FY 2019 Estimate Per Chapter 2

Commonwealth of Virginia/Department of Accounts Summary Report on General Fund Revenue Collections For the Fiscal Years 2018 and 2019 (Dollars in Thousands)

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) % Annual |
|--|-----------------------------|---------------------------|----------------------|----------------------|-------------|------------------------|------------------------|-------------|-----------------|
| | | | | September | | Y | ear-To-Date | | Growth |
| Revenue | FY 2019 Estimate | As a % of Gen Fund Rev | FY 2019 | FY 2018 | % Change | FY 2019 | FY 2018 | % Change | Req By Est |
| Individual Income Tax: Withholding Tax Dues/Estimated Payments | \$12,870,200 \$3,368,300 | 63.79 16.70 | \$959,492 412,509 | \$926,432 357,462 | 3.6 15.4 | \$2,920,903 530,331 | \$2,888,068 463,761 | 1.1 14.4 | 2.6 (3.0) |
| Gross Individual Income Tax | \$16,238,500 | 80.49 | \$1,372,001 | \$1,283,894 | 6.9 | \$3,451,234 | \$3,351,829 | 3.0 | 1.4 |
| Individual and Fiduciary Income (Refunds) | (2,054,700) | (10.18) | (45,672) | (39,566) | 15.4 | (137,911) | (126,730) | 8.8 | 7.7 |
| Net Individual Income Tax | \$14,183,800 | 70.31 | \$1,326,329 | \$1,244,328 | 6.6 | \$3,313,323 | \$3,225,099 | 2.7 | 0.6 |
| Sales and Use Tax | \$3,547,300 | 17.58 | \$294,250 | \$273,628 | 7.5 | \$717,248 | \$667,170 | 7.5 | 2.5 |
| Corporations Income Tax | 912,000 | 4.52 | 188,901 | 217,998 | (13.3) | 227,415 | 252,693 | (10.0) | 5.8 |
| Wills, Suits, Deeds, Contracts | 407,200 | 2.02 | 27,120 | 32,360 | (16.2) | 97,355 | 107,139 | (9.1) | 3.1 |
| Insurance Premiums | 376,600 | 1.87 | 0 | 0 | - | 0 | 0 | - | 11.4 |
| Interest Income (a) | 66,200 | 0.33 | 11,856 | 10,135 | 17.0 | 42,567 | 28,150 | 51.2 | 7.8 |
| Alcoholic Beverage Sales (b) | 239,800 | 1.19 | 4,021 | 4,009 | 0.3 | 14,035 | 15,262 | (8.0) | 3.4 |
| All Other Revenues | 440,800 | 2.18 | 29,421 | 27,901 | 5.4 | 90,791 | 86,808 | 4.6 | 3.7 |
| Total General Fund Revenues | \$20,173,700 | 100.00 | \$1,881,898 | \$1,810,359 | 4.0 | \$4,502,734 | \$4,382,321 | 2.7 | 1.5 |

[#] Percentage is greater than or equal to 1,000%.

⁽a) Interest is earned monthly in the General Fund and credited to nongeneral funds on a quarterly basis. This will occur in the months of October, January, April and June.

⁽b) Includes Beer and Beverage Excise Tax and Alcoholic Beverage State Tax.

Commonwealth of Virginia/Department of Accounts **General Fund Statement of Revenue Collections and Estimates** For the Fiscal Years 2018 and 2019 (Dollars in Thousands)

| | | | (Donais iii | inousunus | | | | | |
|-------------|--------------|--------------|-------------|-----------|--------|-------------|--------------|--------|------------|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| | | As a % | | September | | | Year-To-Date | | % Annual |
| | FY 2019 | of Total | | | % | | | % | Growth |
| nue | Estimate | Gen Fund Rev | FY 2019 | FY 2018 | Change | FY 2019 | FY 2018 | Change | Req By Est |
| Withholding | \$12,870,200 | 63.79 | \$959,492 | \$926,432 | 3.6 | \$2,920,903 | \$2,888,068 | 1.1 | 2.6 |
| | 0.000.000 | 40.70 | 440 500 | 057.400 | 45.4 | 500.004 | 400 704 | 44.4 | (0.0) |

| | | As a % | | September | | | Year-To-Date | | % Annual |
|---|--------------|--------------|-------------|-------------|---------|-------------|--------------|---------|------------|
| | FY 2019 | of Total | | | % | | | % | Growth |
| Revenue | Estimate | Gen Fund Rev | FY 2019 | FY 2018 | Change | FY 2019 | FY 2018 | Change | Req By Est |
| Taxes: | | | | | | | | | |
| Individual Income Tax - Withholding | \$12,870,200 | 63.79 | \$959,492 | \$926,432 | 3.6 | \$2,920,903 | \$2,888,068 | 1.1 | 2.6 |
| Tax Dues/Estimated Payments | 3,368,300 | 16.70 | 412,509 | 357,462 | 15.4 | 530,331 | 463,761 | 14.4 | (3.0) |
| Gross Individual Income Tax | \$16,238,500 | 80.49 | \$1,372,001 | \$1,283,894 | 6.9 | \$3,451,234 | \$3,351,829 | 3.0 | 1.4 |
| Individ and Fiduc Income (Refunds) | (2,054,700) | (10.18) | (45,672) | (39,566) | 15.4 | (137,911) | (126,730) | 8.8 | 7.7 |
| Net Individual Income Tax | \$14,183,800 | 70.31 | \$1,326,329 | \$1,244,328 | 6.6 | \$3,313,323 | \$3,225,099 | 2.7 | 0.6 |
| Sales and Use Tax | 3,547,300 | 17.58 | 294,250 | 273,628 | 7.5 | 717,248 | 667,170 | 7.5 | 2.5 |
| Corporations Income | 912,000 | 4.52 | 188,901 | 217,998 | (13.3) | 227,415 | 252,693 | (10.0) | 5.8 |
| Public Service Corporations | 98,000 | 0.49 | 8,187 | 8,526 | (4.0) | 22,289 | 21,751 | 2.5 | (0.7) |
| Insurance Premiums | 376,600 | 1.87 | 0 | 0 | - | 0 | 0 | - | 11.4 |
| Alcoholic Beverage Excise | 197,500 | 0.98 | 0 | 0 | - | 2,562 | 3,680 | (30.4) | 3.4 |
| Beer and Beverage Excise | 42,300 | 0.21 | 4,021 | 4,009 | 0.3 | 11,473 | 11,582 | (0.9) | 3.5 |
| Wills, Suits, Deeds, Contracts | 407,200 | 2.02 | 27,120 | 32,360 | (16.2) | 97,355 | 107,139 | (9.1) | 3.1 |
| Inheritance, Gift, and Estate | 0 | 0.00 | 0 | 82 | (100.0) | 0 | 86 | (100.0) | (100.0) |
| Bank Franchise | 22,000 | 0.11 | (8) | 5 | (260.0) | (89) | 231 | (138.5) | (8.2) |
| Other Taxes | 13,100 | 0.06 | 1,940 | 1,479 | 31.2 | 5,924 | 7,034 | (15.8) | (15.1) |
| Total Taxes | \$19,799,800 | 98.15 | \$1,850,740 | \$1,782,415 | 3.8 | \$4,397,500 | \$4,296,465 | 2.4 | 1.4 |
| Rights and Privileges: | | | | | | | | | |
| Licenses and Permits | \$4,200 | 0.02 | \$397 | \$383 | 3.7 | \$1,036 | \$1,033 | 0.3 | 4.8 |
| Corp. Franchise and Charters | 51,200 | 0.25 | 446 | 527 | (15.4) | 1,525 | 1,538 | (0.8) | (4.5) |
| Fees for Misc. Privileges & Services | 11,600 | 0.06 | 457 | 414 | 10.4 | 1,903 | 1,721 | 10.6 | (5.5) |
| Total Rights and Privileges | \$67,000 | 0.33 | \$1,300 | \$1,324 | (1.8) | \$4,464 | \$4,292 | 4.0 | (4.2) |
| Other Revenues: | | | | | | | | | |
| Sales of Property & Commodities | \$0 | 0.00 | \$0 | \$0 | - | \$412 | \$0 | - | (100.0) |
| Assessmts & Rcpts for Support of Special Svcs | 400 | 0.00 | 18 | 32 | (43.8) | 91 | 298 | (69.5) | (31.4) |
| Institutional Revenue | 2,100 | 0.01 | 301 | 303 | (0.7) | 610 | 654 | (6.7) | (23.9) |
| Interest (a) | 66,200 | 0.33 | 11,856 | 10,135 | 17.0 | 42,567 | 28,150 | 51.2 | 7.8 |
| Dividends and Rent | 300 | 0.00 | 28 | 50 | (44.0) | 176 | 218 | (19.3) | (7.4) |
| Fines, Forfeitures & Fees | 221,800 | 1.10 | 16,903 | 15,614 | 8.3 | 54,345 | 53,464 | 1.6 | 3.8 |
| Other Revenue | 16,600 | 0.08 | 163 | (143) | 214.0 | 2,556 | (839) | 404.6 | 372.8 |
| Excess Fees | (7,900) | (0.04) | 0 | 0 | - | (1,518) | (1,758) | 13.7 | (3.2) |
| Private Donations, Gifts & Cont. | 0 | 0.00 | (2) | 0 | - | 0 | 0 | - | (100.0) |
| Cities, Counties, and Towns | 7,400 | 0.04 | 591 | 629 | (6.0) | 1,531 | 1,377 | 11.2 | 1.7 |
| Total Other Revenues | \$306,900 | 1.52 | \$29,858 | \$26,620 | 12.2 | \$100,770 | \$81,564 | 23.5 | 10.5 |
| Total General Fund Revenues | \$20,173,700 | 100.00 | \$1,881,898 | \$1,810,359 | 4.0 | \$4,502,734 | \$4,382,321 | 2.7 | 1.5 |

[#] Percentage is greater than or equal to 1,000%.

⁽a) Interest is earned monthly in the General Fund and credited to nongeneral funds on a quarterly basis. This will occur in the months of October, January, April and June.

Commonwealth of Virginia/Department of Lottery Summary Report on Lottery Collections For the Fiscal Years 2018 and 2019 (Dollars in Thousands)

| | | | Se | eptember | | | Yea | r-To-Date | | Ċ | % Annual Growth |
|------------------------------------|--------------|-----------|-----|-----------|---------------|-----------|-----|-----------|---------------|--------------|--------------------|
| | FY 2019 | | | | % | | | | % | | Required |
| | Estimate (a) | FY 2019 | (b) | FY 2018 | Change | FY 2019 | (b) | FY 2018 | Change | (c) <u>B</u> | y Estimate |
| Lottery Collections | | | | | | | | | | | |
| Total Lottery Sales | \$2,134,426 | \$172,576 | | \$162,312 | 6.3 | \$537,499 | | \$521,444 | 3.1 | | (0.3) |
| Other Income | 541 | 100 | | 170 | (41.2) | 286 | | (30) | # | | (43.1) |
| Total Income | \$2,134,967 | \$172,676 | - | \$162,482 | 6.3 | \$537,785 | | \$521,414 | 3.1 | | (0.3) |
| Less: | | | | | | | | | | | |
| Prize Expenses | \$1,311,464 | \$101,949 | | \$95,695 | 6.5 | \$330,973 | | \$308,745 | 7.2 | | 0.3 |
| Retailer Commissions | 120,080 | 10,130 | | 9,407 | 7.7 | 30,323 | | 30,136 | 0.6 | | (1.0) |
| Operating Expenses | 110,890 | 7,938 | | 7,966 | (0.4) | 25,583 | _ | 25,493 | 0.4 | | 5.1 |
| Total Expenses | \$1,542,434 | \$120,017 | | \$113,068 | 6.1 | \$386,879 | | \$364,374 | 6.2 | _ | 0.5 |
| Net Proceeds from Operations | | | | | | | | | | | |
| Net Lottery Ticket Profits | \$592,533 | \$52,659 | | \$49,414 | 6.6 | \$150,906 | | \$157,040 | (3.9) | | (0.7) |
| Prior Year Residual Profit Transfe | er0_ | 0 | | 0 | | 9,563 | | 11,819 | (19.1) | | |
| Available to Lottery Proceeds Fund | \$592,533 | \$52,659 | | \$49,414 | 6.6 | \$160,469 | | \$168,859 | (5.0) | | (2.6) |

[#] Percentage is greater than or equal to 1,000%.

⁽a) Estimate established by Chapter 2, 2018 Virginia Acts of Assembly Special Session I. The Prior Year Residual Profit Transfer of \$9,563,109 was made on August 13, 2018. The FY 2019 estimate will be revisited as part of the state revenue forecast process and will include an updated estimate of FY 2019 sales and profits, as well as the residual transfer from FY 2018.

⁽b) Amounts reported are accrual-based estimates (unaudited closing).

⁽c) The current year figures on this chart, including growth percentages, are not an indicator of the probable outcome for the fiscal year.

Lottery revenues can have dramatic swings up and down month to month depending on the lotto jackpots, prize expense, and game related administrative expenses.

Commonwealth of Virginia/Department of Accounts

Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues

Summary Statement of Selected Revenue Estimates & Collections

For the Fiscal Years 2018 and 2019

(Dollars in Thousands)

% Annual

| | | | | | | | | | /o Allitual |
|------------------------------------|-------------|----------|-----------|-----------|--------|-----------|-------------|--------|-------------|
| | | As a % | | September | | ١ | ear-To-Date | | Growth |
| | FY 2019 | of Total | | | % | | | % | Required |
| Revenue | Estimate | Fund | FY 2019 | FY 2018 | Change | FY 2019 | FY 2018 | Change | By Estimate |
| Motor Fuel Taxes | \$908,700 | 17.93 | \$76,914 | \$79,239 | (2.9) | \$192,894 | \$175,060 | 10.2 | 6.0 |
| Priority Transportation Fund (PTF) | 168,655 | 3.33 | 115,383 | 121,210 | (4.8) | 131,543 | 131,066 | 0.4 | 0.4 |
| Motor Vehicle Sales and Use Tax | 995,000 | 19.63 | 82,447 | 82,818 | (0.4) | 266,006 | 258,153 | 3.0 | 1.1 |
| State Sales and Use Tax | 1,067,800 | 21.08 | 90,075 | 81,909 | 10.0 | 224,767 | 203,234 | 10.6 | 2.3 |
| Motor Vehicle License Fees | 259,200 | 5.12 | 22,635 | 21,207 | 6.7 | 70,033 | 65,948 | 6.2 | 0.1 |
| International Registration Plan | 64,200 | 1.26 | 5,078 | 2,284 | 122.3 | 14,496 | 12,221 | 18.6 | (7.2) |
| Recordation Tax | 48,300 | 0.95 | 3,263 | 3,931 | (17.0) | 12,095 | 12,928 | (6.4) | 1.1 |
| Interest Earnings | 4,200 | 0.08 | 115 | 58 | 98.3 | 219 | 78 | 180.8 | (52.7) |
| Misc. Taxes, Fees, and Revenues | 17,200 | 0.34 | 1,743 | 1,555 | 12.1 | 5,108 | 4,242 | 20.4 | (12.3) |
| Total State Taxes and Fees | \$3,533,255 | 69.72 | \$397,653 | \$394,211 | 0.9 | \$917,161 | \$862,930 | 6.3 | 2.2 |

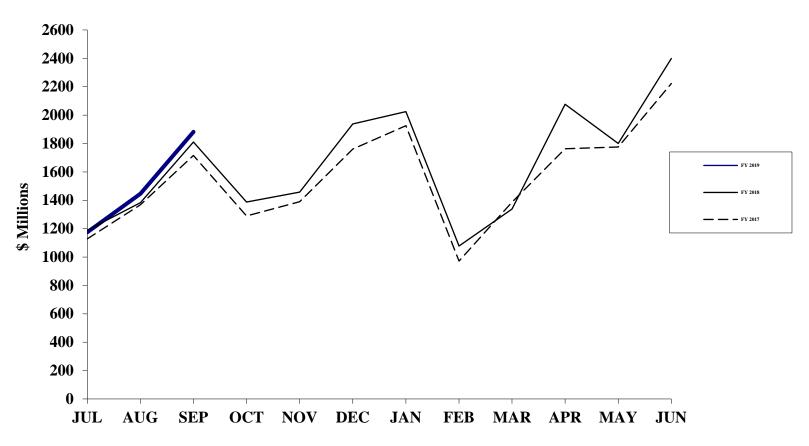
[#] Percentage is greater than or equal to 1,000%.

Commonwealth of Virginia/Department of Accounts Highway Maintenance and Operating Fund and Transportation Trust Fund Revenues Statement of Revenue Estimates & Collections For the Fiscal Years 2018 and 2019 (Dollars in Thousands)

| | | | (DOIL | ars iii Tilousalius) | 1 | | | | 0/ Annual |
|--------------------------------------|-------------|----------|-----------|----------------------|--------|-------------|--------------|--------|--------------------|
| | | As a % | | September | | | Year-To-Date | | % Annual Growth |
| | FY 2019 | of Total | | | % | | | % | Required |
| Revenue | Estimate | Fund | FY 2019 | FY 2018 | Change | FY 2019 | FY 2018 | Change | By Est |
| HIGHWAY MAINTENANCE | | | | | | | | | |
| AND OPERATING FUND: | | | | | | | | | |
| Motor Fuel Taxes (Includes Road Tax) | \$726,100 | 14.33 | \$59,369 | \$63,383 | (6.3) | \$156,905 | \$143,229 | 9.5 | 5.7 |
| Motor Vehicle Sales and Use Tax | 715,700 | 14.12 | 58,575 | 58,678 | (0.2) | 193,048 | 185,695 | 4.0 | 0.7 |
| State Sales and Use Tax | 292,700 | 5.78 | 25,042 | 23,937 | 4.6 | 62,992 | 59,034 | 6.7 | 0.1 |
| Motor Vehicle License Fees | 236,700 | 4.67 | 19,798 | 19,325 | 2.4 | 62,513 | 60,246 | 3.8 | (0.2) |
| International Registration Plan | 64,200 | 1.26 | 5,078 | 2,284 | 122.3 | 14,496 | 12,221 | 18.6 | (7.2) |
| Misc. Taxes, Fees, and Revenues | 17,200 | 0.34 | 1,743 | 1,555 | 12.1 | 5,108 | 4,242 | 20.4 | (12.3) |
| Total State Taxes and Fees | \$2,052,600 | 40.50 | \$169,605 | \$169,162 | 0.3 | \$495,062 | \$464,667 | 6.5 | 1.8 |
| Other Revenues: | | | | | | | | | |
| Federal Grants and Contracts | \$0 | 0.00 | \$3,007 | \$2,052 | 46.5 | \$7,688 | \$10,907 | (29.5) | (100.0) |
| Miscellaneous Revenues | 275,947 | 5.44 | 29,597 | 4,775 | 519.8 | 267,621 | 7,415 | # | (7.6) |
| Transfer (to) / from Transportation | | | | | | | | | ` , |
| Trust Fund | 181,785 | 3.59 | 0 | 0 | - | 0 | 0 | - | 28.1 |
| Total Highway Maintenance and | | | | | | | | | |
| Operating Fund | \$2,510,332 | 49.53 | \$202,209 | \$175,989 | 14.9 | \$770,371 | \$482,989 | 59.5 | 0.5 |
| TRANSPORTATION TRUST FUND: | | | | | | | | | |
| Motor Fuel Taxes | | | | | | | | | |
| (Includes Aviation & Road Taxes) | \$182,600 | 3.60 | \$17,545 | \$15,856 | 10.7 | \$35,989 | \$31,831 | 13.1 | 7.3 |
| PTF Insurance Premiums Tax | 168,655 | 3.33 | 115,383 | 121,210 | (4.8) | 131,543 | 131,066 | 0.4 | 0.4 |
| Motor Vehicle Sales and Use Tax | , | | , | , | (110) | , | , | | |
| (Includes Rental Tax) | 279,300 | 5.51 | 23,872 | 24,140 | (1.1) | 72,958 | 72,458 | 0.7 | 2.4 |
| State Sales and Use Tax | 775,100 | 15.30 | 65,033 | 57,972 | 12.2 | 161,775 | 144,200 | 12.2 | 3.2 |
| Motor Vehicle License Fees | 22,500 | 0.45 | 2,837 | 1,882 | 50.7 | 7,520 | 5,702 | 31.9 | 4.1 |
| Recordation Tax | 48,300 | 0.95 | 3,263 | 3,931 | (17.0) | 12,095 | 12,928 | (6.4) | 1.1 |
| Interest Earnings | 4,200 | 0.08 | 115 | 58 | 98.3 | 219 | 78 | 180.8 | (52.7) |
| Total State Taxes and Fees | \$1,480,655 | 29.22 | \$228,048 | \$225,049 | 1.3 | \$422,099 | \$398,263 | 6.0 | 2.8 |
| Other Revenues: | | | | | | | | | |
| Federal Grants and Contracts | \$1,044,332 | 20.61 | \$246,004 | \$193,672 | 27.0 | \$642,861 | \$598,373 | 7.4 | 4.2 |
| Receipts from Cities/Counties | 150,600 | 2.97 | 18,452 | 17,962 | 2.7 | 40,585 | 69,012 | (41.2) | (38.8) |
| Toll Revenues (Includes Route 28) | 44,727 | 0.88 | 2,850 | 977 | 191.7 | 8,912 | 2,872 | 210.3 | 36.2 |
| Miscellaneous Revenues | 19,229 | 0.38 | 122,737 | 2,886 | # | 238,140 | 7,763 | # | (94.6) |
| Total Other Revenues | \$1,258,888 | 24.84 | \$390,043 | \$215,497 | 81.0 | \$930,498 | \$678,020 | 37.2 | (23.1) |
| Transfer (to) / from Highway | | | | | | | | | |
| Maintenance and Operating Fund | (\$181,785) | (3.59) | \$0 | \$0 | - | \$0 | \$0 | - | (28.1) |
| Total Transportation Trust Fund | \$2,557,758 | 50.47 | \$618,091 | \$440,546 | 40.3 | \$1,352,597 | \$1,076,283 | 25.7 | (12.9) |
| TOTAL HIGHWAY MAINTENANCE AND | | | | | | | | | |
| OPERATING AND TRANSPORTATION | | | | | | | | | |
| TRUST FUND | \$5,068,090 | 100.00 | \$820,300 | \$616,535 | 33.1 | \$2,122,968 | \$1,559,272 | 36.2 | (6.7) |

[#] Percentage is greater than or equal to 1,000%.

Total General Fund Revenues

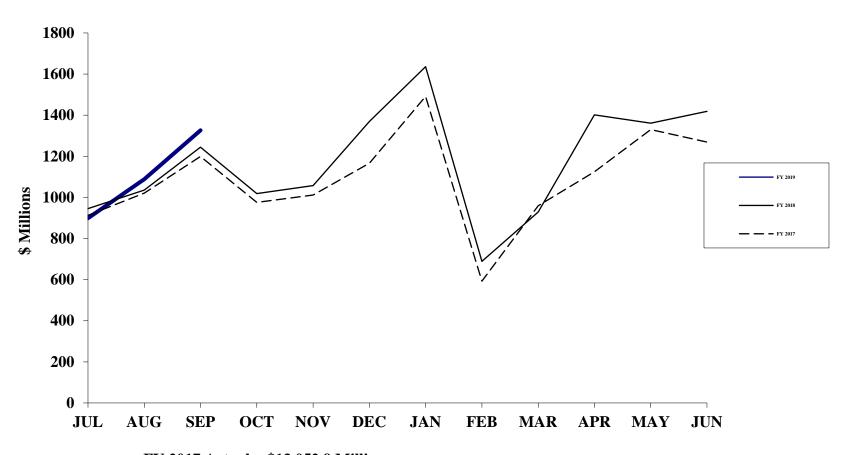


FY 2017 Actual = \$18,695.1 Million

FY 2018 Actual = \$19,880.8 Million

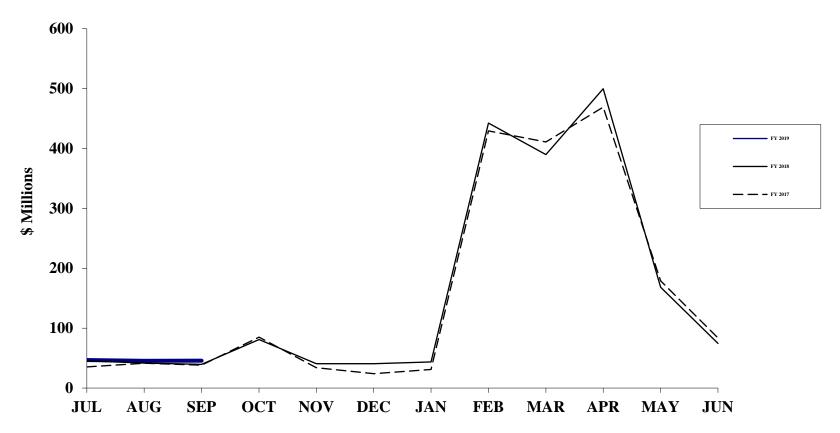
FY 2019 Estimate = \$20,173.7 Million

Net Individual Income Tax



FY 2017 Actual = \$13,052.9 Million FY 2018 Actual = \$14,105.8 Million FY 2019 Estimate = \$14,183.8 Million

Individual and Fiduciary Income Tax Refunds



FY 2017 Actual = \$1,861.0 Million FY 2018 Actual = \$1,907.6 Million FY 2019 Estimate = \$2,054.7 Million

DEPARTMENT OF THE TREASURY

General Account Investment Portfolio Monthly Average Balances and Rates For the Fiscal Year 2019 (Dollars in Millions)

| MONTH | PRIMARY LIC | QUIDITY | | IANAGEMENT DURATION | COMPOSITE | | TREASURY 1 YR. CONSTANT MATURITY ¹ |
|----------------------|--------------|---------|--------------|----------------------------|--------------|-------|---|
| | Avg. Balance | Yield | Avg. Balance | Annualized Total Return | Avg. Balance | Rate | Yield |
| July, 2018 | \$5,881.1 | 2.12% | \$1,264.1 | 0.55% | \$7,145.2 | 1.84% | 2.39% |
| August | \$5,225.6 | 2.12% | \$1,267.0 | 6.90% | \$6,492.6 | 3.05% | 2.45% |
| September | \$5,777.9 | 2.17% | \$1,268.5 | -4.34% | \$7,046.4 | 1.00% | 2.56% |
| October | | | | | | | |
| November | | | | | | | |
| December | | | | | | | |
| January, 2019 | | | | | | | |
| February | | | | | | | |
| March | | | | | | | |
| April | | | | | | | |
| Мау | | | | | | | |
| June | | | | | | | |
| Year-to-Date Average | \$5,628.2 | 2.14% | \$1,266.5 | 1.09% | \$6,894.7 | 1.94% | 2.47% |

[•] Performance on the extended duration portion of the General Account is reported on an annualized total return basis. Total return includes unrealized gains and losses, which in the short term can make returns more volatile. Over an extended time period the fluctuations average out and total return approaches the portfolio yield.

Unaudited.

¹ Federal Reserve Bank H.15 Release.

Commonwealth of Virginia/Department of Accounts Report on the Revenue Stabilization Fund For the Fiscal Year 2019

| Beginning Balance | Deposits | Withdrawals | Interest Allocated (A) | Ending Balance | |
|-------------------|--------------------------------|--|--|--|--|
| \$283,274,671 | \$0 | \$0 | \$0 | \$283,274,671 | |
| \$283,274,671 | \$0 | \$0 | \$0 | \$283,274,671 | |
| \$283,274,671 | \$0 | \$0 | \$0 | \$283,274,671 | |
| | | | | | |
| | | | | | |
| | \$283,274,671 \$283,274,671 | \$283,274,671 \$0 \$283,274,671 \$0 | \$283,274,671 \$0 \$0 \$283,274,671 \$0 \$0 | \$283,274,671 \$0 \$0 \$0 \$283,274,671 \$0 \$0 | |

January

December

February

March

April

May

June

Notes: (A) Interest is earned monthly but credited to the Revenue Stabilization Fund on a quarterly basis.