------------|-----------------|----------|----------|----|----------------------|----|----------------------|----------------|--------------------------|----------------------|
|                                    |                 | Actual   | % Growth |    | Official<br>Forecast |    | December<br>Forecast | Change         | % Growth ove<br>Official | er FY 13<br>December |
| lighway Maintenance & Operating F  | und             |          |          | -  |                      |    |                      |                |                          |                      |
| Motor Fuels Tax                    | \$              | 709.2    | (1.0) %  | \$ | 500.9                | \$ | 485.1 \$             | (15.8)         | (29.4) %                 | (31.6) %             |
| Road Tax                           |                 | (2.6)    | (360.0)  |    | (0.2)                |    | 0.0                  | 0.2            | (92.3)                   | *                    |
| Motor Vehicle Sales And Use Tax    |                 | 387.5    | 8.4      |    | 585.0 <sup>°</sup>   |    | 611.7                | 26.7           | `51.0 <sup>°</sup>       | 57.9                 |
| Motor Vehicle License Fees         |                 | 223.9    | 4.4      |    | 222.4                |    | 228.8                | 6.4            | (0.7)                    | 2.2                  |
| Retail Sales and Use Tax           |                 | 0.0      | n/a      |    | 204.0                |    | 199.5                | (4.5)          | n/a                      | n/a                  |
| International Registration Plan    |                 | 61.8     | (1.3)    |    | 65.3                 |    | 62.3                 | (3.0)          | 5.7                      | 0.8                  |
| Recordation Tax (1 cent)           |                 | 15.4     | 18.5     |    | 13.5                 |    | 15.0                 | 1.5            | (12.3)                   | (2.6)                |
| Miscellaneous                      |                 | 14.8     | 20.3     |    | 17.4                 |    | 16.1                 | (1.3)          | 17.6                     | 8.8                  |
| Total State Taxes and Fees         | \$              | 1,410.0  | 2.4 %    | \$ | 1,608.3              | \$ | 1,618.5              |                | 14.1 %                   | 14.8 %               |
| ransportation Trust Fund           |                 |          |          |    |                      |    |                      |                |                          |                      |
| Motor Fuels Tax                    | \$              | 125.7    | (0.2) %  | \$ | 119.0                | \$ | 112.7 \$             | (6.3)          | (5.3) %                  | (10.3) %             |
| Insurance Premiums Tax (1/3)       | Ψ               | 130.1    | (5.2)    | φ  | 131.0                | φ  | 112.7 p              | (0.2)          | 0.7                      | 0.5                  |
| ` ,                                |                 |          | ` '      |    |                      |    |                      | ` ,            |                          |                      |
| Road Tax                           |                 | 7.7      | 4.1      |    | 8.2                  |    | 7.7                  | (0.5)          | 6.5                      | 0.0                  |
| Motor Vehicle Sales And Use Tax    |                 | 201.8    | 6.3      |    | 213.4                |    | 214.4                | 1.0            | 5.7                      | 6.2                  |
| Motor Vehicle License Fees         |                 | 21.7     | 2.8      |    | 21.5                 |    | 21.9                 | 0.4            | (0.9)                    | 0.9                  |
| Retail Sales and Use Tax           |                 | 521.2    | 3.6      |    | 662.9                |    | 638.3                | (24.6)         | 27.2                     | 22.5                 |
| Recordation Tax (2 cents)          |                 | 30.9     | 18.4     |    | 27.0                 |    | 30.5                 | 3.5            | (12.6)                   | (1.3)                |
| Interest Earnings                  |                 | 9.3      | (33.6)   |    | 11.9                 |    | 13.1                 | 1.2            | 28.0                     | 40.9                 |
| Rental Tax                         |                 | 33.4     | 0.3      |    | 35.3                 |    | 33.1                 | (2.2)          | 5.7                      | (0.9)                |
| Aviation Fuels Tax                 |                 | 1.8      | (14.3)   | _  | 2.2                  |    | 2.0                  | (0.2)          | 22.2                     | 11.1                 |
| Total State Taxes and Fees         | \$              | 1,083.6  | 2.2 %    | \$ | 1,232.4              | \$ | 1,204.5 \$           | (27.9)         | 13.7 %                   | 11.2 9               |
| otal HMOF And TTF                  |                 |          |          |    |                      |    |                      |                |                          |                      |
| Motor Fuels Tax                    | \$              | 834.9    | (0.9) %  | \$ | 619.9                | \$ | 597.8 \$             | ,              | (25.8) %                 | (28.4) %             |
| Insurance Premiums Tax (1/3)       |                 | 130.1    | (5.2)    |    | 131.0                |    | 130.8                | (0.2)          | 0.7                      | 0.5                  |
| Road Tax                           |                 | 5.1      | (39.3)   |    | 8.0                  |    | 7.7                  | (0.3)          | 56.9                     | 51.0                 |
| Motor Vehicle Sales and Use Tax    |                 | 589.3    | 7.7      |    | 798.4                |    | 826.1                | 27.7           | 35.5                     | 40.2                 |
| Motor Vehicle License Fees         |                 | 245.6    | 4.2      |    | 243.9                |    | 250.7                | 6.8            | (0.7)                    | 2.1                  |
| International Registration Plan    |                 | 61.8     | (1.3)    |    | 65.3                 |    | 62.3                 | (3.0)          | 5.7                      | 0.8                  |
| Retail Sales and Use Tax           |                 | 521.2    | 3.6      |    | 866.9                |    | 837.8                | (29.1)         | 66.3                     | 60.7                 |
| Recordation Tax (3 cents)          |                 | 46.3     | 18.4     |    | 40.5                 |    | 45.5                 | 5.0            | (12.5)                   | (1.7)                |
| Interest Earnings                  |                 | 9.3      | (33.6)   |    | 11.9                 |    | 13.1                 | 1.2            | 28.0                     | 40.9                 |
| Rental Tax                         |                 | 33.4     | 0.3      |    | 35.3                 |    | 33.1                 | (2.2)          | 5.7                      | (0.9)                |
| Aviation Fuels Tax                 |                 | 1.8      | (14.3)   |    | 2.2                  |    | 2.0                  | (0.2)          | 22.2                     | 11.1                 |
| Miscellaneous                      |                 | 14.8     | 20.3     | _  | 17.4                 |    | 16.1                 | (1.3)          | 17.6                     | 8.8                  |
| otal State Taxes and Fees          | \$              | 2,493.6  | 2.3 %    | \$ | 2,840.7              | \$ | 2,823.0 \$           | (17.7)         | 13.9 %                   | 13.2 %               |
| ransfers per the Appropriations Ac | _ <u></u><br>:t |          |          | =  |                      |    |                      |                |                          |                      |
| Retail Sales Tax - AST (TTF)       | -               | 20.9     | (19.6)   |    | 21 🔉                 |    | 21.7                 | (0.1)          | 43                       | 3.8                  |
| Total Transfers                    | \$              | 20.9     | (19.6)   | \$ | 21.8<br>21.8         | \$ | 21.7<br>21.7 \$      | (0.1)          | 4.3                      | 3.8 %                |
| otal Transportation Fund           | \$              | 2,514.5  | 2.1      |    |                      |    | 2,844.7              |                |                          | 13.1_%               |

The Official forecast is based on the November 2012 Global Insight Standard outlook and the corresponding Virginia state forecast developed by the Department of Taxation and includes actions of the 2013 session of the General Assembly.

The December forecast is based on the November 2013 Global Insight Standard outlook and the corresponding Virginia state forecast developed by the Department of Taxation.

This forecast assumes that federal legislation implementing the Marketplace Fairness Act (MFA) is not passed through the forecast horizon.

Therefore, this forecast does not includes revenues attributable to the MFA. In addition, according to provisions of HB2313 (2013), if federal legislation implementing the MFA is not passed, the motor fuels sales tax rate on gasoline increase by 1.6% on January 1, 2015 and the incremental sales tax commitment remains at the fiscal year 2015 rate of 0.1%.

#### The Official and December Commonwealth Transportation Fund Forecast for Fiscal Year 2015 (Dollars in Millions)

December 16, 2013

|                                      | _  |                      |    |                      |    | Fiscal Year 2015 |          |          |                        | _ |
|--------------------------------------|----|----------------------|----|----------------------|----|------------------|----------|----------|------------------------|---|
|                                      |    | Official<br>Forecast |    | December<br>Forecast |    | Change           | Official | % Growth | over FY 14<br>December |   |
| Highway Maintenance & Operating Fund | -  |                      | •  |                      |    |                  |          |          |                        | _ |
| Motor Fuels Tax                      | \$ | 650.1                | \$ | 573.0                | \$ | (77.1)           | 29.8     | 8 %      | 18.1                   | % |
| Road Tax                             |    | 0.8                  |    | (0.1)                |    | (0.9)            | (500.0   | 0)       | *                      |   |
| Motor Vehicle Sales And Use Tax      |    | 620.1                |    | 653.5                |    | 33.4             | 6.0      | 0        | 6.8                    |   |
| Motor Vehicle License Fees           |    | 224.7                |    | 232.8                |    | 8.1              | 1.0      | 0        | 1.7                    |   |
| Retail Sales and Use Tax             |    | 277.3                |    | 270.5                |    | (6.8)            | 35.9     | 9        | 108.5                  |   |
| International Registration Plan      |    | 66.9                 |    | 63.5                 |    | (3.4)            | 2.5      | 5        | 1.9                    |   |
| Recordation Tax (1 cent)             |    | 13.5                 |    | 15.0                 |    | 1.5              | 0.0      | 0        | 0.0                    |   |
| Miscellaneous                        |    | 17.4                 |    | 16.1                 |    | (1.3)            | 0.0      | 0        | 0.0                    |   |
| Total State Taxes and Fees (HMOF)    | \$ | 1,870.8              | \$ | 1,824.3              | \$ | (46.5)           | 16.3     | 3 %      | 12.7                   | % |
| Transportation Trust Fund            |    |                      |    |                      |    |                  |          |          |                        |   |
| Motor Fuels Tax                      | \$ | 154.3                | \$ | 136.0                | \$ | (18.3)           | 29.7     | 7 %      | 20.7                   | % |
| Insurance Premiums Tax (1/3)         |    | 137.0                |    | 140.1                |    | 3.1              | 4.6      | 6        | 7.1                    |   |
| Road Tax                             |    | 8.7                  |    | 7.8                  |    | (0.9)            | 6.       | 1        | 1.3                    |   |
| Motor Vehicle Sales And Use Tax      |    | 216.2                |    | 222.1                |    | 5.9              | 1.3      | 3        | 3.6                    |   |
| Motor Vehicle License Fees           |    | 21.8                 |    | 22.4                 |    | 0.6              | 1.4      | 4        | 2.3                    |   |
| Retail Sales and Use Tax             |    | 701.1                |    | 666.1                |    | (35.0)           | 5.8      | 8        | 4.4                    |   |
| Recordation Tax (2 cents)            |    | 27.0                 |    | 30.5                 |    | 3.5              | 0.0      | 0        | 0.0                    |   |
| Interest Earnings                    |    | 10.6                 |    | 10.5                 |    | (0.1)            | (10.9    | 9)       | (19.8)                 | ) |
| Rental Tax                           |    | 36.9                 |    | 34.0                 |    | (2.9)            | ` 4.     | 5        | 2.7                    |   |
| Aviation Fuels Tax                   |    | 2.2                  |    | 2.0                  |    | (0.2)            | 0.0      |          | 0.0                    |   |
| Total State Taxes and Fees (TTF)     | \$ | 1,315.8              | \$ | 1,271.5              | \$ | (44.3)           |          | 8 %      | 5.6                    | % |
| Total HMOF And TTF                   |    |                      |    |                      |    |                  |          |          |                        |   |
| Motor Fuels Tax                      | \$ | 804.4                | \$ | 709.0                | \$ | (95.4)           | 29.8     | 8 %      | 18.6                   | % |
| Insurance Premiums Tax (1/3)         |    | 137.0                |    | 140.1                |    | 3.1              | 4.6      | 6        | 7.1                    |   |
| Road Tax                             |    | 9.5                  |    | 7.7                  |    | (1.8)            | 18.8     | 8        | 0.0                    |   |
| Motor Vehicle Sales and Use Tax      |    | 836.3                |    | 875.6                |    | 39.3             | 4.7      | 7        | 6.0                    |   |
| Motor Vehicle License Fees           |    | 246.5                |    | 255.2                |    | 8.7              | 1.1      | 1        | 1.8                    |   |
| International Registration Plan      |    | 66.9                 |    | 63.5                 |    | (3.4)            | 2.5      | 5        | 1.9                    |   |
| Retail Sales and Use Tax             |    | 978.4                |    | 936.6                |    | (41.8)           | 12.9     | 9        | 11.8                   |   |
| Recordation Tax (3 cents)            |    | 40.5                 |    | 45.5                 |    | 5.0              | 0.0      | 0        | 0.0                    |   |
| Interest Earnings                    |    | 10.6                 |    | 10.5                 |    | (0.1)            | (10.9    | 9)       | (19.8)                 | ) |
| Rental Tax                           |    | 36.9                 |    | 34.0                 |    | (2.9)            | 4.5      | 5        | 2.7                    |   |
| Aviation Fuels Tax                   |    | 2.2                  |    | 2.0                  |    | (0.2)            | 0.0      | 0        | 0.0                    |   |
| Miscellaneous                        | _  | 17.4                 | -  | 16.1                 |    | (1.3)            | 0.0      | <u> </u> | 0.0                    | _ |
| Total State Taxes and Fees           | \$ | 3,186.6              | \$ | 3,095.8              | \$ | (90.8)           | 12.2     | 2_%      | 9.7                    | % |
| Transfers per the Appropriations Act |    |                      |    |                      |    |                  |          |          |                        |   |
| Retail Sales Tax - AST (TTF)         |    | 20.3                 |    | 18.8                 |    | (1.5)            | (6.9     | 9)       | (13.4)                 | ) |
| Total Transfers                      | \$ | 20.3                 | \$ | 18.8                 | \$ | (1.5)            |          | 9) %     | (13.4)                 | _ |
| Total Transportation Fund            | \$ | 3,206.9              | \$ | 3,114.6              | ¢  | (92.3)           | 12 (     | 0_%      | 0.5                    | % |

The Official forecast is based on the November 2012 Global Insight Standard outlook and the corresponding Virginia state forecast developed by the Department of Taxation and includes actions of the 2013 session of the General Assembly.

Therefore, this forecast does not includes revenues attributable to the MFA. In addition, according to provisions of HB2313 (2013), if federal legislation implementing the MFA is not passed, the motor fuels sales tax rate on gasoline increase by 1.6% on January 1, 2015 and the incremental sales tax commitment remains at the fiscal year 2015 rate of 0.1%.

The December forecast is based on the November 2013 Global Insight Standard outlook and the corresponding Virginia state forecast developed by the Department of Taxation.

This forecast assumes that federal legislation implementing the Marketplace Fairness Act (MFA) is not passed through the forecast horizon.

Therefore, this forecast does not includes revenues attributable to the MFA. In addition, according to provisions of HB2313 (2013), if federal

#### The Official and December Commonwealth Transportation Fund Forecast for Fiscal Year 2016 (Dollars in Millions)

December 16, 2013

|                                      | _  |                      |    |                      |    | Fiscal Year 2016 |                   |                        |
|--------------------------------------|----|----------------------|----|----------------------|----|------------------|-------------------|------------------------|
|                                      | _  | Official<br>Forecast |    | December<br>Forecast |    | Change           | % Growth Official | over FY 15<br>December |
| Highway Maintenance & Operating Fund | -  | 1 Olecast            | •  | Torecast             | -  | Change           | Official          | December               |
| Motor Fuels Tax                      | \$ | 776.1                | \$ | 672.4                | \$ | (103.7)          | 19.4 %            | 17.3 %                 |
| Road Tax                             |    | 0.8                  |    | (0.3)                |    | ` (1.1)          | 0.0               | (200.0)                |
| Motor Vehicle Sales And Use Tax      |    | 641.9                |    | 675.7 <sup>°</sup>   |    | 33.8             | 3.5               | 3.4                    |
| Motor Vehicle License Fees           |    | 225.7                |    | 234.6                |    | 8.9              | 0.4               | 0.8                    |
| Retail Sales and Use Tax             |    | 288.2                |    | 279.9                |    | (8.3)            | 3.9               | 3.5                    |
| International Registration Plan      |    | 68.5                 |    | 62.7                 |    | (5.8)            | 2.4               | (1.3)                  |
| Recordation Tax (1 cent)             |    | 13.5                 |    | 15.0                 |    | 1.5 <sup>°</sup> | 0.0               | 0.0                    |
| Miscellaneous                        |    | 17.4                 |    | 16.1                 |    | (1.3)            | 0.0               | 0.0                    |
| Total State Taxes and Fees (HMOF)    | \$ | 2,032.1              | \$ | 1,956.1              | \$ | (76.0)           | 8.6 %             | 7.2                    |
| ransportation Trust Fund             |    |                      |    |                      |    |                  |                   |                        |
| Motor Fuels Tax                      | \$ | 184.3                | \$ | 159.6                | \$ | (24.7)           | 19.4 %            | 17.4                   |
| Insurance Premiums Tax (1/3)         |    | 144.3                |    | 143.7                |    | (0.6)            | 5.3               | 2.6                    |
| Road Tax                             |    | 9.1                  |    | 8.1                  |    | (1.0)            | 4.6               | 3.8                    |
| Motor Vehicle Sales And Use Tax      |    | 220.2                |    | 225.9                |    | 5.7              | 1.9               | 1.7                    |
| Motor Vehicle License Fees           |    | 21.8                 |    | 22.5                 |    | 0.7              | 0.0               | 0.4                    |
| Retail Sales and Use Tax             |    | 728.5                |    | 685.5                |    | (43.0)           | 3.9               | 2.9                    |
| Recordation Tax (2 cents)            |    | 27.0                 |    | 30.5                 |    | 3.5              | 0.0               | 0.0                    |
| Interest Earnings                    |    | 7.8                  |    | 10.9                 |    | 3.1              | (26.4)            | 3.8                    |
| Rental Tax                           |    | 37.5                 |    | 35.1                 |    | (2.4)            | 1.6               | 3.2                    |
| Aviation Fuels Tax                   |    | 2.3                  |    | 2.1                  |    | (0.2)            | 4.5               | 5.0                    |
| Total State Taxes and Fees (TTF)     | \$ | 1,382.8              | \$ | 1,323.9              | \$ | (58.9)           | 5.1 %             | 4.1                    |
| otal HMOF And TTF                    |    |                      |    |                      |    |                  |                   |                        |
| Motor Fuels Tax                      | \$ | 960.4                | \$ | 832.0                | \$ | (128.4)          | 19.4 %            | 17.3                   |
| Insurance Premiums Tax (1/3)         |    | 144.3                |    | 143.7                |    | (0.6)            | 5.3               | 2.6                    |
| Road Tax                             |    | 9.9                  |    | 7.8                  |    | (2.1)            | 4.2               | 1.3                    |
| Motor Vehicle Sales and Use Tax      |    | 862.1                |    | 901.6                |    | 39.5             | 3.1               | 3.0                    |
| Motor Vehicle License Fees           |    | 247.5                |    | 257.1                |    | 9.6              | 0.4               | 0.7                    |
| International Registration Plan      |    | 68.5                 |    | 62.7                 |    | (5.8)            | 2.4               | (1.3)                  |
| Retail Sales and Use Tax             |    | 1,016.7              |    | 965.4                |    | (51.3)           | 3.9               | 3.1                    |
| Recordation Tax (3 cents)            |    | 40.5                 |    | 45.5                 |    | 5.0              | 0.0               | 0.0                    |
| Interest Earnings                    |    | 7.8                  |    | 10.9                 |    | 3.1              | (26.4)            | 3.8                    |
| Rental Tax                           |    | 37.5                 |    | 35.1                 |    | (2.4)            | 1.6               | 3.2                    |
| Aviation Fuels Tax                   |    | 2.3                  |    | 2.1                  |    | (0.2)            | 4.5               | 5.0                    |
| Miscellaneous                        | -  | 17.4                 | •  | 16.1                 | -  | (1.3)            | 0.0               | 0.0                    |
| otal State Taxes and Fees            | \$ | 3,414.9              | \$ | 3,280.0              | \$ | (134.9)          | 7.2 %             | 5.9                    |
| ransfers per the Appropriations Act  |    |                      |    |                      |    |                  |                   |                        |
| Retail Sales Tax - AST (TTF)         | _  | 21.1                 |    | 16.2<br>16.2         | _  | (4.9)            | 3.9 %             | (13.8)                 |
| Total Transfers                      | \$ | 21.1                 | \$ | 16.2                 | \$ | (4.9)            | 3.9 %             | (13.8)                 |
| otal Transportation Fund             | \$ | 3,436.0              | \$ | 3,296.2              | \$ | (139.8)          | 7.1_%             | 5.8                    |

The Official forecast is based on the November 2012 Global Insight Standard outlook and the corresponding Virginia state forecast developed by the Department of Taxation and includes actions of the 2013 session of the General Assembly.

Therefore, this forecast does not includes revenues attributable to the MFA. In addition, according to provisions of HB2313 (2013), if federal legislation implementing the MFA is not passed, the motor fuels sales tax rate on gasoline increase by 1.6% on January 1, 2015 and the incremental sales tax commitment remains at the fiscal year 2015 rate of 0.1%.

The December forecast is based on the November 2013 Global Insight Standard outlook and the corresponding Virginia state forecast developed by the Department of Taxation.

This forecast assumes that federal legislation implementing the Marketplace Fairness Act (MFA) is not passed through the forecast horizon.

The December Commonwealth Transportation Fund Forecast for Fiscal Years 2017 through 2020 (Dollars in Millions)

December 16, 2013

|                                      |    |          |        | Fices         | Voore 201 | 174   | arough 2020          |         |               |        |
|--------------------------------------|----|----------|--------|---------------|-----------|-------|----------------------|---------|---------------|--------|
|                                      |    | FY 17    | %      | FY 18         | %         | 17 ti | hrough 2020<br>FY 19 | %       | FY 20         | %      |
|                                      |    | Forecast | Growth | Forecast      | Growth    |       | Forecast             | Growth  | Forecast      | Growth |
| Highway Maintenance & Operating Fund | t  |          |        |               |           |       |                      |         |               |        |
| Motor Fuels Tax                      | \$ | 684.0    | 1.7    | \$<br>693.3   | 1.4       | \$    | 707.4                | 2.0     | \$<br>717.5   | 1.4    |
| Road Tax                             |    | (0.4)    | (33.3) | (0.5)         | (25.0)    |       | (1.0)                | (100.0) | (1.6)         | (60.0) |
| Motor Vehicle Sales And Use Tax      |    | 696.8    | 3.1    | 697.1         | 0.0       |       | 693.8                | (0.5)   | 693.6         | (0.0)  |
| Motor Vehicle License Fees           |    | 238.1    | 1.5    | 240.1         | 0.8       |       | 240.1                | 0.0     | 242.6         | 1.0    |
| Retail Sales and Use Tax             |    | 290.9    | 3.9    | 302.4         | 4.0       |       | 314.4                | 4.0     | 327.0         | 4.0    |
| International Registration Plan      |    | 64.2     | 2.4    | 65.4          | 1.9       |       | 67.0                 | 2.4     | 68.6          | 2.4    |
| Recordation Tax (1 cent)             |    | 15.0     | 0.0    | 15.0          | 0.0       |       | 15.0                 | 0.0     | 15.0          | 0.0    |
| Miscellaneous                        |    | 16.1     | 0.0    | 16.1          | 0.0       |       | 16.1                 | 0.0     | 16.1          | 0.0    |
| Total State Taxes and Fees (HMOF)    | \$ | 2,004.7  | 2.5    | \$<br>2,028.9 | 1.2%      | \$    | 2,052.8              | 1.2%    | \$<br>2,078.8 | 1.3%   |
| Transportation Trust Fund            |    |          |        |               |           |       |                      |         |               |        |
| Motor Fuels Tax                      |    | 162.4    | 1.8    | 164.7         | 1.4       |       | 168.1                | 2.1     | 170.3         | 1.3    |
| Insurance Premiums Tax (1/3)         |    | 148.9    | 3.6    | 155.2         | 4.2       |       | 165.4                | 6.6     | 171.9         | 3.9    |
| Road Tax                             |    | 8.3      | 2.5    | 8.5           | 2.4       |       | 8.8                  | 3.5     | 8.8           | 0.0    |
| Motor Vehicle Sales And Use Tax      |    | 229.2    | 1.5    | 229.3         | 0.0       |       | 228.2                | (0.5)   | 228.2         | 0.0    |
| Motor Vehicle License Fees           |    | 22.8     | 1.3    | 22.8          | 0.0       |       | 22.9                 | 0.4     | 23.0          | 0.4    |
| Retail Sales and Use Tax             |    | 713.9    | 4.1    | 744.1         | 4.2       |       | 773.6                | 4.0     | 804.3         | 4.0    |
| Recordation Tax (2 cents)            |    | 30.5     | 0.0    | 30.5          | 0.0       |       | 30.5                 | 0.0     | 30.5          | 0.0    |
| Interest Earnings                    |    | 13.1     | 20.2   | 16.0          | 22.1      |       | 17.8                 | 11.3    | 21.6          | 21.3   |
| Rental Tax                           |    | 35.6     | 1.4    | 36.1          | 1.4       |       | 36.7                 | 1.7     | 37.2          | 1.4    |
| Aviation Fuels Tax                   |    | 1.9      | (9.5)  | 2.0           | 5.3       |       | 2.0                  | 0.0     | 2.1           | 5.0    |
| Total State Taxes and Fees (TTF)     | \$ | 1,366.6  | 3.2    | \$<br>1,409.2 | 3.1%      | \$    | 1,454.0              | 3.2%    | \$<br>1,497.9 | 3.0%   |
| Total HMOF And TTF                   |    |          |        |               |           |       |                      |         |               |        |
| Motor Fuels Tax                      |    | 846.4    | 1.7    | 858.0         | 1.4       |       | 875.5                | 2.0     | 887.8         | 1.4    |
| Insurance Premiums Tax (1/3)         |    | 148.9    | 3.6    | 155.2         | 4.2       |       | 165.4                | 6.6     | 171.9         | 3.9    |
| Road Tax                             |    | 7.9      | 1.3    | 8.0           | 1.3       |       | 7.8                  | (2.5)   | 7.2           | (7.7)  |
| Motor Vehicle Sales and Use Tax      |    | 926.0    | 2.7    | 926.4         | 0.0       |       | 922.0                | (0.5)   | 921.8         | (0.0)  |
| Motor Vehicle License Fees           |    | 260.9    | 1.5    | 262.9         | 8.0       |       | 263.0                | 0.0     | 265.6         | 1.0    |
| International Registration Plan      |    | 64.2     | 2.4    | 65.4          | 1.9       |       | 67.0                 | 2.4     | 68.6          | 2.4    |
| Retail Sales and Use Tax             |    | 1,004.8  | 4.1    | 1,046.5       | 4.2       |       | 1,088.0              | 4.0     | 1,131.3       | 4.0    |
| Recordation Tax (3 cents)            |    | 45.5     | 0.0    | 45.5          | 0.0       |       | 45.5                 | 0.0     | 45.5          | 0.0    |
| Interest Earnings                    |    | 13.1     | 20.2   | 16.0          | 22.1      |       | 17.8                 | 11.3    | 21.6          | 21.3   |
| Rental Tax                           |    | 35.6     | 1.4    | 36.1          | 1.4       |       | 36.7                 | 1.7     | 37.2          | 1.4    |
| Aviation Fuels Tax                   |    | 1.9      | (9.5)  | 2.0           | 5.3       |       | 2.0                  | 0.0     | 2.1           | 5.0    |
| Miscellaneous                        |    | 16.1     | 0.0    | 16.1          | 0.0       |       | 16.1                 | 0.0     | 16.1          | 0.0    |
| Total State Taxes and Fees           | \$ | 3,371.3  | 2.8    | \$<br>3,438.1 | 2.0%      | \$    | 3,506.8              | 2.0%    | \$<br>3,576.7 | 2.0%   |
| Transfers per the Appropriations Act |    |          |        |               |           |       |                      |         |               |        |
| Retail Sales Tax - AST (TTF)         |    | 16.9     | 4.3    | 17.7          | 4.7       |       | 18.5                 | 4.5     | 19.4          | 4.9    |
| Total Transfers                      | \$ | 16.9     | 4.3    | \$<br>17.7    | 4.7       | \$    | 18.5                 | 4.5     | \$<br>19.4    | 4.9    |
| Total Transportation Fund            | \$ | 3,388.2  | 2.8    | \$<br>3,455.8 | 2.0%      | \$    | 3,525.3              | 2.0%    | \$<br>3,596.1 | 2.0%   |

This forecast assumes that federal legislation implementing the Marketplace Fairness Act (MFA) is not passed through the forecast horizon. The December forecast is based on the November 2013 Global Insight Standard outlook and the corresponding Virginia state forecast developed by the Department of Taxation.

This forecast assumes that federal legislation implementing the Marketplace Fairness Act (MFA) is not passed through the forecast horizon. Therefore, this forecast does not includes revenues attributable to the MFA. In addition, according to provisions of HB2313 (2013), if federal legislation implementing the MFA is not passed, the motor fuels sales tax rate on gasoline increase by 1.6% on January 1, 2015 and the incremental sales tax commitment remains at the fiscal year 2015 rate of 0.1%.

# Virginia Health Care Fund \$ in millions

| TOTAL FUND              | Other Revenue:<br>Medicaid Recoveries | Tobacco Settlement Funds: Master Settlement | Tobacco Taxes: Total Cigarette Taxes Other Tobacco Products Total Tobacco Taxes | December 16, 2013 |
|-------------------------|---------------------------------------|---|---|-------------------|
| <del>⇔</del>            |                                       |   |   | Actual<br>FY20    |
| 433.5   \$              | 171.3                                 | 74.0  | 169.5<br>18.7<br><b>188.2</b>   | \ctual<br>FY2013  |
| ↔                       |                                       |   |   | ŋ                 |
| 392.7 \$                | 160.2                                 | 48.9  | 164.4<br>19.1<br><b>183.6</b>   | FY2014            |
|                         |                                       |   |   | FY:               |
| 371.3 \$                | 143.7                                 | 48.5  | 159.5<br>19.6<br><b>179.1</b>   | FY2015            |
|                         |                                       |   |   | FY:               |
| 359.2                   | 136.4                                 | 48.0  | 154.7<br>20.1<br><b>174.8</b>   | FY2016            |
| ↔                       |                                       |   |   | FY:               |
| 359.7                   | 136.4                                 | 48.0  | 154.7<br>20.6<br><b>175.3</b>   | FY2017            |
| ₩                       |                                       |   |   | FY:               |
| 360.2                   | 136.4                                 | 48.0  | 154.7<br>21.1<br>175.8  | FY2018            |
| <del>\$</del><br>૩૯     | <u>;</u> ;                            |   | 1 2 7   | FY2               |
| <b>30.8</b>             | 136.4                                 | 48.0  | 154.7<br>21.7<br><b>176.4</b>   | 019               |
| 360.2 \$ 360.8 \$ 361.3 | 136.4                                 | 48.0  | 154.7<br>22.2<br><b>176.9</b>   | FY2019 FY2020     |
|                         |                                       |   |   |                   |

Note: In FY 2013, Master Settlement revenue includes a one-time payment from an arbitration settlement.

#### (Presented to the Governor's Advisory Council on Revenue Estimates) The Official to November Standard General Fund Forecast for Fiscal Year 2014 (Dollars in Millions)

November 25, 2013

|  |     |           |    | Fisc      | al Ye | ar 2014    |          |            |    | 2         | 012-2 | 2014 Bienniur | n  |         |
|--|-----|-----------|----|-----------|-------|------------|----------|------------|----|-----------|-------|---------------|----|---------|
|  |     | Official  |    | November  | ,     | Oh o m m o |          | Over FY 13 |    | Official  |       | November      | ,  | Change  |
|  |     | Forecast  |    | Forecast  |       | Change     | Official | November   |    | Forecast  |       | Forecast      |    | Change  |
| MAJOR TAX SOURCES                          |     |           |    |           |       |            |          |            |    |           |       |               |    |         |
| Corporate Income<br>Individual Income Tax: | \$  | 839.8     | \$ | 799.9     | \$    | (39.9)     | 5.4 %    | 0.4 %      | \$ | 1,636.5   | \$    | 1,596.6       | \$ | (39.9)  |
| Gross                                      |     | 13,451.7  |    | 13,569.5  |       | 117.8      | 3.0      | 3.9        |    | 26,510.7  |       | 26,628.5      |    | 117.8   |
| Withholding                                |     | 10,809.8  |    | 10,585.2  |       | (224.6)    | 5.4      | 3.3        |    | 21,061.1  |       | 20,836.5      |    | (224.6) |
| Nonwithholding                             |     | 2,641.9   |    | 2,984.3   |       | 342.4      | (5.9)    | 6.3        |    | 5,449.6   |       | 5,792.0       |    | 342.4   |
| Refunds                                    |     | (1,827.1) |    | (1,807.1) |       | 20.0       | 6.3      | <u>5.1</u> |    | (3,546.2) |       | (3,526.2)     |    | 20.0    |
| Net  |     | 11,624.6  |    | 11,762.4  |       | 137.8      | 2.5      | 3.7        |    | 22,964.6  |       | 23,102.4      |    | 137.8   |
| Insurance Company Premiums                 |     | 280.7     |    | 289.4     |       | 8.7        | 7.0      | 10.4       |    | 542.9     |       | 551.6         |    | 8.7     |
| State Sales & Use Tax                      |     | 3,187.4   |    | 3,095.4   |       | (92.0)     | (1.0)    | (3.9)      |    | 6,407.2   |       | 6,315.2       |    | (92.0)  |
| Wills, Suits, Deeds, & Contract Fees       | _   | 336.5     | _  | 377.5     | _     | 41.0       | (10.9)   | 0.0        | _  | 714.0     | _     | 755.0         | _  | 41.0    |
| Total Major Tax Sources                    | \$  | 16,269.0  | \$ | 16,324.6  | \$    | 55.6       | 1.7 %    | 2.1 %      | \$ | 32,265.2  | \$    | 32,320.8      | \$ | 55.6    |
| MISCELLANEOUS TAXES AND OTHER              | REV | ENUES     |    |           |       |            |          |            |    |           |       |               |    |         |
| Alcoholic Beverage State Tax               | \$  | 151.0     | \$ | 154.5     | \$    | 3.5        | (1.2) %  | 1.1 %      | \$ | 303.9     | \$    | 307.4         | \$ | 3.5     |
| Bank Franchise Tax                         |     | 16.0      |    | 20.0      |       | 4.0        | (21.7)   | (2.2)      |    | 36.4      |       | 40.4          |    | 4.0     |
| Beer & Beverage Excise Tax                 |     | 43.0      |    | 42.3      |       | (0.7)      | 1.6      | (0.0)      |    | 85.3      |       | 84.6          |    | (0.7)   |
| Corporate Franchise & Charter Fees         |     | 40.5      |    | 47.9      |       | 7.4        | (14.0)   | 1.7        |    | 87.6      |       | 95.0          |    | 7.4     |
| Excess & Other Fees from Officers          |     | (8.7)     |    | (9.4)     |       | (0.7)      | 19.4     | 13.0       |    | (19.5)    |       | (20.2)        |    | (0.7)   |
| Estate & Gifts                             |     | 0.0       |    | 0.0       |       | 0.0        | n/a      | n/a        |    | (0.3)     |       | (0.3)         |    | n/a     |
| Institutional Revenues                     |     | 5.7       |    | 5.6       |       | (0.1)      | 0.1      | (1.7)      |    | 11.4      |       | 11.3          |    | (0.1)   |
| Interest & Rents                           |     | 65.0      |    | 50.3      |       | (14.7)     | (4.2)    | (25.9)     |    | 132.8     |       | 118.1         |    | (14.7)  |
| Licenses & Permits                         |     | 4.3       |    | 4.3       |       | 0.0        | 3.0      | 3.0        |    | 8.5       |       | 8.5           |    | 0.0     |
| Miscellaneous Taxes and Penalties          |     | 222.0     |    | 218.4     |       | (3.6)      | (1.0)    | (2.6)      |    | 446.2     |       | 442.6         |    | (3.6)   |
| Other Miscellaneous Revenues               |     | 38.7      |    | 42.0      |       | 3.3        | 0.1      | 8.6        |    | 77.4      |       | 80.7          |    | 3.3     |
| Public Service GR / Consumption Tax        | _   | 95.3      | _  | 97.7      | _     | 2.4        | (1.0)    | 1.5        | _  | 191.5     | _     | 193.9         | _  | 2.4     |
| Total Misc. Taxes and Other Revenues       | \$  | 672.8     | \$ | 673.6     | \$    | 0.8        | (2.3) %  | (2.2) %    | \$ | 1,361.2   | \$    | 1,362.0       | \$ | 0.8     |
| TOTAL GF REVENUES                          | \$  | 16,941.8  | \$ | 16,998.2  | \$    | 56.4       | 1.5 %    | 1.9 %      | \$ | 33,626.4  | \$    | 33,682.8      | \$ | 56.4    |
| TRANSFERS                                  |     |           |    |           |       |            |          |            |    |           |       |               |    |         |
| A.B.C. Profits                             | \$  | 69.3      | \$ | 70.6      | \$    | 1.3        | 1.9 %    | 3.8 %      | \$ | 137.3     | \$    | 138.6         | \$ | 1.3     |
| Sales Tax (0.375%)                         | ٠   | 345.6     | •  | 336.7     | •     | (8.9)      | 56.1     | 52.1       | •  | 567.0     | •     | 558.1         | •  | (8.9)   |
| Transfers Per Appropriations Act           |     | 131.9     |    | 131.9     |       | 0.0        | (2.4)    | (2.4)      |    | 267.1     |       | 267.1         |    | 0.0     |
| Total Transfers                            | \$  | 546.8     | \$ | 539.2     | \$    | (7.6)      | 28.8 %   | 27.0 %     | \$ | 971.4     | \$    | 963.8         | \$ | (7.6)   |
| TOTAL GENERAL FUND                         | \$  | 17,488.6  | \$ | 17,537.4  | \$    | 48.8       | 2.2 %    | 2.5 %      | \$ | 34,597.8  | \$    | 34,646.6      | \$ | 48.8    |

The November forecast is based on the October 2013 Global Insight US Standard outlook and the corresponding Virginia economic outlook developed by the Department of Taxation. It includes actions of the 2013 General Assembly - Chapter 806.

The Official and November General Fund sales tax forecast includes a reduction of \$49.0m and \$47.5m for the 0.05% transfer to the HMOF, respectively.

The Official General Fund sales tax forecast includes a \$115.2m reduction and corrosponding increase in the Transfers Sales Tax of 0.125% to total 0.375% as set forth in HB2313 and the November General Fund sales tax forecast includes a \$112.2m reduction.

### (Presented to the Governor's Advisory Council on Revenue Estimates) The November Standard General Fund Forecast for Fiscal Years 2015-2016 (Dollars in Millions)

November 25, 2013

|                                      |      | Fiscal Ye            | ar 2015                |    | Fiscal Ye            | ar 2016                |    | 2014-2016            | Biennium               |
|--------------------------------------|------|----------------------|------------------------|----|----------------------|------------------------|----|----------------------|------------------------|
|                                      |      | November<br>Forecast | % Growth<br>Over FY 14 |    | November<br>Forecast | % Growth<br>Over FY 15 |    | November<br>Forecast | % Growth<br>Over 12-14 |
| MAJOR TAX SOURCES                    |      | rorcoast             | OVERTIT                |    | Torcoast             | OVERTIO                |    | rorcoast             | OVC1 12 14             |
| Corporate Income                     | \$   | 816.6                | 2.1 %                  | \$ | 822.7                | 0.7 %                  | \$ | 1,639.3              | 2.7 %                  |
| Individual Income Tax:               |      |                      |                        |    |                      |                        |    |                      |                        |
| Gross                                |      | 14,235.0             | 4.9                    |    | 14,889.7             | 4.6                    |    | 29,124.7             | 9.4                    |
| Withholding                          |      | 11,040.4             | 4.3                    |    | 11,504.1             | 4.2                    |    | 22,544.4             | 8.2                    |
| Nonwithholding                       |      | 3,194.7              | 7.0                    |    | 3,385.6              | 6.0                    |    | 6,580.3              | 13.6                   |
| Refunds                              |      | (1,885.0)            | 4.3                    |    | (1,965.0)            | 4.2                    |    | (3,850.0)            | 9.2                    |
| Net                                  |      | 12,350.0             | 5.0                    |    | 12,924.7             | 4.7                    |    | 25,274.7             | 9.4                    |
| Insurance Company Premiums           |      | 290.9                | 0.5                    |    | 303.1                | 4.2                    |    | 594.1                | 7.7                    |
| State Sales & Use Tax                |      | 3,175.7              | 2.6                    |    | 3,286.6              | 3.5                    |    | 6,462.4              | 2.3                    |
| Wills, Suits, Deeds, & Contract Fees | _    | 377.5                | 0.0                    | _  | 377.5                | 0.0                    | _  | 755.0                | 0.0                    |
| Total Major Tax Sources              | \$   | 17,010.8             | 4.2 %                  | \$ | 17,714.6             | 4.1 %                  | \$ | 34,725.4             | 7.4 %                  |
| MISCELLANEOUS TAXES AND OTHER REVE   | NUES |                      |                        |    |                      |                        |    |                      |                        |
| Alcoholic Beverage State Tax         | \$   | 156.5                | 1.3 %                  | \$ | 159.2                | 1.7 %                  | \$ | 315.7                | 2.7 %                  |
| Bank Franchise Tax                   |      | 20.0                 | 0.0                    |    | 20.0                 | 0.0                    |    | 40.0                 | (1.1)                  |
| Beer & Beverage Excise Tax           |      | 42.3                 | 0.0                    |    | 42.3                 | 0.0                    |    | 84.6                 | (0.0)                  |
| Corporate Franchise & Charter Fees   |      | 47.9                 | 0.0                    |    | 47.9                 | 0.0                    |    | 95.8                 | 0.8                    |
| Excess & Other Fees from Officers    |      | (9.4)                | 0.0                    |    | (9.4)                | 0.0                    |    | (18.8)               | (6.9)                  |
| Estate & Gifts                       |      | 0.0                  | n/a                    |    | 0.0                  | n/a                    |    | 0.0                  | n/a                    |
| Institutional Revenues               |      | 5.6                  | 0.0                    |    | 5.6                  | 0.0                    |    | 11.2                 | (0.8)                  |
| Interest & Rents                     |      | 55.3                 | 9.9                    |    | 60.3                 | 9.0                    |    | 115.6                | (2.2)                  |
| Licenses & Permits                   |      | 4.3                  | 0.0                    |    | 4.3                  | 0.0                    |    | 8.6                  | 1.5                    |
| Miscellaneous Taxes and Penalties    |      | 218.9                | 0.2                    |    | 219.4                | 0.2                    |    | 438.3                | (1.0)                  |
| Other Miscellaneous Revenues         |      | 31.5                 | (25.0)                 |    | 31.5                 | 0.0                    |    | 63.0                 | (21.9)                 |
| Public Service GR / Consumption Tax  | _    | 97.7                 | 0.0                    | _  | 97.7                 | 0.0                    | _  | 195.4                | 0.8                    |
| Total Misc. Taxes and Other Revenues | \$   | 670.6                | (0.4) %                | \$ | 678.8                | 1.2 %                  | \$ | 1,349.4              | (0.9) %                |
| TOTAL GF REVENUES                    | \$   | 17,681.4             | 4.0 %                  | \$ | 18,393.4             | 4.0 %                  | \$ | 36,074.8             | 7.1 %                  |
| TRANSFERS                            |      |                      |                        |    |                      |                        |    |                      |                        |
| A.B.C. Profits                       | \$   | 70.8                 | 0.3 %                  | \$ | 71.0                 | 0.3 %                  | \$ | 141.8                | 2.3 %                  |
| Sales Tax (0.375%)                   |      | 348.9                | 3.6                    |    | 361.1                | 3.5                    |    | 710.0                | 27.2                   |
| Transfers Per Appropriations Act     |      | 120.0                | (9.0)                  |    | 120.0                | 0.0                    |    | 240.0                | (10.1)                 |
| Total Transfers                      | \$   | 539.7                | 0.1 %                  | \$ | 552.1                | 2.3 %                  | \$ | 1,091.8              | 13.3 %                 |
| TOTAL GENERAL FUND                   | \$   | 18,221.1             | 3.9 %                  | \$ | 18,945.5             | 4.0 %                  | \$ | 37,166.6             | 7.3 %                  |

The November forecast is based on the October 2013 Global Insight US Standard outlook and the corresponding Virginia economic outlook developed by the Department of Taxation. It includes actions of the 2013 General Assembly - Chapter 806.

This forecast includes the sales tax diversion to the CTF as passed in HB2313 2013 without MFA.

#### (Presented to the Governor's Advisory Council on Revenue Estimates) The Official to November Pessimistic Alternative General Fund Forecast for Fiscal Year 2014 (Dollars in Millions)

November 25, 2013

|                                      | Fiscal Year 2014 |           |     |           |     |                 |              |              |      | 2         | 012-2 | 2014 Bienniur | n           |         |
|--------------------------------------|------------------|-----------|-----|-----------|-----|-----------------|--------------|--------------|------|-----------|-------|---------------|-------------|---------|
|                                      |                  | Official  |     | Nov Alt   |     |                 | % Growth C   |              |      | Official  |       | Nov Alt       |             |         |
|                                      |                  | Forecast  |     | Forecast  |     | Change          | Official     | Nov Alt      |      | Forecast  |       | Forecast      |             | Change  |
| MAJOR TAX SOURCES                    |                  |           |     |           |     |                 |              |              |      |           |       |               |             |         |
| Corporate Income                     | \$               | 839.8     | \$  | 768.8     | \$  | (71.0)          | 5.4 %        | (3.5) %      | \$   | 1,636.5   | \$    | 1,565.5       | \$          | (71.0)  |
| Individual Income Tax:               |                  |           |     |           |     |                 |              |              |      |           |       |               |             |         |
| Gross                                |                  | 13,451.7  |     | 13,328.3  |     | (123.4)         | 3.0          | 2.1          |      | 26,510.7  |       | 26,387.3      |             | (123.4) |
| Withholding                          |                  | 10,809.8  |     | 10,391.1  |     | (418.7)         | 5.4          | 1.4          |      | 21,061.1  |       | 20,642.4      |             | (418.7) |
| Nonwithholding                       |                  | 2,641.9   |     | 2,937.2   |     | 295.3           | (5.9)        | 4.6          |      | 5,449.6   |       | 5,744.9       |             | 295.3   |
| Refunds                              |                  | (1,827.1) |     | (1,807.1) |     | 20.0            | <u>6.3</u>   | <u>5.1</u>   |      | (3,546.2) |       | (3,526.2)     |             | 20.0    |
| Net                                  |                  | 11,624.6  |     | 11,521.2  |     | (103.4)         | 2.5          | 1.6          |      | 22,964.6  |       | 22,861.2      |             | (103.4) |
| Insurance Company Premiums           |                  | 280.7     |     | 289.4     |     | 8.7             | 7.0          | 10.4         |      | 542.9     |       | 551.6         |             | 8.7     |
| State Sales & Use Tax                |                  | 3,187.4   |     | 3,119.6   |     | (67.8)          | (1.0)        | (3.1)        |      | 6,407.2   |       | 6,339.4       |             | (67.8)  |
| Wills, Suits, Deeds, & Contract Fees | _                | 336.5     | _   | 337.5     | _   | 1.0             | (10.9)       | (10.6)       | _    | 714.0     | _     | 715.0         | _           | 1.0     |
| Total Major Tax Sources              | \$               | 16,269.0  | \$  | 16,036.5  | \$  | (232.5)         | 1.7 %        | 0.3 %        | \$   | 32,265.2  | \$    | 32,032.7      | \$          | (232.5) |
| MISCELLANEOUS TAXES AND OTHER        | REV              | ENUES     |     |           |     |                 |              |              |      |           |       |               |             |         |
| Alcoholic Beverage State Tax         | \$               | 151.0     | \$  | 154.5     | \$  | 3.5             | (1.2) %      | 1.1 %        | \$   | 303.9     | \$    | 307.4         | \$          | 3.5     |
| Bank Franchise Tax                   |                  | 16.0      |     | 20.0      |     | 4.0             | (21.7)       | (2.2)        |      | 36.4      |       | 40.4          |             | 4.0     |
| Beer & Beverage Excise Tax           |                  | 43.0      |     | 42.3      |     | (0.7)           | 1.6          | (0.0)        |      | 85.3      |       | 84.6          |             | (0.7)   |
| Corporate Franchise & Charter Fees   |                  | 40.5      |     | 47.9      |     | 7.4             | (14.0)       | 1.7          |      | 87.6      |       | 95.0          |             | 7.4     |
| Excess & Other Fees from Officers    |                  | (8.7)     |     | (9.4)     |     | (0.7)           | 19.4         | 13.0         |      | (19.5)    |       | (20.2)        |             | (0.7)   |
| Estate & Gifts                       |                  | 0.0       |     | 0.0       |     | 0.0             | n/a          | n/a          |      | (0.3)     |       | (0.3)         |             | n/a     |
| Institutional Revenues               |                  | 5.7       |     | 5.6       |     | (0.1)           | 0.1          | (1.7)        |      | 11.4      |       | 11.3          |             | (0.1)   |
| Interest & Rents                     |                  | 65.0      |     | 50.3      |     | (14.7)          | (4.2)        | (25.9)       |      | 132.8     |       | 118.1         |             | (14.7)  |
| Licenses & Permits                   |                  | 4.3       |     | 4.3       |     | 0.0             | 3.0          | 3.0          |      | 8.5       |       | 8.5           |             | 0.0     |
| Miscellaneous Taxes and Penalties    |                  | 222.0     |     | 218.4     |     | (3.6)           | (1.0)        | (2.6)        |      | 446.2     |       | 442.6         |             | (3.6)   |
| Other Miscellaneous Revenues         |                  | 38.7      |     | 42.0      |     | 3.3             | 0.1          | 8.6          |      | 77.4      |       | 80.7          |             | 3.3     |
| Public Service GR / Consumption Tax  | _                | 95.3      | _   | 97.7      | _   | 2.4             | (1.0)        | 1.5          | _    | 191.5     | _     | 193.9         |             | 2.4     |
| Total Misc. Taxes and Other Revenues | \$               | 672.8     | \$  | 673.6     | \$  | 0.8             | (2.3) %      | (2.2) %      | \$   | 1,361.2   | \$    | 1,362.0       | \$          | 0.8     |
| TOTAL GF REVENUES                    | \$               | 16,941.8  | \$  | 16,710.1  | \$  | (231.7)         | 1.5 %        | 0.2 %        | \$   | 33,626.4  | \$    | 33,394.7      | \$          | (231.7) |
| TRANSFERS                            |                  |           |     |           |     |                 |              |              |      |           |       |               |             |         |
| A.B.C. Profits                       | \$               | 69.3      | \$  | 70.6      | \$  | 1.3             | 1.9 %        | 3.8 %        | \$   | 137.3     | \$    | 138.6         | \$          | 1.3     |
| Sales Tax (0.375%)                   | *                | 345.6     | *   | 338.7     | *   | (6.9)           | 56.1         | 53.0         | •    | 567.0     | •     | 560.1         | *           | (6.9)   |
| Transfers Per Appropriations Act     |                  | 131.9     |     | 131.9     |     | 0.0             | (2.4)        | (2.4)        |      | 267.1     |       | 267.1         |             | 0.0     |
| Total Transfers                      | \$               | 546.8     | \$  | 541.2     | \$  | (5.6)           | 28.8 %       | 27.5 %       | \$   | 971.4     | \$    | 965.8         | \$          | (5.6)   |
| TOTAL CENEDAL FUND                   | •                | 47.400.0  | •   | 47.054.0  | •   | (22 <b>7</b> 2) | 22.01        | 0.0.0/       | •    | 24 507 0  | •     | 24 200 5      | •           | (007.6) |
| TOTAL GENERAL FUND                   | \$_              | 17,488.6  | \$_ | 17,251.3  | \$_ | (237.3)         | <u>2.2</u> % | <u>0.8</u> % | \$ _ | 34,597.8  | \$ _  | 34,360.5      | <b>\$</b> _ | (237.3) |

The November Pessimistic Alternative forecast is based on the October 2013 Global Insight US Pessimistic Alternative outlook and the corresponding Virginia economic outlook developed by the Department of Taxation. It includes actions of the 2013 General Assembly - Chapter 806.

#### (Presented to the Governor's Advisory Council on Revenue Estimates) The November Pessimistic Alternative General Fund Forecast for Fiscal Years 2015-2016 (Dollars in Millions)

November 25, 2013

|                                      | Fiscal Year 2015 |           |            |    | Fiscal Year 2016 |            |    | 2014-2016 Biennium |            |  |
|--------------------------------------|------------------|-----------|------------|----|------------------|------------|----|--------------------|------------|--|
|                                      |                  | Nov Alt   | % Growth   |    | Nov Alt          | % Growth   |    | Nov Alt            | % Growth   |  |
|                                      |                  | Forecast  | Over FY 14 | _  | Forecast         | Over FY 15 | _  | Forecast           | Over 12-14 |  |
| MAJOR TAX SOURCES                    |                  |           |            |    |                  |            |    |                    |            |  |
| Corporate Income                     | \$               | 767.0     | (0.2) %    | \$ | 774.8            | 1.0 %      | \$ | 1,541.8            | (1.5) %    |  |
| Individual Income Tax:               |                  |           |            |    |                  |            |    |                    |            |  |
| Gross                                |                  | 13,648.2  | 2.4        |    | 14,080.7         | 3.2        |    | 27,728.9           | 5.1        |  |
| Withholding                          |                  | 10,723.1  | 3.2        |    | 11,137.1         | 3.9        |    | 21,860.2           | 5.9        |  |
| Nonwithholding                       |                  | 2,925.1   | (0.4)      |    | 2,943.6          | 0.6        |    | 5,868.7            | 2.2        |  |
| Refunds                              |                  | (1,805.0) | (0.1)      |    | (1,885.0)        | <u>4.4</u> |    | (3,690.0)          | <u>4.6</u> |  |
| Net                                  |                  | 11,843.2  | 2.8        |    | 12,195.7         | 3.0        |    | 24,038.9           | 5.2        |  |
| Insurance Company Premiums           |                  | 290.9     | 0.5        |    | 303.1            | 4.2        |    | 594.1              | 7.7        |  |
| State Sales & Use Tax                |                  | 3,162.1   | 1.4        |    | 3,252.3          | 2.9        |    | 6,414.4            | 1.2        |  |
| Wills, Suits, Deeds, & Contract Fees | _                | 317.5     | (5.9)      | _  | 317.5            | 0.0        | _  | 635.0              | (11.2)     |  |
| Total Major Tax Sources              | \$               | 16,380.7  | 2.1 %      | \$ | 16,843.5         | 2.8 %      | \$ | 33,224.1           | 3.7 %      |  |
| MISCELLANEOUS TAXES AND OTHER REVEI  | NUES             |           |            |    |                  |            |    |                    |            |  |
| Alcoholic Beverage State Tax         | \$               | 156.5     | 1.3 %      | \$ | 159.2            | 1.7 %      | \$ | 315.7              | 2.7 %      |  |
| Bank Franchise Tax                   |                  | 20.0      | 0.0        |    | 20.0             | 0.0        |    | 40.0               | (1.1)      |  |
| Beer & Beverage Excise Tax           |                  | 42.3      | 0.0        |    | 42.3             | 0.0        |    | 84.6               | (0.0)      |  |
| Corporate Franchise & Charter Fees   |                  | 47.9      | 0.0        |    | 47.9             | 0.0        |    | 95.8               | 0.8        |  |
| Excess & Other Fees from Officers    |                  | (9.4)     | 0.0        |    | (9.4)            | 0.0        |    | (18.8)             | (6.9)      |  |
| Estate & Gifts                       |                  | 0.0       | n/a        |    | 0.0              | n/a        |    | 0.0                | n/a        |  |
| Institutional Revenues               |                  | 5.6       | 0.0        |    | 5.6              | 0.0        |    | 11.2               | (0.8)      |  |
| Interest & Rents                     |                  | 55.3      | 9.9        |    | 60.3             | 9.0        |    | 115.6              | (2.2)      |  |
| Licenses & Permits                   |                  | 4.3       | 0.0        |    | 4.3              | 0.0        |    | 8.6                | 1.5        |  |
| Miscellaneous Taxes and Penalties    |                  | 218.9     | 0.2        |    | 219.4            | 0.2        |    | 438.3              | (1.0)      |  |
| Other Miscellaneous Revenues         |                  | 31.5      | (25.0)     |    | 31.5             | 0.0        |    | 63.0               | (21.9)     |  |
| Public Service GR / Consumption Tax  | _                | 97.7      | 0.0        | -  | 97.7             | 0.0        | _  | 195.4              | 0.8        |  |
| Total Misc. Taxes and Other Revenues | \$               | 670.6     | (0.4) %    | \$ | 678.8            | 1.2 %      | \$ | 1,349.4            | (0.9) %    |  |
| TOTAL GF REVENUES                    | \$               | 17,051.3  | 2.0 %      | \$ | 17,522.3         | 2.8 %      | \$ | 34,573.5           | 3.5 %      |  |
| TRANSFERS                            |                  |           |            |    |                  |            |    |                    |            |  |
| A.B.C. Profits                       | \$               | 70.8      | 0.3 %      | \$ | 71.0             | 0.3 %      | \$ | 141.8              | 2.3 %      |  |
| Sales Tax (0.375%)                   | •                | 346.9     | 2.4        | •  | 356.9            | 2.9        | •  | 703.8              | 25.7       |  |
| Transfers Per Appropriations Act     |                  | 120.0     | (9.0)      |    | 120.0            | 0.0        |    | 240.0              | (10.1)     |  |
| Total Transfers                      | \$               | 537.7     | (0.6) %    | \$ | 547.9            | 1.9 %      | \$ | 1,085.6            | 12.4 %     |  |
| TOTAL GENERAL FUND                   | \$               | 17,589.0  | 2.0 %      | \$ | 18,070.2         | 2.7 %      | \$ | 35,659.1           | 3.8 %      |  |

The November Pessimistic Alternative forecast is based on the October 2013 Global Insight US Pessimistic Alternative outlook and the corresponding Virginia economic outlook developed by the Department of Taxation. It includes actions of the 2013 General Assembly - Chapter 806.

This forecast includes the sales tax diversion to the CTF as passed in HB2313 2013 without MFA.

### Growth in Total General Fund Revenues Fiscal Year 1961 - Fiscal Year 2016

(Nominal - Actual Dollars)

| <u>FY</u> | Total Revenues | <u>Growth</u> | <u>FY</u> | Total Revenues | <u>Growth</u> |
|-----------|----------------|---------------|-----------|----------------|---------------|
| 61        | 230,998,887    | -             | 89        | 5,478,912,000  | 8.4%          |
| 62        | 242,144,567    | 4.8%          | 90        | 5,494,884,000  | 0.3%          |
| 63        | 286,304,265    | 18.2%         | 91        | 5,471,879,000  | -0.4%         |
| 64        | 298,033,919    | 4.1%          | 92        | 5,623,213,000  | 2.8%          |
| 65        | 323,213,412    | 8.4%          | 93        | 6,133,637,000  | 9.1%          |
| 66        | 365,129,776    | 13.0%         | 94        | 6,503,368,000  | 6.0%          |
| 67        | 414,755,644    | 13.6%         | 95        | 6,881,145,000  | 5.8%          |
| 68        | 533,597,744    | 28.7%         | 96        | 7,356,110,000  | 6.9%          |
| 69        | 706,254,374    | 32.4%         | 97        | 7,949,327,000  | 8.1%          |
| 70        | 743,721,322    | 5.3%          | 98        | 8,773,520,000  | 10.4%         |
| 71        | 807,954,651    | 8.6%          | 99        | 9,702,747,000  | 10.6%         |
| 72        | 922,653,686    | 14.2%         | 00        | 10,788,482,000 | 11.2%         |
| 73        | 1,054,469,443  | 14.3%         | 01        | 11,105,275,000 | 2.9%          |
| 74        | 1,168,562,871  | 10.8%         | 02        | 10,678,954,000 | -3.8%         |
| 75        | 1,303,178,893  | 11.5%         | 03        | 10,867,149,000 | 1.8%          |
| 76        | 1,428,421,157  | 9.6%          | 04        | 11,917,867,000 | 9.7%          |
| 77        | 1,636,301,819  | 14.6%         | 05        | 13,687,252,000 | 14.8%         |
| 78        | 1,923,085,084  | 17.5%         | 06        | 14,834,298,000 | 8.4%          |
| 79        | 2,115,211,522  | 10.0%         | 07        | 15,565,827,000 | 4.9%          |
| 80        | 2,344,928,934  | 10.9%         | 08        | 15,766,951,000 | 1.3%          |
| 81        | 2,579,663,941  | 10.0%         | 09        | 14,315,060,000 | -9.2%         |
| 82        | 2,796,458,741  | 8.4%          | 10        | 14,219,477,000 | -0.7%         |
| 83        | 2,975,687,935  | 6.4%          | 11        | 15,040,200,000 | 5.8%          |
| 84        | 3,397,710,261  | 14.2%         | 12        | 15,846,665,000 | 5.4%          |
| 85        | 3,790,816,000  | 11.6%         | 13        | 16,684,600,000 | 5.3%          |
| 86        | 4,131,778,000  | 9.0%          | 14*       | 16,970,900,000 | 1.7%          |
| 87        | 4,590,434,000  | 11.1%         | 15*       | 17,686,100,000 | 4.2%          |
| 88        | 5,054,382,000  | 10.1%         | 16*       | 18,373,300,000 | 3.9%          |

<sup>\*</sup> December 16, 2013 Forecast (Excludes Transfers)

### Growth in Total General Fund Revenues Fiscal Year 1961 - Fiscal Year 2016

(Real -- Inflation-Adjusted Dollars)

| <u>FY</u> | Total Revenues | <u>Growth</u> |   | <u>FY</u> | Total Revenues | <u>Growth</u> |
|-----------|----------------|---------------|---|-----------|----------------|---------------|
| 61        | 1,305,078,458  | -             |   | 89        | 8,641,817,035  | 3.8%          |
| 62        | 1,360,362,736  | 4.2%          |   | 90        | 8,338,215,478  | -3.5%         |
| 63        | 1,590,579,250  | 16.9%         |   | 91        | 7,964,889,374  | -4.5%         |
| 64        | 1,628,600,650  | 2.4%          | • | 92        | 7,964,890,935  | 0.0%          |
| 65        | 1,747,099,524  | 7.3%          |   | 93        | 8,471,874,309  | 6.4%          |
| 66        | 1,931,903,577  | 10.6%         |   | 94        | 8,788,335,135  | 3.7%          |
| 67        | 2,137,915,691  | 10.7%         |   | 95        | 9,102,043,651  | 3.6%          |
| 68        | 2,667,988,720  | 24.8%         |   | 96        | 9,540,998,703  | 4.8%          |
| 69        | 3,395,453,721  | 27.3%         |   | 97        | 10,087,978,426 | 5.7%          |
| 70        | 3,411,565,697  | 0.5%          |   | 98        | 11,022,010,050 | 9.3%          |
| 71        | 3,543,660,750  | 3.9%          |   | 99        | 12,068,093,284 | 9.5%          |
| 72        | 3,893,053,527  | 9.9%          |   | 00        | 13,140,660,171 | 8.9%          |
| 73        | 4,286,461,150  | 10.1%         |   | 01        | 13,204,845,422 | 0.5%          |
| 74        | 4,393,093,500  | 2.5%          |   | 02        | 12,548,712,103 | -5.0%         |
| 75        | 4,447,709,532  | 1.2%          | • | 03        | 12,519,756,912 | -0.2%         |
| 76        | 4,578,272,939  | 2.9%          |   | 04        | 13,466,516,384 | 7.6%          |
| 77        | 4,958,490,361  | 8.3%          |   | 05        | 15,057,482,948 | 11.8%         |
| 78        | 5,463,309,898  | 10.2%         |   | 06        | 15,831,694,771 | 5.1%          |
| 79        | 5,581,033,040  | 2.2%          |   | 07        | 16,248,253,653 | 2.6%          |
| 80        | 5,609,877,833  | 0.5%          |   | 08        | 15,974,621,074 | -1.7%         |
| 81        | 5,595,800,306  | -0.3%         |   | 09        | 14,329,389,389 | -10.3%        |
| 82        | 5,672,330,103  | 1.4%          |   | 10        | 14,078,690,099 | -1.7%         |
| 83        | 5,755,682,660  | 1.5%          |   | 11        | 14,644,790,652 | 4.0%          |
| 84        | 6,315,446,582  | 9.7%          |   | 12        | 15,063,369,772 | 2.9%          |
| 85        | 6,805,773,788  | 7.8%          |   | 13        | 15,636,925,961 | 3.8%          |
| 86        | 7,198,219,512  | 5.8%          |   | 14*       | 15,742,949,907 | 0.7%          |
| 87        | 7,833,505,119  | 8.8%          |   | 15*       | 16,175,594,150 | 2.7%          |
| 88        | 8,326,823,723  | 6.3%          |   | 16*       | 16,498,921,833 | 2.0%          |

<sup>\*</sup> December 16, 2013 Forecast (Excludes Transfers)

Shaded areas indicate years in which there was a national recession.

### NONGENERAL FUND REVENUE PROJECTIONS For Fiscal Years 2014 Through 2020

\$ (Millions)

|                    |   | Actual     |            |            |            |            |            |            |            |
|--------------------|---|------------|------------|------------|------------|------------|------------|------------|------------|
| _                  |   | 2013       | 2014       | 2015       | 2016       | 2017       | 2018       | 2019       | 202        |
| Taxes:             | Motor vehicle fuel tax                        | \$879.3    | \$644.8    | \$758.2    | \$883.3    | \$898.6    | \$911.0    | \$928.7    | \$940.6    |
|                    | Unemployment compensation payroll tax         | \$773.4    | \$793.0    | \$779.8    | \$664.9    | \$551.5    | \$486.3    | \$461.4    | \$462.1    |
|                    | Special highway tax from sales tax            | \$521.2    | \$847.2    | \$890.2    | \$917.0    | \$954.0    | \$992.0    | \$1.030.1  | \$1,067.2  |
|                    | Motor vehicle sales tax and use tax           | \$589.4    | \$832.9    | \$875.2    | \$900.1    | \$924.4    | \$925.6    | \$921.3    | \$921.2    |
|                    | Other taxes                                   | \$1,235.7  | \$1,600.9  | \$1,674.5  | \$1,697.9  | \$1,716.8  | \$1,748.1  | \$1,784.1  | \$1,812.2  |
|                    | Total   | \$3,999.0  | \$4,718.8  | \$4,977.8  | \$5,063.3  | \$5,045.3  | \$5,063.0  | \$5,125.6  | \$5,203.3  |
| Rights and privil  | leges:  |            |            |            |            |            |            |            |            |
|                    | Motor Vehicle Licenses                        | \$251.7    | \$325.8    | \$337.5    | \$339.0    | \$343.7    | \$345.0    | \$344.6    | \$347.5    |
|                    | Other Rights & Privileges                     | \$747.8    | \$738.1    | \$760.2    | \$765.3    | \$816.4    | \$827.9    | \$842.8    | \$852.9    |
|                    | Total   | \$999.5    | \$1,063.9  | \$1,097.7  | \$1,104.3  | \$1,160.1  | \$1,172.9  | \$1,187.5  | \$1,200.5  |
| Sales of property  | y and commodities:                            |            |            |            |            |            |            |            |            |
|                    | Alocholic Beverage Sales                      | \$636.7    | \$668.0    | \$698.0    | \$727.9    | \$731.3    | \$738.2    | \$745.1    | \$752.1    |
|                    | Other Sales                                   | \$463.0    | \$579.3    | \$556.5    | \$574.1    | \$592.7    | \$612.2    | \$632.7    | \$654.2    |
|                    | Total   | \$1,099.7  | \$1,247.3  | \$1,254.6  | \$1,302.0  | \$1,324.0  | \$1,350.4  | \$1,377.8  | \$1,406.4  |
| Assessment & R     | Receipts for                                  |            |            |            |            |            |            |            |            |
| Support of Spec    | -   | \$204.5    | \$227.9    | \$233.3    | \$236.2    | \$238.8    | \$241.0    | \$243.5    | \$247.3    |
| Institutional reve | enue:   |            |            |            |            |            |            |            |            |
|                    | Institutions of Higher Education <sup>2</sup> | \$2,256.4  | \$4,909.7  | \$5,226.3  | \$5,496.7  | \$5,661.6  | \$5,853.9  | \$6,051.6  | \$6,240.9  |
|                    | Other Educational Institutions                | \$3.7      | \$4.6      | \$4.3      | \$4.3      | \$4.2      | \$4.2      | \$4.3      | \$4.3      |
|                    | Medical Hospitals <sup>2</sup>                | \$0.0      | \$1,370.0  | \$1,418.6  | \$1,474.9  | \$1,550.1  | \$1,622.3  | \$1,685.2  | \$1,769.   |
|                    | Mental Hospitals                              | \$54.4     | \$62.4     | \$62.1     | \$60.4     | \$58.6     | \$58.5     | \$57.0     | \$57.      |
|                    | Corrections                                   | \$57.5     | \$60.6     | \$62.6     | \$62.6     | \$59.6     | \$59.6     | \$59.6     | \$59.      |
|                    | Other Institutions                            | \$42.8     | \$45.5     | \$45.4     | \$45.8     | \$46.3     | \$46.5     | \$47.0     | \$47.      |
|                    | Total   | \$2,414.8  | \$6,452.8  | \$6,819.2  | \$7,144.7  | \$7,380.4  | \$7,645.2  | \$7,904.6  | \$8,178.   |
| Interest dividend  | ds and rents:                                 | \$229.2    | \$173.1    | \$193.1    | \$214.3    | \$233.2    | \$233.2    | \$262.0    | \$276.     |
| Grants and dona    | ations:                                       |            |            |            |            |            |            |            |            |
|                    | Federal grants and contracts                  | \$9,245.0  | \$9,286.8  | \$9,444.5  | \$9,676.7  | \$10,025.0 | \$10,277.1 | \$10,666.5 | \$11,070.  |
|                    | Other grants & contracts                      | \$181.8    | \$176.0    | \$179.1    | \$179.1    | \$187.3    | \$192.1    | \$189.2    | \$193.0    |
|                    | Total   | \$9,426.8  | \$9,462.8  | \$9,623.6  | \$9,855.8  | \$10,212.3 | \$10,469.2 | \$10,855.7 | \$11,263.0 |
| Other Revenue:     |   | \$1,629.5  | \$1,863.1  | \$1,939.5  | \$1,957.6  | \$1,985.3  | \$2,008.9  | \$2,030.6  | \$2,061.   |
|                    |   |            |            |            |            |            |            |            |            |
| Γotal Nongenera    | al Fund Revenue 1:                            | \$20,003.0 | \$25,209.6 | \$26,138.9 | \$26,878.1 | \$27,579.4 | \$28,183.9 | \$28,987.3 | \$29,837.  |
| \$ Amount chang    | ge from previous year                         |            | \$5,206.6  | \$929.3    | \$739.2    | \$701.3    | \$604.5    | \$803.4    | \$849.7    |

<sup>&</sup>lt;sup>1</sup> Page 1 totals adjusted to reflect lottery proceeds being listed separately.

% Change from previous year

26.0%

4.6%

2.8%

2.2%

2.6%

2.9%

2.9%

<sup>&</sup>lt;sup>2</sup> Per the Management Agreement between the tier 3 schools and the Commonwealth as set forth in Chapters 933 and 943 of the 2006 Acts of Assembly, the type 3 schools are not required to report actual revenue

FY 2014 Estimate (a)

Commonwealth of Virginia/Department of Accounts Summary Report on General Fund Revenue Collections For the Fiscal Years 2013 and 2014 (Dollars in Thousands)

| <b>Total General Fund Revenues</b> | All Other Revenues | Alcoholic Beverage Sales (c) | Interest Income (b) | Insurance Premiums | Wills, Suits, Deeds, Contracts | Corporations Income Tax | Sales and Use Tax | Net Individual Income Tax | (Refunds)   | Gross Individual Income Tax | Tax Dues/Estimated Payments | Withholding  | Revenue      | ı         |              |          |     |
|------------------------------------|--------------------|------------------------------|---------------------|--------------------|--------------------------------|-------------------------|-------------------|---------------------------|-------------|-----------------------------|-----------------------------|--------------|--------------|-----------|--------------|----------|-----|
| \$16,941,800                       | 414,100            | 194,000                      | 64,700              | 280,700            | 336,500                        | 839,800                 | \$3,187,400       | \$11,624,600              | (1,827,100) | \$13,451,700                | ts 2,641,900                | \$10,809,800 | Estimate     | FY 2014   |              |          | 3   |
| 100.00                             | 2.44               | 1.14                         | 0.38                | 1.66               | 1.99                           | 4.96                    | 18.82             | 68.61                     | (10.79)     | 79.40                       | 15.59                       | 63.81        | Gen Fund Kev | As a % of |              | Į        | (2) |
| \$1,154,284                        | 25,102             | 40,924                       | 12,079              | 0                  | 24,208                         | (15,919)                | \$254,147         | \$813,743                 | (40,611)    | \$854,354                   | 35,373                      | \$818,981    | FY 2014      |           |              | 3        | (3) |
| \$1,142,120                        | 32,468             | 39,335                       | 8,679               | 0                  | 30,872                         | (19,972)                | \$249,544         | \$801,194                 | (31,720)    | \$832,914                   | 34,964                      | \$797,950    | FY 2013      |           | November     | 3        | (4) |
| 1.1                                | (22.7)             | 4.0                          | 39.2                |                    | (21.6)                         | 20.3                    | 1.8               | 1.6                       | 28.0        | 2.6                         | 1.2                         | 2.6          | Change       | ?         |              | 3        | (5) |
|                                    |                    |                              |                     |                    | 143,773                        |                         |                   | -                         | (245,567)   | \$4,669,019                 | •                           |              | FY 2014      |           | 4            |          | (6) |
| \$6,090,995                        | 140,196            | 58,341                       | 36,377              | 0                  | 150,817                        | 191,597                 | \$1,197,865       | \$4,315,802               | (183,917)   | \$4,499,719                 | 487,504                     | \$4,012,215  | FY 2013      |           | Year-To-Date | 3        | (2) |
| 0.7                                | (1.0)              | 1.5                          | (8.1)               |                    | (4.7)                          | (12.1)                  | (2.6)             | 2.5                       | 33.5        | 3.8                         | 6.6                         | 3.4          | Change       | ?<br>%    |              | 3        | (8) |
| 1.5                                | (2.7)              | (0.6)                        | (4.2)               | 7.0                | (10.9)                         | 5.4                     | (1.0)             | 2.5                       | 6.3         | 3.0                         | (5.9)                       | 5.4          | ESt          | Req By    | Growth       | % Annual | (9) |

<sup>#</sup> Percentage is greater than or equal to 1,000%.

<sup>(</sup>Transportation Legislation). Chapter 806 will be modified to reflect this change during the 2014 General Assembly session. to incorporate the effect of an additional 1/8 cent Standards of Quality sales tax transfer required by Chapter 766, 2013 Virginia Acts of Assembly Chapter 806, 2013 Virginia Acts of Assembly (Appropriation Act). The revenue estimate in this report has been reduced by \$115.2 million (b) Interest will be allocated in accordance with Section 3-3.03 of Chapter 806, 2013 Virginia Acts of Assembly. (a) The general fund revenue estimate reflected in this report will not agree to the official general fund revenue estimate included in

<sup>(</sup>c) Includes Beer and Beverage Excise Tax and Alcoholic Beverage State Tax.

### General Fund Statement of Revenue Collections and Estimates Commonwealth of Virginia/Department of Accounts For the Fiscal Years 2013 and 2014

(Dollars in Thousands)

| # Percentage is greater than or equal to 1,000% | Total General Fund Revenues | Total Other Revenues | Cities, Counties, and Towns | Private Donations, Gifts & Cont. | Excess Fees | Other Revenue | Fines, Forfeitures & Fees | Dividends and Rent | Interest (b) | Institutional Revenue | Assessmts & Rcpts for Support of Special Svcs | Other Revenues: Sales of Property & Commodities | Total Rights and Privileges | Fees for Misc. Privileges & Services | Corp. Franchise and Charters | Licenses and Permits | Rights and Privileges: | Total Taxes  | Other Taxes | Bank Franchise | Inheritance, Gift, and Estate | Wills, Suits, Deeds, Contracts | Beer and Beverage Excise | Alcoholic Beverage Excise | Insurance Premiums | <b>Public Service Corporations</b> | Corporations Income | Sales and Use Tax | Net Individual Income Tax | Individ and Fiduc Income (Refunds) | <b>Gross Individual Income Tax</b> | Tax Dues/Estimated Payments | Individual Income Tax - Withholding | Taxes: | Revenue               |              |     |
|---|-----------------------------|----------------------|-----------------------------|----------------------------------|-------------|---------------|---------------------------|--------------------|--------------|-----------------------|---|---|-----------------------------|--------------------------------------|------------------------------|----------------------|------------------------|--------------|-------------|----------------|-------------------------------|--------------------------------|--------------------------|---------------------------|--------------------|------------------------------------|---------------------|-------------------|---------------------------|------------------------------------|------------------------------------|-----------------------------|-------------------------------------|--------|-----------------------|--------------|-----|
| or equal to 1,000%.                             | ī                           | ı                    | Ī                           | nt.                              |             |               |                           |                    |              |                       | ort of Special Svcs                           | ities   | 1                           | ervices                              | <b>3</b> ,                   |                      |                        | La           | Ī           |                |                               | o,                             |                          |                           |                    |                                    |                     |                   |                           |                                    |                                    | Ī                           |                                     |        |                       |              |     |
|   | \$16,941,800                | \$311,000            | 8,400                       | 0                                | (8,700)     | 9,600         | 220,100                   | 300                | 64,700       | 5,700                 | 400   | \$10,500  | \$54,600                    | 9,800                                | 40,500                       | \$4,300              |                        | \$16,576,200 | 1,900       | 16,000         | 0                             | 336,500                        | 43,000                   | 151,000                   | 280,700            | 95,300                             | 839,800             | 3,187,400         | \$11,624,600              | (1,827,100)                        | \$13,451,700                       | 2,641,900                   | \$10,809,800                        |        | FY 2014<br>Estimate   |              | (1) |
|   | 100.00                      | 1.84                 | 0.06                        | 0.00                             | (0.05)      | 0.06          | 1.30                      | 0.00               | 0.38         | 0.03                  | 0.00  | 0.06  | 0.32                        | 0.06                                 | 0.23                         | 0.03                 |                        | 97.84        | 0.01        | 0.09           | 0.00                          | 1.99                           | 0.25                     | 0.89                      | 1.66               | 0.56                               | 4.96                | 18.82             | 68.61                     | (10.79)                            | 79.40                              | 15.59                       | 63.81                               |        | of Total Gen Fund Rev | As a %       | (2) |
|   | \$1,154,284                 | \$29,018             | 540                         | 0                                | (598)       | 127           | 16,371                    | 24                 | 12,079       | 442                   | 33  | \$0   | \$1,281                     | 568                                  | 438                          | \$275                |                        | \$1,123,985  | 634         | 517            | 35                            | 24,208                         | 3,491                    | 37,433                    | 0                  | 5,696                              | (15,919)            | 254,147           | \$813,743                 | (40,611)                           | \$854,354                          | 35,373                      | \$818,981                           |        | FY 2014               |              | (3) |
|   | \$1,142,120                 | \$28,020             | 695                         | 0                                | (761)       | 1,303         | 17,537                    | 9                  | 8,679        | 474                   | 84  | \$0   | \$1,677                     | 775                                  | 479                          | \$423                |                        | \$1,112,423  | 1,501       | 0              | ω                             | 30,872                         | 3,499                    | 35,836                    | 0                  | 9,946                              | (19,972)            | 249,544           | \$801,194                 | (31,720)                           | \$832,914                          | 34,964                      | \$797,950                           |        | FY 2013               | November     | (4) |
|   | 1.1                         | 3.6                  | (22.3)                      |                                  | 21.4        | (90.3)        | (6.6)                     | 166.7              | 39.2         | (6.8)                 | (60.7)  |   | (23.6)                      | (26.7)                               | (8.6)                        | (35.0)               |                        | 1.0          | (57.8)      |                | # .                           | (21.6)                         | (0.2)                    | 4.5                       | •                  | (42.7)                             | 20.3                | 1.8               | 1.6                       | 28.0                               | 2.6                                | 1.2                         | 2.6                                 |        | %<br>Change           |              | (5) |
|   | \$6,134,373                 | \$129,200            | 3,310                       | 2                                | (4,292)     | 1,388         | 90,548                    | 211                | 33,418       | 2,190                 | 95  | \$2,330   | \$8,139                     | 4,083                                | 2,526                        | \$1,530              |                        | \$5,997,034  | 1,363       | 527            | 29                            | 143,773                        | 18,756                   | 40,465                    | 0                  | 33,011                             | 168,339             | 1,167,319         | \$4,423,452               | (245,567)                          | \$4,669,019                        | 519,857                     | \$4,149,162                         |        | FY 2014               |              | (6) |
|   | \$6,090,995                 | \$131,605            | 3,056                       | 0                                | (4,395)     | 2,074         | 91,498                    | 191                | 36,377       | 2,696                 | 108   | \$0   | \$8,050                     | 3,963                                | 2,406                        | \$1,681              |                        | \$5,951,340  | 3,006       | 79             | 68                            | 150,817                        | 18,832                   | 39,509                    | 0                  | 33,765                             | 191,597             | 1,197,865         | \$4,315,802               | (183,917)                          | \$4,499,719                        | 487,504                     | \$4,012,215                         |        | FY 2013               | Year-To-Date | (7) |
|   | 0.7                         | (1.8)                | 8.3                         |                                  | 2.3         | (33.1)        | (1.0)                     | 10.5               | (8.1)        | (18.8)                | (12.0)  |   | 11.1                        | 3.0                                  | 5.0                          | (9.0)                |                        | 0.8          | (54.7)      | 567.1          | (57.4)                        | (4.7)                          | (0.4)                    | 2.4                       |                    | (2.2)                              | (12.1)              | (2.6)             | 2.5                       | 33.5                               | 3.8                                | 6.6                         | 3.4                                 |        | %<br>Change           |              | (8) |
|   | 1.5                         | (1.3)                | 5.9                         | (100.0)                          | 19.4        | (50.7)        | (2.0)                     | (12.5)             | (4.2)        | 0.1                   | 23.1  | #   | (12.2)                      | (10.0)                               | (14.0)                       | 3.0                  |                        | 1.6          | 461.9       | (21.7)         | 100.0                         | (10.9)                         | 1.6                      | (1.2)                     | 7.0                | (1.0)                              | 5.4                 | (1.0)             | 2.5                       | 6.3                                | 3.0                                | (5.9)                       | 5.4                                 |        | Growth<br>Req By Est  | % Annual     | (9) |

<sup>(</sup>a) The general fund revenue estimate reflected in this report will not agree to the official general fund revenue estimate included in Chapter 806, 2013 Virginia Acts of Assembly (Appropriation Act). The revenue estimate in this report has been reduced by \$115.2 million to incorporate the effect of an additional 1/8 cent Standards of Quality sales tax transfer required by Chapter 766, 2013 Virginia Acts of Assembly (Transportation Legislation). Chapter 806 will be modified to reflect this change during the 2014 General Assembly session.
(b) Interest will be allocated in accordance with Section 3-3.03 of Chapter 806, 2013 Virginia Acts of Assembly.

Commonwealth of Virginia/Department of Lottery Summary Report on Lottery Collections For the Fiscal Years 2013 and 2014 (Dollars in Thousands)

| Net Proceeds from Operations<br>Net Lottery Ticket Profits<br>Prior Year Residual Profit Transfer<br>Available to Lottery Proceeds Fund | Less: Prize Expenses Retailer Commissions Operating Expenses Total Expenses | Total Lottery Sales<br>Other Income<br>Total Income | Lottery Collections                    |
|---|---|---|--|
| \$462,000<br>er 0<br>\$462,000  | \$977,800<br>92,000<br>88,600<br>\$1,158,400                                | \$1,618,900<br>1,500<br>\$1,620,400                 | FY 2014<br>Estimate (;                 |
| \$41,730<br>0<br>\$41,730   | \$83,576<br>7,321<br>7,156<br>\$98,053                                      | \$139,506<br>277<br>\$139,783                       | (a) <u>FY 2014</u>                     |
| \$49,415<br>0<br>\$49,415   | \$86,839<br>8,474<br>7,655<br>\$102,968                                     | \$152,139<br>244<br>\$152,383                       | November<br>FY 2014 (b) FY 2013        |
| (15.6)<br>-<br>(15.6)   | (3.8)<br>(13.6)<br>(6.5)<br>(4.8)   | (8.3)<br>13.5<br>(8.3)                              | %<br>Change                            |
| \$223,257<br>22,199<br>\$245,456  | \$421,666<br>39,273<br>35,115<br>\$496,054                                  | \$718,411<br>900<br>\$719,311                       | FY 2014                                |
| \$202,403<br>22,971<br>\$225,374  | \$397,074<br>37,492<br>34,861<br>\$469,427                                  | \$671,034<br>796<br>\$671,830                       | Year-To-Date (b) FY 2013               |
| 10.3<br>(3.4)<br>8.9  | 6.2<br>4.8<br>0.7<br>5.7  | 7.1<br>13.1<br>7.1                                  | %<br>Change (c)                        |
| (0.5)   | (4.6)<br>(3.1)<br>5.3<br>(3.8)  | (4.2)<br>(5.5)<br>(4.2)                             | % Annual Growth Required ) By Estimate |

<sup>(</sup>a) Estimate established by Chapter 806, 2013 Virginia Acts of Assembly. Prior Year Residual Profit Transfer of \$22,199,087 was made on August 20, 2013. The Residual Profit Transfer from FY 2013 will be included in the Lottery's revised FY 2014 revenue estimate in the Governor's Revised Budget in December 2013.

<sup>(</sup>b) Amounts reported are accrual-based estimates (unaudited closing).

<sup>(</sup>c) The current year figures on this chart, including growth percentages, are not an indicator of the probable outcome for the fiscal year. Lottery revenues can have dramatic swings up and down month to month depending on the lotto jackpots, prize expense, and game related administrative expenses.

Commonwealth of Virginia/Department of Accounts
Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues
Summary Statement of Selected Revenue Estimates & Collections
For the Fiscal Years 2013 and 2014

(Dollars in Thousands)

|  |             |          |           |           |        |             |              |        | % Annual    |
|--|-------------|----------|-----------|-----------|--------|-------------|--------------|--------|-------------|
|  |             | As a %   |           | November  |        | ر           | Year-To-Date |        | Growth      |
|  | FY 2014     | of Total |           |           | %      |             |              | %      | Required    |
| Revenue                                | Estimate    | Fund     | FY 2014   | FY 2013   | Change | FY 2014     | FY 2013      | Change | By Estimate |
| Motor Fuel Taxes (b)                   | \$630,100   | 15.73    | \$50,792  | \$69,923  | (27.4) | \$245,364   | \$302,366    | (18.9) | (25.1)      |
| Priority Transportation Fund (PTF) (b) | 131,000     | 3.27     | 3,174     | 2,219     | 43.0   | 117,581     | 112,622      | 4.4    | 0.7         |
| Motor Vehicle Sales and Use Tax        | 833,700     | 20.82    | 58,777    | 45,350    | 29.6   | 339,928     | 258,160      | 31.7   | 33.9        |
| State Sales and Use Tax (a)            | 866,900     | 21.66    | 72,195    | 42,890    | 68.3   | 318,379     | 204,696      | 55.5   | 66.3        |
| Motor Vehicle License Fees             | 243,900     | 6.09     | 16,173    | 18,397    | (12.1) | 101,702     | 103,341      | (1.6)  | (0.7)       |
| International Registration Plan        | 65,300      | 1.63     | 1,797     | 3,552     | (49.4) | 17,343      | 18,768       | (7.6)  | 5.7         |
| Recordation Tax                        | 40,500      | 1.01     | 2,898     | 3,780     | (23.3) | 17,408      | 18,411       | (5.4)  | (12.6)      |
| Interest Earnings                      | 11,900      | 0.30     | 28        | 25        | 12.0   | 1,898       | 2,613        | (27.4) | 28.2        |
| Misc. Taxes, Fees, and Revenues        | 17,400      | 0.43     | 928       | 1,126     | (17.6) | 6,964       | 5,394        | 29.1   | 17.4        |
| Total State Taxes and Fees             | \$2,840,700 | 70.94    | \$206,762 | \$187,262 | 10.4   | \$1,166,567 | \$1,026,371  | 13.7   | 13.9        |

<sup>#</sup> Percentage is greater than or equal to 1,000%.

pertaining to the "State Sales and Use Tax" line item. (a) New revenue streams for State Sales and Use Tax are included in the Fiscal Year 2014 Highway Maintenance and Operating Fund Revenue Forecast. between Fiscal Years 2013 and 2014 may not be appropriate. Refer to the "State Sales and Use Tax" line item on page 5 for the detailed information As there were no collections for state sales and use tax recorded in the Highway Maintenance and Operating Fund during Fiscal Year 2013, a comparison

<sup>(</sup>b) Certain Fiscal Year 2013 monthly and year-to-date amounts have been reclassified. Refer to (b) on page 5 for additional information.

# Commonwealth of Virginia/Department of Accounts Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues Statement of Revenue Estimates & Collections For the Fiscal Years 2013 and 2014

(Dollars in Thousands)

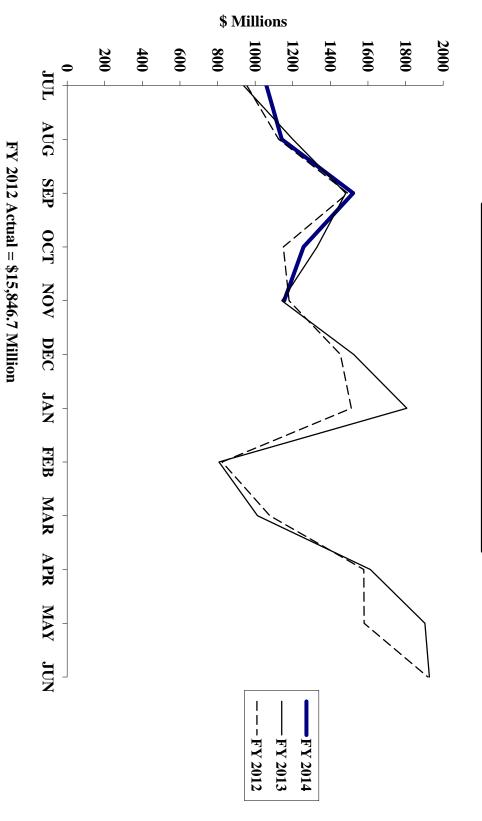
| TOTAL HIGHWAY MAINTENANCE AND OPERATING AND TRANSPORTATION TRUST FUND | Transfer (to) / from Highway<br>Maintenance and Operating Fund<br>Total Transportation Trust Fund | Other Revenues: Federal Grants and Contracts Receipts from Cities/Counties Toll Revenues (Includes Route 28) Miscellaneous Revenues Total Other Revenues | (Includes Rental Tax) State Sales and Use Tax Motor Vehicle License Fees Recordation Tax (2 cents) Interest Earnings Total State Taxes and Fees | TRANSPORTATION TRUST FUND: Motor Fuel Taxes (Includes Aviation & Road Taxes) (b) PTF Insurance Premiums Tax Motor Vehicle Sales and Use Tax | Other Revenues: Federal Grants and Contracts Miscellaneous Revenues Transfer (to) / from Transportation Trust Fund Total Highway Maintenance and Operating Fund | AND OPERATING FUND:  Motor Fuel Taxes (Includes Road Tax) Motor Vehicle Sales and Use Tax State Sales and Use Tax (a) Motor Vehicle License Fees International Registration Plan Recordation Tax (1 cent) Misc. Taxes, Fees, and Revenues Total State Taxes and Fees | Revenue                                  |
|---|---|--|---|---|---|--|--|
| \$4,004,522   | (\$313,942)<br>\$2,063,622  | \$929,928<br>178,614<br>16,768<br>19,854<br>\$1,145,164  | 248,700<br>662,900<br>21,500<br>27,000<br>11,900<br>\$1,232,400   | \$129,400<br>131,000  | \$0<br>18,658<br>313,942<br>\$1,940,900   | \$500,700<br>585,000<br>204,000<br>222,400<br>65,300<br>13,500<br>17,400<br>\$1,608,300  | FY 2014<br>Estimate                      |
| 100.00  | (7.84)<br>51.53   | 23.22<br>4.46<br>0.42<br>0.49<br>28.59   | 6.21<br>16.56<br>0.54<br>0.67<br>0.30<br>30.78  | 3.23<br>3.27  | 0.00<br>0.47<br>7.84<br>48.47   | 12.50<br>14.61<br>5.10<br>5.55<br>1.63<br>0.34<br>0.43<br>40.16  | As a % of Total                          |
| \$288,243   | (\$50,000)<br>\$114,585   | \$67,373<br>4,840<br>910<br>2,850<br>\$75,973  | 16,949<br>55,089<br>1,475<br>1,923<br>28<br>\$88,612  | \$9,974<br>3,174  | \$4,387<br>1,121<br>50,000<br>\$173,658   | \$40,818<br>41,828<br>17,106<br>14,698<br>1,797<br>975<br>928<br>\$118,150   | FY 2014                                  |
| \$291,860   | (\$20,000)<br>\$159,933   | \$92,403<br>5,894<br>847<br>2,617<br>\$101,761   | 18,790<br>42,890<br>1,726<br>2,520<br>25<br>\$78,172  | \$10,002<br>2,219   | \$1,754<br>1,083<br>20,000<br>\$131,927   | \$59,921<br>26,560<br>0<br>16,671<br>3,552<br>1,260<br>1,126<br>\$109,090  | November FY 2013                         |
| (1.2)   | (150.0)<br>(28.4)   | (27.1)<br>(17.9)<br>7.4<br>8.9<br>(25.3)   | (9.8)<br>28.4<br>(14.5)<br>(23.7)<br>12.0<br>13.4   | (0.3)<br>43.0   | 150.1<br>3.5<br>150.0<br>31.6   | (31.9)<br>57.5<br>-<br>(11.8)<br>(49.4)<br>(22.6)<br>(17.6)<br>8.3   | %<br>Change                              |
| \$1,992,980   | (\$100,000)<br>\$1,241,779  | \$748,419<br>42,380<br>5,266<br>10,920<br>\$806,985  | 99,418<br>247,220<br>8,819<br>11,596<br>1,898<br>\$534,794  | \$48,262<br>117,581   | \$12,325<br>7,103<br>100,000<br>\$751,201   | \$197,102<br>240,510<br>71,159<br>92,883<br>17,343<br>5,812<br>6,964<br>\$631,773  | FY 2014                                  |
| \$1,846,622   | (\$90,000)<br>\$1,198,156   | \$731,057<br>34,892<br>5,028<br>30,678<br>\$801,655  | 99,262<br>204,696<br>9,137<br>12,274<br>2,613<br>\$486,501  | \$45,897<br>112,622   | \$11,816<br>6,780<br>90,000<br>\$648,466  | \$256,469<br>158,898<br>0<br>94,204<br>18,768<br>6,137<br>5,394<br>\$539,870   | Year-To-Date FY 2013                     |
| 7.9   | (11.1)<br>3.6   | 2.4<br>21.5<br>4.7<br>(64.4)<br>0.7  | 0.2<br>20.8<br>(3.5)<br>(5.5)<br>(27.4)<br>9.9  | 5.2<br>4.4  | 4.3<br>4.8<br>11.1  | (23.1)<br>51.4<br>-<br>(1.4)<br>(7.6)<br>(5.3)<br>29.1<br>17.0   | %<br>Change                              |
| 1.0   | (4.6)   | (28.8)<br>208.5<br>(5.0)<br>(57.6)<br>(19.9)   | 5.7<br>27.2<br>(0.8)<br>(12.6)<br>28.2<br>13.7  | (4.3)<br>0.7  | (100.0)<br>11.5<br>(10.4)<br>7.7  | (29.1)<br>51.0<br>-<br>(0.7)<br>5.7<br>(12.6)<br>17.4<br>14.1  | % Annual<br>Growth<br>Required<br>By Est |

<sup>#</sup> Percentage is greater than or equal to 1,000%.

<sup>(</sup>a) This line item was added to the Fiscal Year 2014 Revenue Forecast. Since there were no collections for this line item during Fiscal Year 2013, the Monthly and Year-To-Date % Change columns do not provide comparable data.

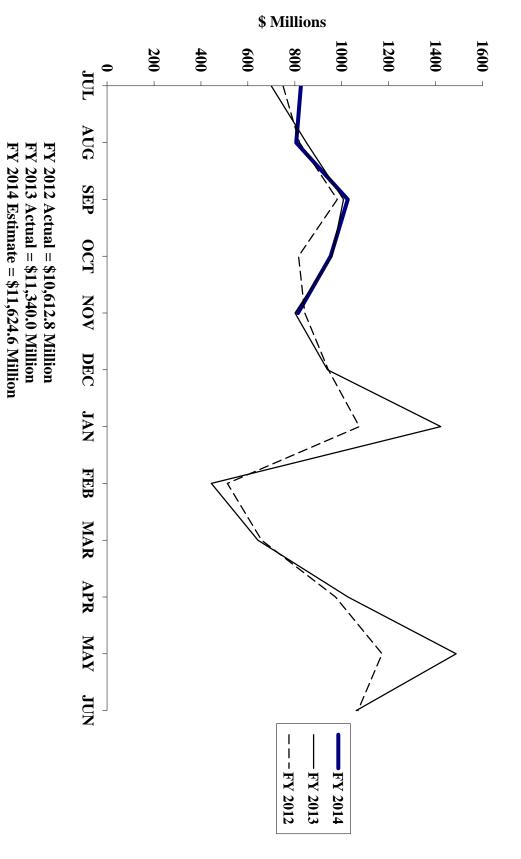
<sup>(</sup>b) The "PTF Motor Fuels" line item was removed from the Transportation Trust Fund Revenue Forecast. The amount previously reported in "PTF Motor Fuels" was reclassified to "Motor Fuel Taxes (Includes Aviation & Roads Taxes)." In order to provide comparable data, the Fiscal Year 2013 monthly and year-to-date amounts were likewise reclassified.

# **Total General Fund Revenues**

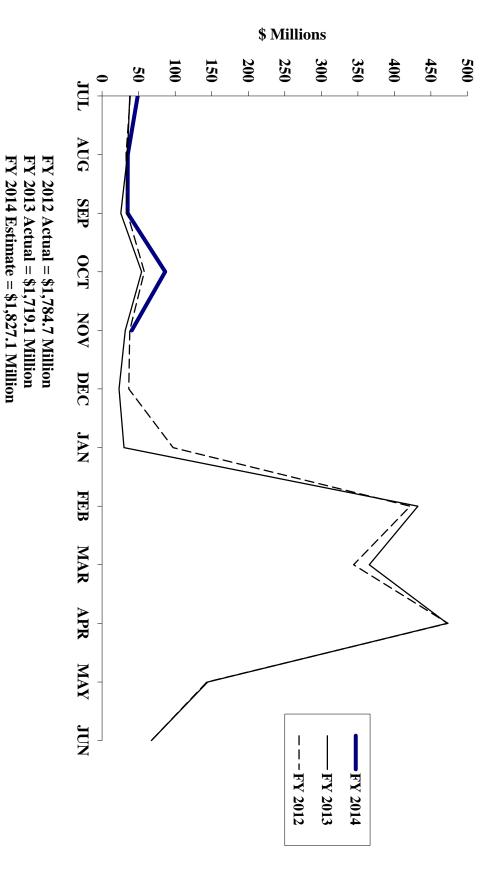


**FY 2013 Actual = \$16,684.6 Million FY 2014 Estimate = \$16,941.8 Million** 

## Net Individual Income Tax



# Individual and Fiduciary Income Tax Refunds



### **DEPARTMENT OF THE TREASURY**

General Account Investment Portfolio Monthly Average Balances and Rates For the Fiscal Year 2014 (Dollars in Millions)

| MONTH                | PRIMARY LIQUIDITY | אדומוטג | EXTERNAL MANAGEMENT | ANAGEMENT                  | COMPOSITE    | SITE   | TREASURY 1 YR. |
|----------------------|-------------------|---------|---------------------|----------------------------|--------------|--------|----------------|
|                      |                   |         | EXTENDED DURATION   | DURATION                   |              |        | MATURITY'      |
|                      | Avg. Balance      | Yield   | Avg. Balance        | Annualized<br>Total Return | Avg. Balance | Rate   | Yield          |
| July, 2013           | \$4,340.0         | 0.23%   | \$1,157.6           | 2.22%                      | \$5,497.6    | 0.65%  | 0.12%          |
| August               | \$3,872.1         | 0.25%   | \$1,156.3           | -4.33%                     | \$5,028.4    | -0.80% | 0.13%          |
| September            | \$4,217.5         | 0.25%   | \$1,158.0           | 8.23%                      | \$5,375.5    | 1.97%  | 0.12%          |
| October              | \$4,601.1         | 0.24%   | \$1,165.3           | 7.17%                      | \$5,766.4    | 1.64%  | 0.12%          |
| November             | \$4,167.9         | 0.25%   | \$1,168.4           | -0.26%                     | \$5,336.3    | 0.14%  | 0.12%          |
| December             |                   |         |                     |                            |              |        |                |
| January, 2014        |                   |         |                     |                            |              |        |                |
| February             |                   |         |                     |                            |              |        |                |
| March                |                   |         |                     |                            |              |        |                |
| April                |                   |         |                     |                            |              |        |                |
| Мау                  |                   |         |                     |                            |              |        |                |
| June                 |                   |         |                     |                            |              |        |                |
| Year-to-Date Average | \$4,239.7         | 0.24%   | \$1,161.1           | 2.59%                      | \$5,400.8    | 0.75%  | 0.12%          |

<sup>•</sup> Performance on the extended duration portion of the General Account is reported on an annualized total return basis. Total return includes unrealized gains and losses, which in the short term can make returns more volatile. Over an extended time period the fluctuations average out and total return approaches the portfolio yield.

naudited.

<sup>&</sup>lt;sup>1</sup> Federal Reserve Bank H.15 Release.

Commonwealth of Virginia/Department of Accounts Report on the Revenue Stabilization Fund For the Fiscal Year 2014

| 9             |   |     |           |                                 |
|---------------|---|-----|-----------|---------------------------------|
| \$439,971,765 | \$0   | \$0 | \$0       | \$439,971,765                   |
| \$439,971,765 | \$0   | \$0 | \$0       | \$439,971,765                   |
| \$439,971,765 | \$0   | \$0 | \$0       | \$439,971,765                   |
| \$439,971,765 | \$0   | \$0 | \$865,753 | \$440,837,518                   |
| \$440,837,518 | \$0   | \$0 | \$0       | \$440,837,518                   |
|               |   |     |           |                                 |
|               |   |     |           |                                 |
|               |   |     |           |                                 |
|               |   |     |           |                                 |
|               |   |     |           |                                 |
|               |   |     |           |                                 |
|               |   |     |           |                                 |
|               | \$439,971,765<br>\$439,971,765<br>\$439,971,765<br>\$439,971,765<br>\$440,837,518 |     | \$ \$ \$0 | \$0<br>\$0<br>\$0<br>\$0<br>\$0 |

Notes: (A) Interest is earned monthly but credited to the Revenue Stabilization Fund on a quarterly basis.